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CHEMIST AND DRUGGIST

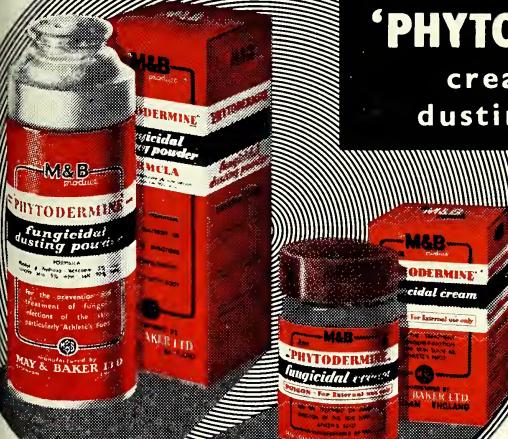
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JUNE 11, 1949

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dusting powder



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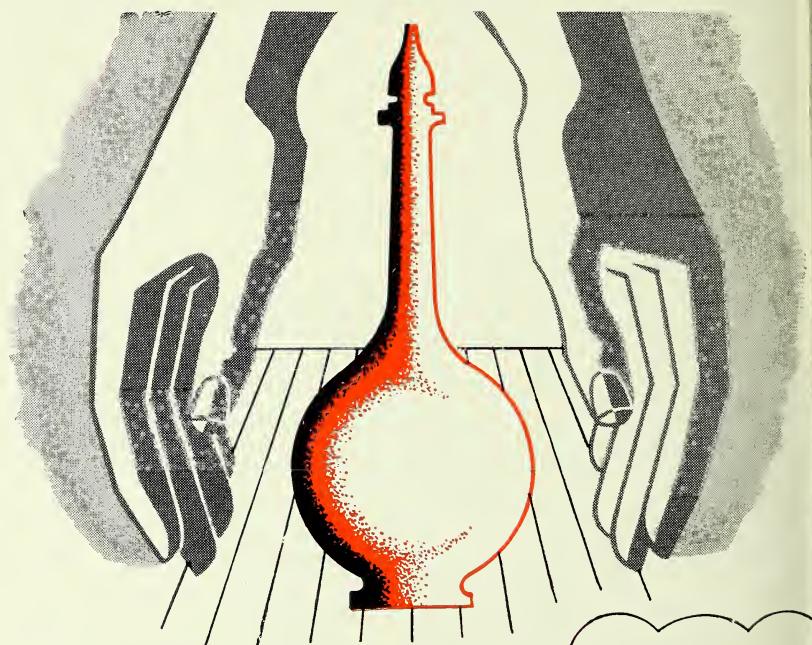
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Distributors PHARMACEUTICAL SPECIALITIES (MAY & BAKER) LTD. DAGENHAM

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In producing chemicals for the Pharmaceutical industry there are three absolute essentials—quality, uniformity, and purity. At Ruabon, a staff of highly-skilled control chemists watches every stage of manufacture to ensure those fundamentals. The result is that Monsanto pharmaceuticals not only conform to B.P. standards but often surpass those standards by a considerable margin. Another point worthy of note, is that Monsanto themselves, produce most of the raw materials from which those pharmaceuticals are made, thus giving the assurance of control from start to finish right along the line.

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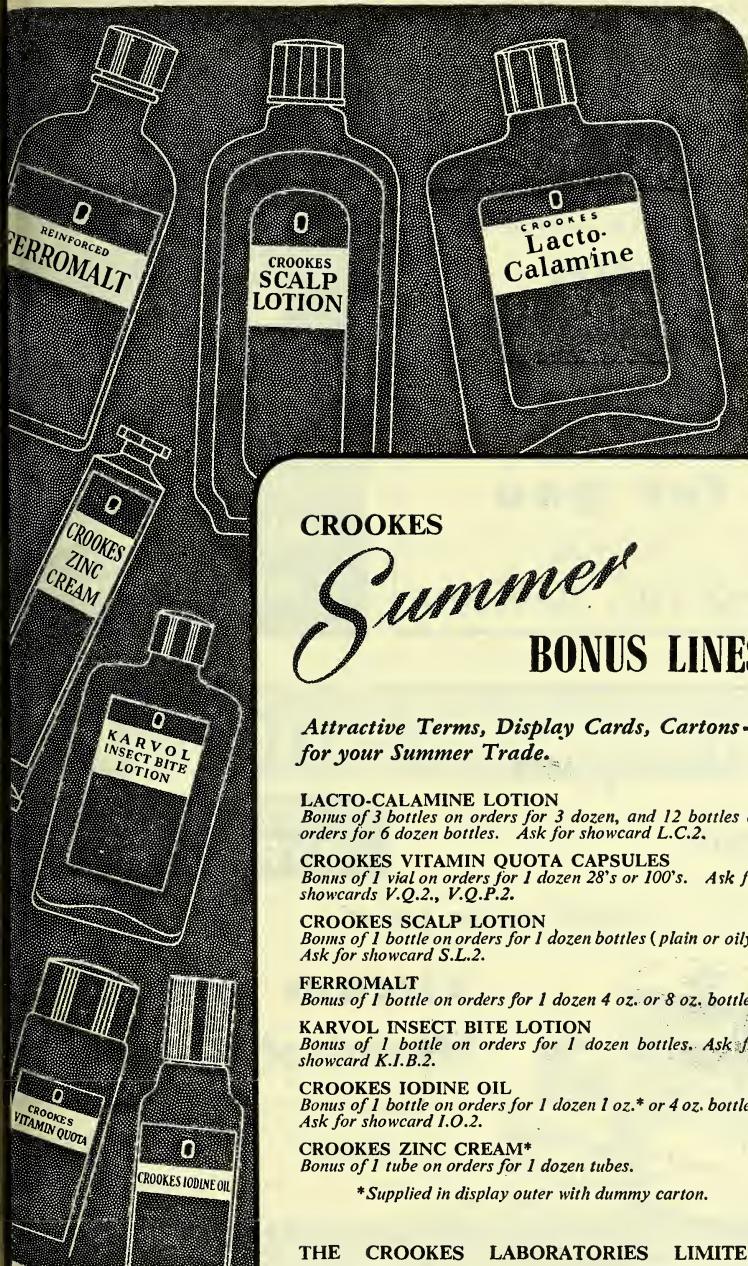
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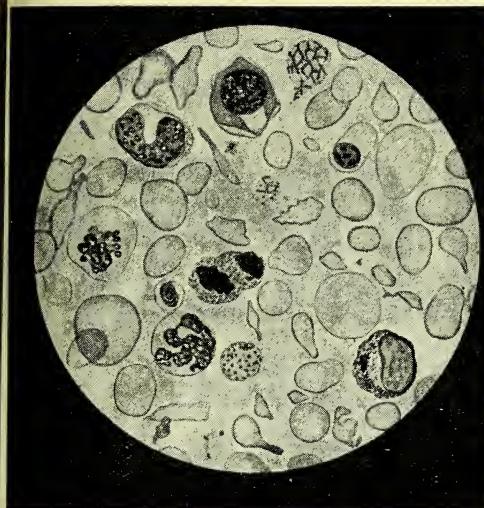
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and permitted
preservative

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percentages are expressed
in weight per given volume

justifies the doctor's highest recommendation

Available in limited quantities

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proof of
'CAMPOLON'
is in the
Blood Count"

'CAMPOLON'

Brand of CRUDE LIVER EXTRACT

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— • —
Injunction granted in High Court

In the High Court of Justice, Chancery Division, on April 8th, 1949, on a motion by County Perfumery Co. Ltd., an Order was made whereby :—

- 1 a perpetual injunction was granted to restrain Philip Mitchell trading as "Phill's" at 23, Mitcham Lane, Streatham, S.W.16. from infringing the plaintiff's registered trade mark BRYLCREEM and from passing off as and for goods of the plaintiffs, hair cream not of their manufacture or merchandise, by the use thereon or in relation thereto of the word BRYLCREEM or any other word so closely resembling such word as to be likely to cause confusion;
- 2 the defendant was ordered to deliver up all infringing material and pay the plaintiff's costs;
- 3 an enquiry as to damages was ordered.

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meritor BABY POWDER



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- PRICE ALLOWS YOU TO RETAIL AT LOW FIGURE AND TAKE FULL PROFIT

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MAW, SON & SONS, LTD. : BARNET : HERTS

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Special
BUDGET BONUS
offer**

**HALEX RONDATED
TOOTHBRUSHES!**

Now that the Budget is out of the bag and we all know the worst, you will, no doubt, be reviewing your stock position. Here's your chance to restock with best-selling Halex *Rondated* toothbrushes quickly, smoothly and with a handsome bonus on each 6-dozen Display Parcel. All we ask of you is a promise of a fortnight's window or counter display.

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Showcard : FREE.

Permanent plastic display stand : FREE ON REQUEST.



6 *Rondated* toothbrushes FREE every parcel !

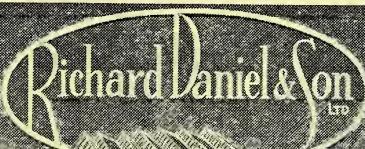
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This is equivalent to nearly 10% off the trade price of each parcel !

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THIS BUDGET BONUS CLOSES ON 30th JUNE, 1949

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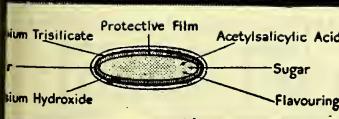
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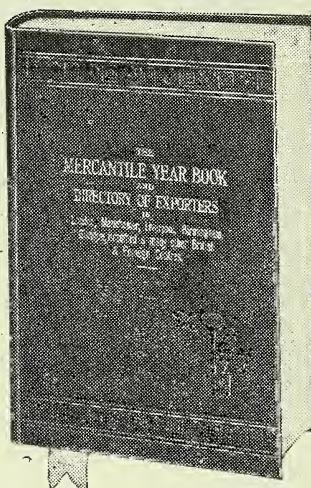
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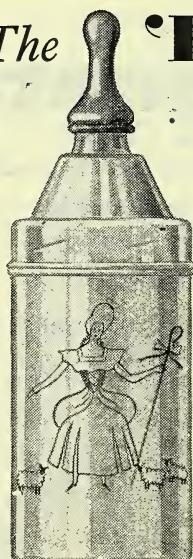
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Big selling features. Instant scum-free lather in hardest water. Needs no after rinses other than water. Contains Lanolin, the *natural* dry scalp corrective. Leaves hair lustrous and manageable.

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Lustre-Creme Shampoo

WITH LANOLIN

COLGATE-PALMOLIVE-PEET LTD., 145 CHARING CROSS ROAD, LONDON, W.C.2

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DR. JENNER'S for INDIGESTION

Also for Heartburn and Acidity

It's not how much you eat, it's what you eat that brings on indigestion. Acid stomach, flatulence, pains after meals are quickly relieved by

Dr. Jenner's Absorbent Lozenges —famed for over 150 years for the speedy relief of indigestion. Price 1.7 and 3.9 from Chemists only.

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TAS/AL.339

*It's Just
STERGENE*

... There is no other way of describing this washer and cleanser. It cannot be compared with anything, because there's nothing like it.

LADIES...

We are up against...

Stergene
makes *Business*
of *Cleansing*

A PROD
S LTD

APR 1949 NOV 19
1949 TRUSTEES BANK LIMITED
Pay to our order £60-10-0

Stergene advertising has always been restrained and reasonable—
has been none the worse for that. Exaggerated claims are never made
for Stergene because they are not necessary. Housewives learn to trust
Stergene, and it is that confidence which makes Stergene a regular item
on so many shopping lists. Truly Stergene makes business of cleansing.

Stergene
SCIENCE IN CLEANSING

A PRODUCT OF DOMESTOS LTD

CITRIC ACID

TARTARIC ACID • CREAM OF TARTAR

OCHELLE SALTS • CALCIUM GLUCONATE

CHIUM CHLORIDE • LITHIUM CARBONATE

LITHIUM HYDROXIDE

OF

GUARANTEED QUALITY

K
emball, Bishop
and Company Limited

ESTABLISHED 1870

MANUFACTURING CHEMISTS

Products under Development and Research

FUMARIC ACID • ITACONIC ACID

KOJIC ACID

WYN CHEMICAL WORKS, THREE MILL LANE, BROMLEY-BY-BOW, LONDON, E.3, ENG

Telephone: ADVANCE 1234 (6 lines)

Telegrams: KEMBALL, LONDON, ENG.

CODES ABC 6th, Bentleys Private

...that SILCOT
is the best sanitary towel

There are thousands of women
who will confirm the recent remark
of a Silcot user. "Silcot towels
are the best I have ever had."

Silcot towels are setting a high
standard in women's hygiene both
for comfort and safety. There is
complete freedom in all circum-
stances—no chafing or discomfort.

PRICES

SILCOT	Trade per doz. pkts.	Retail per pkt.
Size 0	15/9	1/9
" 1	18/-	2/-
" 2	22/6	2/6
" 3	27/9	3/1
" 4	30/-	3/4
VENSILLA	15/8	1/9
SILCOT SANITARY BELT (Subject to Purchase Tax)		
	12/6 per doz.	1/11 each

Retailers are proving (to quote
one of them) that "Silcot is the
best seller in these lines." More
women are demanding Silcot.
This means more sales and
more profits for the chemist.

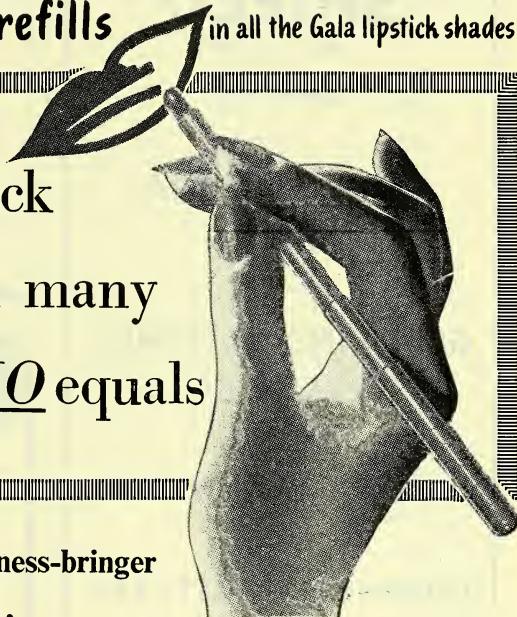
Silcot towels are cotton wool
towels and are unexcelled for
comfort. Their stitched loops
make them completely safe.

GALA OF LONDON PRESENTS

lip line

interchangeable refills in all the Gala lipstick shades

he new lipstick
technique with many
imitators but NO equals



Lip Line is your Big-business-bringer

because . . .

- It has practical interchangeable refills
- It's slim enough for outlining, perfect for filling in
- Its fashion-right shades are keyed to the latest dress colours
- It's backed by tremendous, consistent, excitingly produced advertising in the newspapers, weekly journals, big-circulation magazines, theatre programmes and on the hoardings, etc.

GALA OF LONDON

DISTRIBUTORS: MYRAM PICKER LTD., HOOK RISE, SURBITON, SURREY

A Name
and a
Standard

“SURE SHIELD”

(Reg'd. Trade Mark)

BRAND

**IODISED THROAT
TABLETS**

**GLYCERINE of THYMOL
PASTILLES**

FRUIT LAXATIVES

**LOZENGES · PASTILLES
TABLETS**

In bulk and ATTRACTIVE PACKS

Thos. Guest & Co Ltd

Manufacturing Chemists

CARRUTHERS ST., MANCHESTER, 4

Tele. No.:
Collyhurst 2975

Telegrams:
“Guesto” Manchester

LOSALL'S SAL

means

GOOD HEALTH

to your customer

and a

GOOD PROFIT

to yourself

NEW 1/6 .. 10/6 Doz. + Tax
SIZE 2/6 .. 16/6 ..

**LOFTHOUSE & SALTMER LTD
HULL**



Doctors are Prescrib
“D.5 DAMANCY”

They are Dellipsoids

D.5 RHEUMALGES
the new

SUCCINO - SALICYLATE TREATMENT
for RHEUMATIC CONDITIONS
and accompanying pain

These are the actual products used in this Company's clinical trials: they have been designed to give a definite treatment based upon the results of experience gained in these trials by responsible clinicians.

Descriptive literature sent on request

D.5 Rheumalgesia are supplied in :
Bottles of 1,000
," 500
Packs of 100 retail 7/-, Incl. P. Tax

Telephone : BYRon 1440/180
Telegrams : Damancy Harrow

DAMANCY & CO LTD MAD
ESTABLISHED 1890

THE CHAS. H. PHILLIPS CHEMICAL CO., LTD.

C U R R E N T P R I C E S

	Retail Price Each Including Tax	Wholesale Price Per. doz. Tax Extra
<i>Medicinal Preparations (Tax 33½%)</i>		
*'Milk of Magnesia'	1/7	11/3
" " "	3/2	22/6
*'Milk of Magnesia' Tablets	1/3	9/-
" " " "	2/6	18/-
*'Mil-Par' Antacid Lubricant	2/10	20/5
" " " "	4/9	34/3
*'California Syrup of Figs'	1/6	10/8
" " " "	2/10	19/9
<i>Net Articles (Tax 33½%)</i>		
* Phillips' Dental Magnesia	1/4	9/5
" " "	2/3	16/4
<i>Cosmetics, etc. (Tax 100%)</i>		
Phillips' Magnesia Texture Cream	10½d.	4/3
" " " "	2/7½	13/6
Phillips' Magnesia Cleansing Cream	10½d.	4/3
" " " "	2/7½	13/6
*'Danderine'	2/3	12/-
"	4/6	24/-

The Quantity Terms granted in consideration of fourteen days' window or counter display continue on the existing basis.

Introducing
TOILET PREPARATION
For Children and "The Junior Miss"

"*Linda*" The Lotion
that really curls !

SPECIAL INTRODUCTORY OFFER—

We will send you—
12 Bottles with coloured picture labels,
complete with very attractive Showcard

ON SALE OR RETURN

Retail price 2/6d. per bottle inc. pur. tax. Wholesale 12/- per dozen
i.e. 2½% cash in 30 days. Plus pur. tax 100%

Display these colourful, "eye-catching" bottles on your
counter and cash in on their sales appeal. We undertake
to accept return of all bottles not sold.

Write today to the Sole Distributors :

The K. RAY LABORATORIES, LTD., Corby, Grantham



**REGULAR DELIVERIES
in ALL areas**

PROPRIETARY GOODS

Pharmaceutical Preparations

TOILET REQUISITES

Dressings and Cotton Wools

DRUGS AND SUNDRIES

We give an efficient wholesale service,
and you can rely on courteous
and careful attention to
your particular needs.

SIDNICK & CO. LTD.
11-12, FINSBURY SQUARE, LONDON E.C.2.
Telephone: MONARCH 5642/3

Medical Bottles

All Descriptions—

**FLATS, VIALS, POISONS,
PANELS, JARS and CORKS**

HOSPITALS and CHEMISTS

**RECEIVE
OUR SPECIAL ATTENTION**

**QUICK DELIVERY THROUGHOUT
SOUTHERN COUNTIES**

Write :

**GEO. RICHARDSON MEDICAL
BOTTLES**
802/4 SEVEN SISTERS ROAD, LONDON,
Phone: Stamford Hill 7447



Be prepared for bigger sales!

The Progress Shaving Brush Company has great pleasure in announcing an intensified retail sales campaign for Vulfix Service Shaving Brushes:

- 1) NATIONAL ADVERTISING CAMPAIGN. Over 30,000,000 press advertisements will appear during the next three months, adequately supported by extensive London Underground displays.
- 2) GUARANTEE. A two-years guarantee is given with every brush. The VULFIX Service Shaving Brush is a quality article and only PURE BRISTLES are used.
- 3) PRICES TO SUIT EVERY POCKET. We make four popular styles: Service No. 1, Service No. 2, Service No. 3, and Service No. 4. Fixed retail selling prices range from only 3/- each. Here is a best-seller! Stock up now!

Contact your wholesaler or write direct:



VULFIX Service Shaving BRUSHES

PROGRESS SHAVING BRUSH Co., Ltd., Mottram Street, Stockport
49 Leadenhall Street, London, E.C.3.

THE BRUSH WITH THE TWO YEARS GUARANTEE

POULES

Manufacturers and Importers of Ampoules in large or small quantities. Specialist production under expert Chemical and Medical supervision.
ARKWELL, EDWARDS & CO. LTD.
High Road, London, N.12. Hillside 5806
Telegrams: Ampuls, North Finch, London

BLYTON ASTLEY & CO., LTD.

Eagle Laboratories

LOWER BROUGHTON, MANCHESTER
thank their customers for their patience and forbearance during these difficult times, and assure them that every effort is being made to supply quickly lines which they have previously purchased.



Malt Extract with
added Natural Vitamins

HILLAMALT

Manufacturers: JEFFREYS, MILLER & CO. LTD. (A6500 I.U., D400)
Mills, Wigan. London Dept. 19 Brookside Rd. N.I.U. PER FL. OZ.

Two Useful Products

ONALIX TONIC RESTORATIVE

Specially formulated to assist body tone generally.

EDOSOL NON-TOXIC GERMICIDE

A general antiseptic of high bactericidal activity.

Prepared in the laboratories of
GRIS & CO. LTD., BRISTOL

HOME & EXPORT TABLETING SERVICE

Available capacity for the compression of Tablets of any size—customer's own material preferred but not essential—Contracts arranged.

Large quantities are handled hygienically and efficiently in our Factory well equipped with modern machinery.

SACCHARIN TABLETS AVAILABLE

THE DALES ASPIRIN & TABLETING CO.
STEETON, Nr. Keighley Phone: Steeton 3222

RETAIL PRICE
50s - 3/8d
500s - 30/-
FOLIO 1000 FORMULARY

BIOLOGICAL TREATMENT OF
CONSTIPATION
CONTINENTAL LABORATORIES LTD. 101. GE. RUSSELL St. W.

Two popular products

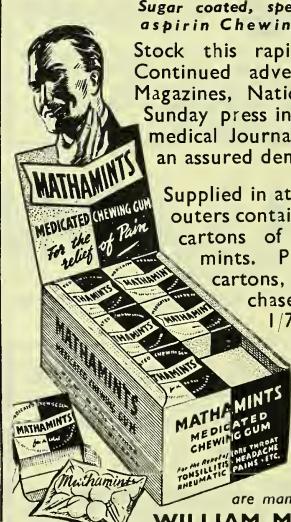
PARKINSONS' PILLS

Write for full list of Parkinsons Products

P.A.T.A.

PARKINSONS' OF BURNLEY

MATHAMINTS



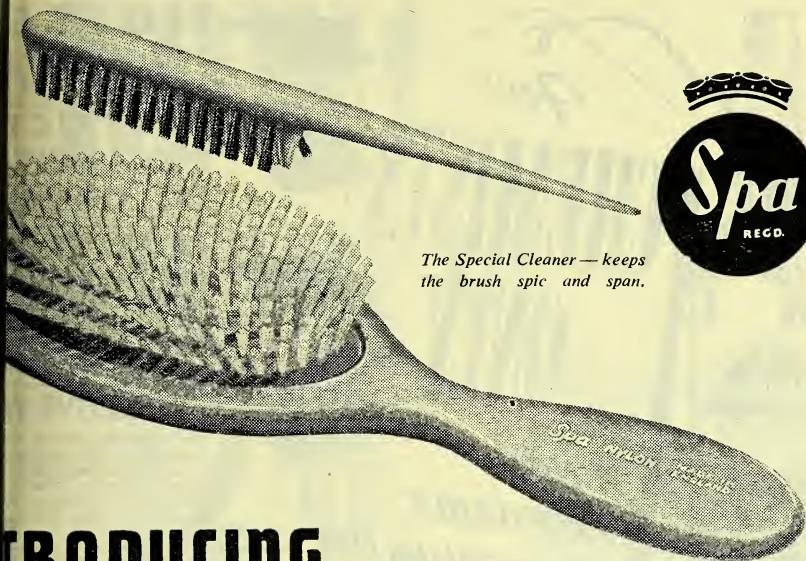
Sugar coated, spearmint flavor. Aspirin Chewing Gum
Stock this rapid selling item. Continued advertising in Magazines, National Daily and Sunday press in addition to medical Journals will give an assured demand.

Supplied in attractive outer cartons containing two inner cartons of twelve mints. Price per carton, 10/6 plus chace Tax. 1/3 each (including)

MATHAMINTS
—aspirin chewing gum

are manufactured by
WILLIAM MATHER
Dyer St., Chester Rd., Manche
(Established for more than a century)

JN



*The Special Cleaner — keeps
the brush spic and span.*

INTRODUCING

The Spa Rubber Cushion Hairbrush and Special Cleaner

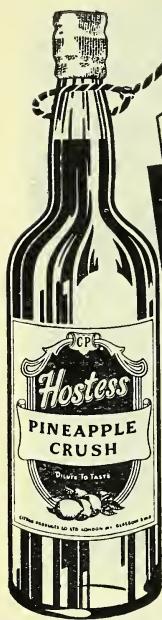
- Firmly-fixed pneumatic cushion
- Finest-quality Nylontufts graduated for maximum penetration
- Available in Plastic (5 assorted art shades), or wood backs (satinwood finish)
- Packed in transparent container complete with Special Cleaner
- The Cleaner combs loose hair and dust from the pad and brushes them away
- Behind this new line are 40 years of SPA experience and craftsmanship

MADE BY

SPA BRUSHES LTD.

FREEMAN WORKS, CHERISHAM, BUCKS.

Retail
WOOD 11/6
PLASTIC 13/6



**For
CHEMISTS
ONLY**

**A NEW
PROFITABLE
QUICK-SELLING LINE**



HOSTESS

FRUIT SQUASHES
Making a host of friends

RESTRICTED EXCLUSIVELY TO CHEMISTS

GOOD PROFITS

RETAIL PRICE - per bot.
YOUR RETURN 33/-
YOUR BUYING PRICE 24/9
YOUR PROFIT - 8/3
(equals 33½ on cost)

ATTRACTIVE VALUE

And a quality you can confidently recommend. The smart pack makes a most attractive display. Popular flavours. Orange, Lemon, Lime, Lemon and Orange, Pineapple, Applemint (a lime flavoured juice cordial).

ORDER THROUGH YOUR
USUAL WHOLESALE CHEMIST

CITRUS Products Co. Ltd. 87 Regent St. London

M & W

TABLETS LOZENGES
CAPSULES & PILLS

SUPPOSITORIES
and Pessaries of the
B.P., B.P.C., N.W.F.,
packed or in
bulk, now available
including Compound
Bismuth Subgallate,
"Own formulæ"
prices on request.

MATTHEWS & WILSON LTD
Established 1894
6-8, COLE ST. LONDON, S.E.1.
Proprietors of "SUDEX" Senna Pods
Telegrams: PILLEOLUM, SEDIST, LONDON. Telephone: HOP 2147-8

The Chemists' Standard

GIBSON'S 'MECCA' COUGH PASTILLES



ROBERT GIBSON & SONS, LTD.
MANCHESTER & LONDON

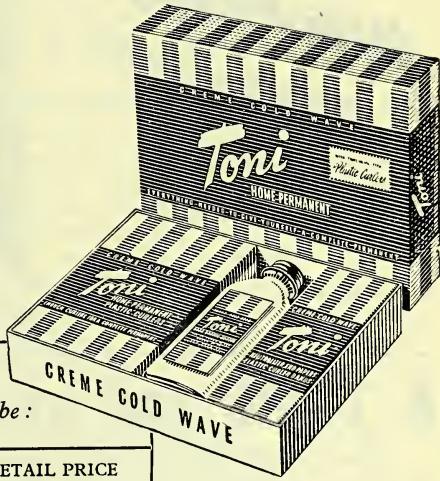
Ret
Pri
1/-
per
incli.

NOW!

TONI DE LUXE KIT

12/6

including purchase tax



AS FROM JUNE 1ST, 1949
the price of the Toni De Luxe Kit will be:

PRICE TO RETAILER	PURCHASE TAX 100%	RETAIL PRICE INCLUDING TAX
5/-	5/-	12/6

*The price of the Toni Refill Kit
remains unchanged.*

Gillette Industries Limited will rebate on Toni De Luxe Kits held in retailers' stock on June 1st 1949. If you have not received particulars, contact your wholesale suppliers or write to Gillette Industries Ltd., Isleworth, Middlesex.

LOCK TONI

FEATURE

Toni HOME PERMANENT
the crème cold wave

*getting
warmer..*



Look out for the new campaign to celebrate the return of Britain's favourite Hot Water Bottles, including a fascinating new range in the popular Kiddies' series.

★ PRESS ADVERTISING

to back your sales of

DUNLOP
HOT WATER BOTTLES

39G 3

A TONIC for everyone

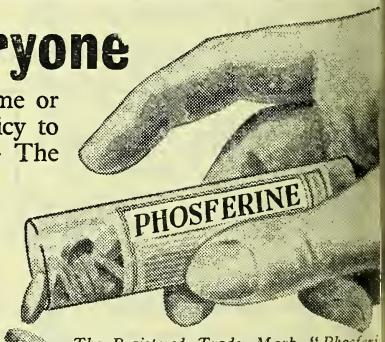
Most people need a Tonic at one time or another. For that reason it is sound policy to keep adequate stocks of Phosferine — The Greatest of all Tonics.

Send a post-card for colourful showcards to enable you to make a display to the best advantage.

*Let everyone
see you sell*

IN LIQUID
OR TABLET
FORM

PHOSFERINE
THE GREATEST OF ALL TONICS



The Registered Trade Mark "Phosferine" is the property of PHOSFERINE (ASH & PARSONS) LIMITED.

*Sole Distributing Agents in the United Kingdom:
BEECHAMS PILLS LIMITED, ST. HELENS, LANCS.*



ORIGINAL VIOLET OATMEAL SOAP

IT'S BACK!



NOW AVAILABLE FOR PERIODS 3 & 4

At last, you can meet the tremendous and hitherto unsatisfied demand for soap made with *real oatmeal*. Rimmel's Violet Oatmeal Soap is the only one of its kind to be produced since the war. Delicately perfumed with a French-imported flower fragrance, Rimmel's Violet Oatmeal will be your most profitable soap line of the year.

SEND YOUR ORDER,
TOGETHER WITH
S.P.'S TODAY.
ORDERS
TREATED IN
STRICT
ROTATION.

41% PROFIT TO RETAILER

SELLING PRICE OF 1/4 $\frac{1}{2}$ PER TABLET

TERMS TO RETAILER : 9/9 PER DOZEN LESS 2½%

TERMS TO WHOLESALER : LESS 2½% AND 12½%

RIMMEL DISTRIBUTORS LTD., 48 NORTH ROW, PARK LANE, LONDON, W.I

News from DALMAS of Leicester

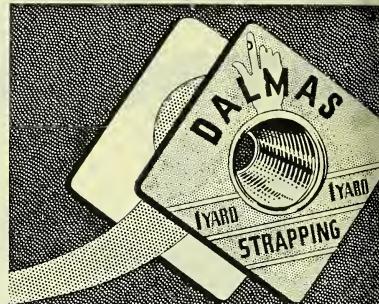
New waterproof adhesive strapping

Supplies increased to meet heavy demand

Demand is already heavy for Dalmas Strapping, a new plastic adhesive that has the great advantage of being absolutely *waterproof*. Because of this, supplies have been greatly increased.

Especially suitable for tiny cuts, sore places, torn finger nails, etc., Dalmas Strapping gives 100% protection against water, dirt, grease and acid. In particular, it is ideal wherever a bandage would be awkward. Because Dalmas Strapping stretches all ways, edges stick tight while allowing free movement of joints and muscles.

Dalmas Strapping is skin-coloured, hardly shows. Attractive sell-outs contain twelve 1/- spools, each 1 inch by 1 yard, price 8/-; or 24 spools, price 16/-. Special quantity discounts. Also in 2" and 3" widths.
PLACE YOUR ORDER NOW!



Dalmas Strapping stretches all ways, is ideal for where a bandage would be awkward

DALMAS BOIL PLASTERS

A new *waterproof* protective dressing for boils. Skin-coloured, hardly shows. Hand boxes, price 10d. retail, including tax.

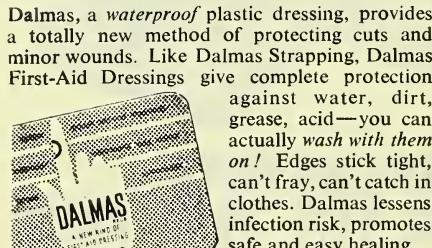
DALMAS HEEL DRESSINGS

A *waterproof* dressing that is specially designed for sore and blistered heels. Hand boxes, price 1/- retail.

DALMAS FINGER-TIP DRESSINGS

A new *waterproof* adhesive protection for cracked, cut or sore finger-tips. Hand boxes, price 1/- retail.

Dalmas First-Aid Dressings



*Your customers
will look for this blue
and white box.*

Blue-and-white counter sell-outs containing three dozen 1/- boxes, price 8/- per dozen.

A. de St. Dalmas & Co. Ltd.

Leicester (Leicester 65261)

**London Depot: 140-142 St. John St., E.C.1
(Clerkenwell 3399)**

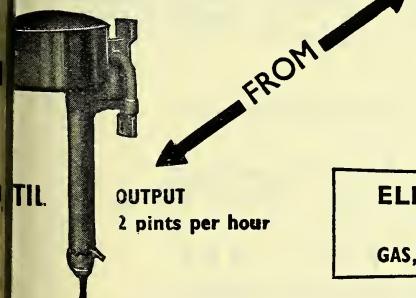
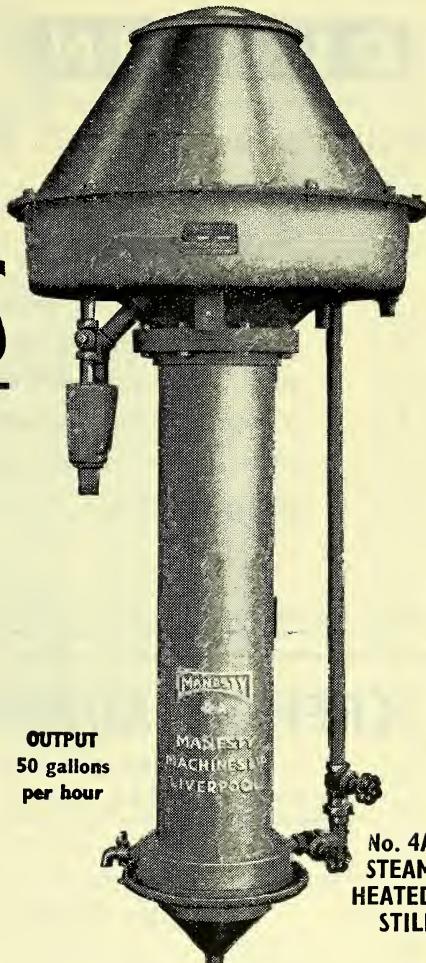
**Leeds Depot: 14 Neville Street
(Leeds 29764)**

**Scottish Agents: Robert Telford,
29 Waterloo Street, Glasgow, C.1
(Central 2716)**

MANESTY
BRITISH MADE

AUTOMATIC WATER STILLS

CONTINUOUS IN OPERATION
HIGH QUALITY DISTILLED
WATER
LOW COST OF OPERATION
EASILY CLEANED



OUTPUT
50 gallons
per hour

No. 4A
STEAM
HEATED
STILL

OUTPUT
2 pints per hour

ELEVEN MODELS AVAILABLE
HEATING by
GAS, ELECTRICITY, STEAM AND PARAFFIN

FULL DETAILS GLADLY SUPPLIED

MANESTY MACHINES LTD.
DEPT. 5, SPEKE, LIVERPOOL 19

HUNTS CROSS 1972

Telegrams : MANESTY, LIVERPOOL

DISPRIN

Soluble, neutral and palatable aspirin tablets in stable form

DISPRIN has all the valuable qualities of calcium aspirin - analgesic, antipyretic and anti-rheumatic. Since it is soluble, it is more rapidly absorbed and consequently more speedy in its clinical effect. Since it presents aspirin in the form of its calcium salt, it is more sedative. Moreover, it does not act as an irritant to the gastric mucosa, because, unlike ordinary aspirin, it is soluble.

DISPRIN: STABLE, PALATABLE, NEUTRAL
SOLUBLE CALCIUM ASPIRIN

Made by the manufacturers of 'Dettol'

RECKITT & COLMAN LTD., HULL AND LONDON (PHARMACEUTICAL DEPT., HULL)

CREMOR ADRENALINAЕ-LLOYD

Anti-spasmodic — Analgesic

1—5,000

A new adjuvant in the treatment of Fibrosis, Chronic Rheumatism, Lumbago, and the relief of Muscular Pain, where massage is indicated.
—Vide "The Medical World" April 15th, 1949

Now available in the following packs :

2 oz. jar Cremor Adrenalinæ-Lloyd
Retail Price 5/-

4 oz. jar Cremor Adrenalinæ-Lloyd
Retail Price 7/-
Both less 25%

PURCHASE TAX FREE

Supplies may be obtained from your Wholesaler.
Literature available on request.

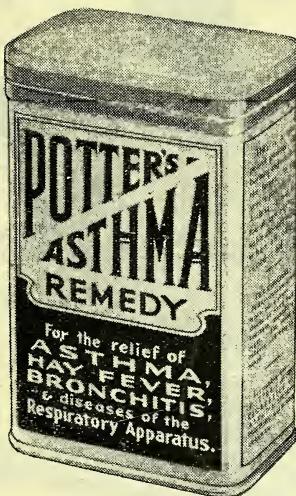
HOWARD LLOYD & CO. LTD.

Manufacturing and Export Chemists

20 ASFORD BY STREET · LEICESTER



Potter's
ASTHMA REMEDY



Price **2/5** per Tin
(inc. tax)

Wholesale **18/-** per doz.
(plus 6/- per doz. tax)

Packed in half dozens

Well advertised and world famous
A sound selling line for every Chemist

POTTER & CLARKE LTD.
60-64 ARTILLERY LANE, LONDON, E.I

Telephone : BISHOPSGATE 4761

and 77 DANTZIC STREET, MANCHESTER, 4
Telephone : BLACKFRIARS 8734



This is Goya's Message to busy women everywhere
Day begone! Fun begin! Advertisements like
this tell women all about GOYA's new and
modern Toilet Water—an 'all-over' freshener.
Manda will banish that after-work feeling. Aqua
make a woman fresh and lovely for the evenin'
to come.

CURRENT AQUA MANDA ADVERTISING
points to their benefit, to YOUR PROF



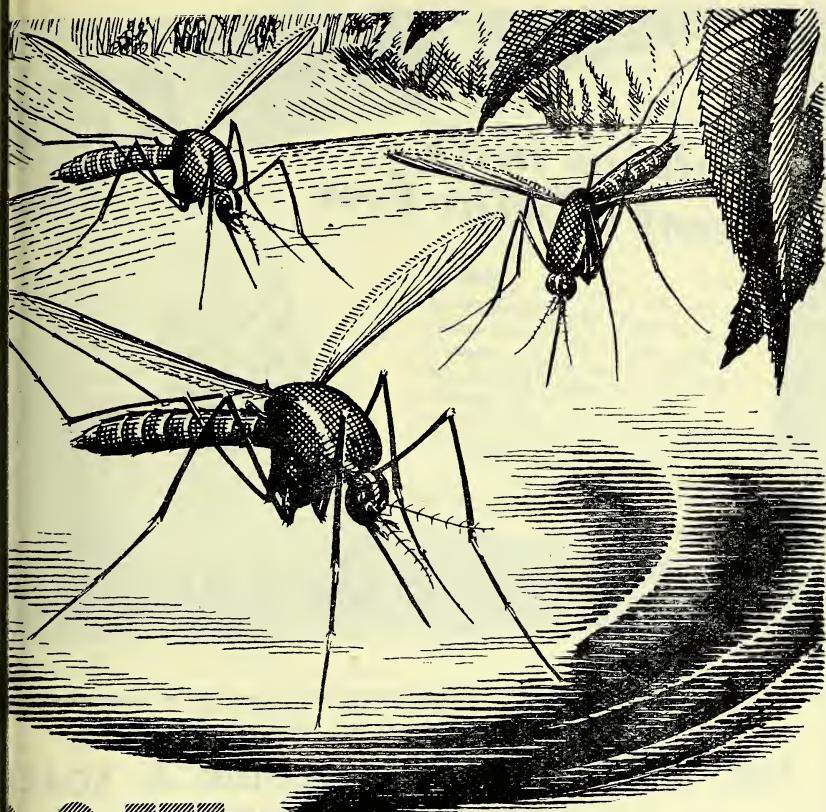
... So little time to get ready for a lovely evenin'
Aqua Manda will act like magic to revive you, fresh
You ... prepare you for loveliness. Aqua Manda
the fragrant 'body-rub' ... its cool touch v
make you shine star-bright through the evenin'

AQUA MANDA
created for you by

Goya

161 NEW BOND STREET LONDON W.I.

4 oz. 9/- 2 oz. 5/-



Now is the time

to display 'Sketofax' prominently—and let it sell itself.
Attractive display outers and showcards are available.
A bonus of 13 to the dozen is given on orders of three
dozen or over. Retail price: 1/4, plus 4d. tax.

'SKETOFAK'
BRAND
CREAM INSECT REPELLENT

BURROUGHS WELLCOME & CO. (The Wellcome Foundation Ltd.) LONDON

*Calcium in its
most effective form*

A granular preparation containing Calcium in association with Vitamin D to assist assimilation. Pleasant tasting and easily taken from a teaspoon or stirred in water. Caldecium has proved to be useful in the treatment of most forms of calcium deficiency.

Literature and sample on request

P.A.T.A. 3/- Trade 24/- doz.

Made in England by THOMAS KERFOOT & CO. LTD., Vale of Bardsley, Lancashire.

YOU SHOULD STOCK
THE FINEST SCURF REMOVING & SCALE
CLEANSING SHAMPOO

NUCTA OIL

THE SOAPLESS OIL SHAMPOO



Can be recommended with confidence. Nationally advertised

IN 8 oz. BOTTLES SELLING AT 3/10. 25/- per doz., plus tax

CARRIAGE PAID ON NET ORDER OF £2

Obtainable from your Wholesaler or direct from the Manufacturers

STEWART, GOODALL & DUNLOP LTD
121A PRINCES STREET, EDINBURGH



The HEMIST AND DRUGGIST

Retailer—Wholesaler—Manufacturer

JUNE 11, 1949

Published weekly at 28 Essex Street, Strand, London, W.C.2

Telephone: Central 6565 (10 lines). Telegrams: "Chemicus, Strand, London."

Pies 1/- each. Annual subscription, which includes *The Chemist and Druggist Diary and Year Book*, 30/-

3616

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NEWS OF THE WEEK

British Pharmaceutical Conference.—A symposium session at the British Pharmaceutical Conference, Blackpool, September 12-16, is being devoted to "Storage of Drugs and Medicines." An invitation for the 1951 meeting of the Conference to be held in Harrogate has been accepted.

Exhibit at B.M.A. Conference.—The Pharmaceutical Society is organising, in conjunction with the annual meeting of the British Medical Association at Harrogate, June 27-July 1, an exhibit illustrating (1) the preparation of sterile medicaments; (2) the pharmaceutical applications of ultrasonics; and (3) curarising activity (including a biological demonstration).

TD Exemptions.—The Treasury has made an Order (the Safeguarding of Industries (Exemption) (No. 4) Order, 1949, S.I. 1949, No. 1064, H.M. Stationery Office, price one penny) exempting the following chemicals from Key Industry duty from June 11 to June 30:—Iso-amyl ethyl citric acid; sodium iso-amyl ethyl citrate; barium manganate; cerium

sodium sulphate (crude); cobalt arsenate; dichlorhydrin and epichlorhydrin.

Corfield Memorial Fund.—Applications are invited from young research workers, particularly from those engaged in the preparation of papers for presentation to the 1949 meeting of the British Pharmaceutical Conference, for awards from the Corfield Memorial Fund. The fund was raised in memory of the late C. E. Corfield, and the trustees are empowered to purchase scientific books or other scientific material for presentation to research workers in pharmaceutical chemistry. In making awards particular regard is paid to encouraging the presentation at the British Pharmaceutical Conference of papers of high quality by young research workers, and the trustees are prepared to consider recommendations for awards made by the Executive Committee of the British Pharmaceutical Conference. Applications should be addressed to the general secretaries of the Conference, 17 Bloomsbury Square, London, W.C.1, to arrive not later than August 31.

LOCAL NEWS

Leeds Branch Officers.—At the annual meeting of the Leeds Branch of the Pharmaceutical Society, held on May 12, the following officers were elected: *Chairman*, Mr. C. R. Duffin, Wakefield; *Chairman-elect* and *Treasurer*, Mr. P. Dobson, Leeds; *Secretary*, Mr. J. Schofield, 400 Burley Road, Leeds.

Tees-side Annual Meeting.—At the annual meeting of the Tees-side Branch of the Pharmaceutical Society recently, the following officers were elected:—*Chairman*, Mr. S. A. Gamlen; *Vice-chairman*, Mr. F. T. R. Hollings; *Secretary* and *Treasurer*, Mr. T. Gould, 23 Grange Road, Norton, Stockton-on-Tees; *Assistant Secretary*, Mr. G. T. Knight.

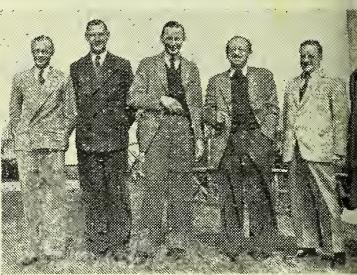
Staff Outing.—Nearly 100 members of the staff of Meggeson & Co., Ltd., were the guests of the company at their annual outing on May 28. The party travelled by coach via Canterbury to Margate, where they were welcomed by Messrs. W. Wigglesworth, M.P.S. (chairman), and R. Campbell Feather (managing director), and by Mrs. Feather.

West Sussex Pricing Resolution.—At meetings of the West Sussex Pharmaceutical Committee held on May 17 and 24, when the new system of pricing prescriptions was discussed, it was resolved that: "This Committee strongly supports the action of the Central N.H.S. (Chemist-Contractors) Negotiating Committee in refusing to accept the Minister's proposal, and is unanimous in its condemnation of the Ministry's dilatory attitude towards establishing adequate pricing machinery."

Retail Equipment Discussed.—A discussion on the equipment required in a retail pharmacy took place at the annual meeting of the Sheffield Branch of the Pharmaceutical Society on May 26. Most members thought it might be in the general interest for the Society to fix minimum standards of equipment. The following officers were elected: *Chairman*, Mr. R. H. Drinnan; *Vice-chairman*, Mrs. B. A. Dove; *Treasurer*, Mr. C. A. Fox; *Secretary*, Mr. S. Durham.

Blackpool Branch Officers.—The annual meeting of the Blackpool Branch of the Pharmaceutical Society, held recently, attracted a record attendance. The following officers were appointed: *President*, Mr. J. L. Dawson Cook; *Vice-president*, Miss L. I. Anderson; *Treasurer*, Mr.

F. J. Carter; *Secretary*, Mr. A. wood, 255 Talbot Road, Blackpool; *Assistant Secretary*, Mr. J. W. Croker. The annual report of the branch has been published as a twelve-page booklet.



OFF DUTY.—Group photographed at the British Drug Houses, Ltd., to Clacton-on-Sea on May 28 (see C. & D., June 4). Left to right: Messrs. G. M. Guthrie, Aldrich, H. G. Rolfe, G. F. Williams (new director), H. Treves Brown and T. T. (retired).

Manchester Officers.—Manchester Pharmaceutical Association:—*President*, Mr. W. Gee; *Vice-presidents*, Messrs. Cronin and J. Lomax, J.P.; *Treasurer*, Mr. A. E. Thorpe; *Social Secretary*, Mr. W. Wilkinson; *Secretaries*, Messrs. T. Miller, 3 Wyngate Road, Hale, Cheshire; E. Cronin, Manchester Branch, Pharmaceutical Society:—*Chairman*, Mr. Steinman; *Vice-chairman*, Mr. E. I. *Treasurer*, Mr. E. Thorpe; *Secretary*, Messrs. T. Miller and E. Cronin.

South Lincolnshire Dinner.—South Lincolnshire Branch of the Pharmaceutical Society held a dinner at Holland on May 26. Miss M. A. Bury (member of Council) gave a review of pharmaceutical topics, referring in particular to the Society's education policy and the work of the Benevolent Fund Committee. Mr. E. W. Roythorne, M.B.E. (chairman of Lincolnshire (Holland) Executive Committee) replying to "The Visitors," said that from July 5, 1948, to April 30, 1949, the number of prescriptions dispensed in the area was 243,905. There were 95,566 prescriptions (of an estimated population of 100,000) included on doctors' lists. Mr. Roythorne thanked local chemists for the co-operation they had shown to the Executive Council. He paid tribute to the work of the Pharmaceutical Committee and to the efficiency of the chemists' rota service.

Works Visits.—Visitors to the laboratories of Evans Medical Supplies, Ltd., at Blackpool and Runcorn recently, in pharmaceutical students from Birkbeck College of Technology and Leeds University, and a number of hospital and pharmacists.—Twenty members of the London Pharmacists' Association visited the Greenford premises of Glaxo Laboratories, Ltd., on May 18. After a tour of works the visitors were entertained to tea. Members of the Junior Section of the Blackpool Branch of the Pharmaceutical Society paid a two-day "tradesmen's day" visit to the Cheltenham works of United Chemists' Association, Ltd., on May 24 and 25. Their 400-mile journey took them through eight counties. The party, led by Mr. Roy Stuttard (president) and Miss L. I. Anderson (secretary) was joined by Mr. C. K. Gregory (managing director of the company).

Opportunity Knocks.—The parish council of Wembury, near Plymouth (population about 1,000), has recently pointed to the Plympton rural council the difficulties arising in emergencies because the parish has neither doctor nor chemist. The rural council's reply to the representations read at the annual parish council meeting on May 30, expressed the view that a medical practitioner could not be expected to practise in such a remote and sparsely-populated parish as Wembury; there were two or three firms of physicians practising in Plymstock. If there had been decent business in the village, a chemist's shop would already have been opened by enterprise, but there was no power to compel chemists to starve themselves in places like Wembury." The chairman

of the parish council said Wembury's great need at the moment was a chemist's shop; parishioners had to travel either to Plymstock or Creston (both three miles away) to have prescriptions dispensed.

Aberdare and Merthyr Golf.—Winners at the fifth annual golf meeting of the Aberdare and Merthyr Branch of the Pharmaceutical Society, held in aid of benevolent and branch funds at Aberdare on June 2, were as follows: *Open medal competition* (men): Mr. C. J. Mason, 79 (67); Mr. D. Rees, 88 (68). *Ladies' open competition*: Mrs. A. Thomas, 92 (70); Mrs. W. J. Davies, 102 (74). *North Glamorgan silver challenge cup* (presented by Evans Medical Supplies, Ltd.): Mr. D. Rees, 88 (68); Mr. W. Nicholas, 79 (72). *UCAL tankard* (for best gross score), Mr. W. Nicholas, 79; Mr. T. J. Morgan, 81. *Newberry tankard*, Mr. G. Mason, 79 (67); Mr. H. S. Llewellyn, 94 (74); *Mixed 9-holes foursome*: Mrs. A. Davies and Mr. R. W. David. *5-holes competition*: Mesdames A. Thomas and E. Davies. Mr. H. Perry, Nelson, was chief steward, and was assisted by Messrs. J. E. T. Jones, R. Sleaman, H. C. Thomas, E. Thomas and J. John.

Beauty Campaign and Competition.—In a campaign organised recently by Harts the Chemists (Derby), Ltd., more than 800 women sought make-up and beauty advice offered free from a consultant retained by the company. In the two final weeks of the campaign the specialist was in attendance at one of the company's shops, and prizes to the value of £100 were offered in a beauty competition open to women throughout Derbyshire. The 140 entrants were put through eliminating heats in a local cinema culminating in a final session at which an audience of over 2,000 was present. Mr. C. Taylor, M.P.S. (a director of the company) gave a talk on make-up problems at the final session. He offers to give particulars to any pharmacist interested in promoting a similar campaign.



Some of the prize-winners in a beauty competition organised recently by Harts the Chemists (Derby), Ltd.

Hendon Branch Film Show.—At a joint meeting of the Hendon and Edgware Branch of the National Pharmaceutical Union and the Hendon Division of the British Medical Association on May 18 (the first such meeting to be held in the area) a film "Sulphonamide Therapy" produced for May & Baker, Ltd., was shown. Dr. E. W. Tapley (of the company's medical information division), in an introductory talk, described the chemistry, pharmacology and clinical applications of the various sulphonamides, and, in a reference to toxicity, described the contra-indications to their use. Answering questions after the film had been shown, he stressed the importance of correct injection technique. Sulphonamides, he said, had been found to be of some value in leprosy, especially in dealing with eye conditions. The danger of crystalluria, after taking sulphonamides, was particularly great in undernourished and dehydrated patients; insufficient account was sometimes taken of the serious loss of body fluids through vomiting, sweating and diarrhoea. A high fluid intake was vitally necessary. The prophylactic treatment of rheumatism with sulphonamides was being tried at present and early reports seemed satisfactory. The use of sulphonamides on the skin was accompanied by the risk of sensitisation.

£91 for Benevolent Fund.—At the thirty-ninth annual meeting of the Portsmouth Chemists' Association held at Southsea on May 27, Messrs. Mason (Allen & Hanburys, Ltd.) and A. Goddard (clerk, Portsmouth Executive Council) were present as guests. The retiring president (Mr. E. B. Johnson) spoke warmly of the support he had received during the past year, particularly in the raising of over £91 for the Benevolent Fund. He urged that all independent chemists who could possibly do so should undertake the fitting and supply of trusses and other surgical appliances. Mr. Goddard praised the work of Portsmouth chemists and spoke of the smooth working arrangements between his department and the Pharmaceutical Committee. He pointed out that whereas for the six months ended March 1948, 170,500 prescriptions had been dispensed in the city, 508,000 had been dispensed for the corresponding period ended March 1949. Mr. Mason described the amenities of Birds Grove House, and appealed to the members to interest themselves in "this splendid asset shared by all chemists as members of the Society." The following

officers were elected:—*President*, G. Howes; *Vice-president*, Mr. Ruoff; *Secretary*, Mr. A. G. Bradbury; *Treasurer*, Mr. N. L. Banks. Mr. Bradbury appointed *P.A.T.A. Liaison Office* representative on the Portsmouth Ch of Commerce.

IRISH NEWS

A New Dublin Factory.—A new factory for Aspro (Ireland), Ltd., at core, Dublin, was officially opened June 1. A dinner held the previous evening in the hall and canteen of the f was presided over by Senator James Douglas (chairman of the Irish com and attended by representatives of the country's wholesale drug trade. Mr. Nicholas (son of one of the Australian olas brothers who founded the Aspro isation) had crossed from England Mr. E. T. McColl (managing director of Aspro's European Units) for the occ Also present were Mr. C. W. Cle (managing director of the Irish com and the other Irish directors (Mrs. Chesson, Dr. T. A. McLaughlin and N. M. Purcell). Senator Douglas co "The Aspro Organisation throughout World" with the names of Mr. Nicholas and McColl. Thirty years he said, Aspro had been started by two Nicholas brothers in Melbourne small way; today the organisation world-wide ramifications. Senator I las presented Mr. Nicholas with a l some piece of old Irish silver (c. 1790) behalf of the Irish directors. Mr. N las, replying, said relations between land and Australia had always been few pharmaceutical products had been successful for so long as Aspro; 6,000 tablets were now being sold each day. McColl, who also responded, said Mr. Nicholas and himself felt at home in Dublin because the country around it the people were very like those in Australia. For the opening the new premises were adorned with flags, and visitors greeted in the entrance hall with Gaelic salutation on a glass sign: "A Mile Failte" (a hundred thousand comes). The visitors and members of Government (including the Minister Industry and Commerce, Mr. D. Mosey, T.D.), were taken on a tour of factory, canteen, offices, welfare department and executive apartments. The celebrations concluded with a dance.

TOPICAL REFLECTIONS

Useful Conference

conference of Pharmaceutical Com-
representatives held in London on
5 (pp. 749-52) served a useful pur-
pose in making clear the opinions of con-
chemists on the latest Government
nouncement. This episode of pricing
and container-allowance cut has,
it appears, come as an unpleasant shock
to pharmacist-contractors. Conditions
in the National Health Service were
to be so very different from the late
centred, N.H.S. conditions. There was
an end of all wrangling. While this
swayed the majority at repre-
sentatives' meetings during the first half of
a few experienced contractors real-
ised that too much was being left to
them. However, the majority sanctioned
the acceptance of a Government offer. Hence
the present "atmospherics," as you have
more, I suppose, than you have
for in your Correspondence section.
This opportunity of thanking corre-
spondents who have addressed letters to me
on the subject of dispensing by doctors in
areas. I agree that in some of these
pharmacists have an obvious griev-
ance.

On a broad view of the service,
contractor chemists are dealing with a
new type of official as in 1913. Those
days, like the Bourbons, have
had nothing and forgotten nothing. It
is to be hoped that the rule of the Bourbons,
for nearly three centuries, is to be
replaced by the rule of the officials
of the National Health Service to about the year 2200,
which time, if all contractor chemists
have not been killed by vexation, a new
better system may be evolved and
adapted to.

for Pharmacists

The question of films suitable for exhibi-
tion before audiences of pharmacists has
come up again (p. 753). Just over three
years ago (*C. & D.*, 1946, I, 566) you pub-
lished an excellent article entitled
"Instructional Medical Films." The
author, Mr. Brian Stanford, M.R.C.S.,
addressed himself specially to the produc-
tion of medical films by manufacturers in
the pharmaceutical industry. Not possess-
ing any "inside" knowledge of the film
industry, I venture to think that the medical
profession is well catered for in respect of

technical films. Pharmacy is in a different
position. In the article mentioned it was
stated that by 1946 nearly 1,500 medical
films had been critically examined under
the auspices of the Scientific Film Associa-
tion; but no comparable list of films for
pharmacists was mentioned. Some medical
films may be quite suitable for the instruc-
tion of pharmaceutical students and for
post-graduate lectures to pharmacists,
though treatment of subject is as impor-
tant for these purposes as choice of sub-
ject. What is needed, beyond the limited
number of such products, is a series speci-
fically designed for help in pharmaceutical
studies. The fact that a period of as much
as eighteen months may elapse between
the first sketch of a film and its comple-
tion is unfortunate in view of the rapid
scientific advances that may occur during
the time of preparation. It should always
be borne in mind that films, however ably
conceived, are not a substitute for the de-
tailed observation and experiment essen-
tial to mastery of any branch of science.

Enterprise in Malta

The announcement (p. 728) that refi-
neries for edible oils and linseed oil are to
be set up in Malta during the present year
is welcome for more than one reason. The
long history of this British possession, and
the gallantry of its inhabitants during the
recent war, impart a particular interest to
any development that takes place there.
Malta, once known as Melita, was colo-
nised successively by the Phoenicians and the
Carthaginians. It is mentioned in the
Acts of the Apostles in connection with a
memorable shipwreck. Belisarius, the great-
est of all generals (if I remember rightly)
in Field-Marshal Lord Wavell's list of
commanders, captured it from the Vandals
in the year 533. In 870, Moors or Arabs
seized it. The Normans, under Count
Roger, took it in 1090. After many vicissi-
tudes, including the famous siege of
1565, it came under British rule in 1800;
confirmation of cession by France followed
in 1814. The award of the George Cross
to the island for its service to the Allied
cause took place in the year 1942; it was
followed by a visit by King George the
Sixth. Malta contains, in addition to the
great harbour so important for shipping, a
university and a lyceum. Several years ago
you published an account of pharmacy in
the island and its satellite Gozo. **Xrayser**

NEW COMPANIES

V. E. MURRAY (CHEMISTS), LTD. (P.C.)—Capital £1,000. To carry on the business of chemists, druggists, opticians, etc. Vashti E. Murray, M.P.S., and William Murray, directors. R.O.: 219 Knowsley Road, Bootle, Liverpool.

CHAMBERS' CASTRIQUE, LTD. (P.C.)—Capital £2,000. To carry on the business of manufacturing chemists and druggists, etc. Joseph F. Chambers and John M. Cockeram, directors. R.O.: 3 Church Crescent, Daybrook, Arnold, Nottingham.

H. TALBOT COOPER, LTD. (P.C.)—Capital £3,000. To acquire the business of a dispensing and agricultural chemist and ophthalmic optician, carried on at High Street, Upton-on-Severn, Worcs. Minnie Cooper and Helen V. Gibbs, M.P.S., directors.

GORDON-MOORE (RETAIL), LTD. (P.C.)—Capital £1,000. To carry on the business of buyers and sellers of tooth-paste and other preparations for the teeth, toilet requisites and preparations, etc. Robert L. Pulton, director. R.O.: Aldwych House, London, W.C.2.

BEE CHEMISTS (CAMBRIDGE HEATH), LTD. (P.C.)—Capital £2,000. To carry on the business of manufacturers of and wholesale and retail dealers in chemicals, drugs, medicines, etc. First directors are not named. R.O.: 515 Cambridge Heath Road, London, E.9.

H. & E. O. FRANEY, LTD. (P.C.)—Capital £1,000. To acquire the business of a chemist lately carried on by Enid O. Franey, as executrix of the late John C. Price, at 225 Great Cheetham Street, Higher Broughton, Salford. Enid O. Franey and Harold Franey, M.P.S., directors. R.O.: 61 Peckham Park Road, London, S.E.15.

D. F. E. CALLAM, DISPENSING CHEMISTS, LTD. (P.C.)—Capital £1,000. To carry on the business of manufacturing and dispensing chemists, druggists, opticians, etc. Dennis F. E. Callam and Frederick W. Callam, M.P.S., directors. R.O.: 61 Peckham Park Road, London, S.E.15.

F. WIDOCKS & CO., LTD. (P.C.)—Capital £5,000. To acquire the business of manufacturers of and dealers in cosmetics, perfumes and toilet requisites, now carried on at New Parade, Cherry Orchard Road, Croydon, as F. Widocks & Co. Frederick Widocks and Edward J. Widocks, directors.

CHEN YU, LTD. (P.C.)—Capital £500. To carry on the business of manufacturers of and dealers in toilet preparations, soaps, etc. Piers G. E. Warburton, Kenneth J. Golds and Hugh C. Parmiter, directors. R.O.: Power Road, London, W.4.

HEALTH FOOD PRODUCTS (PONT STREET), LTD. (P.C.)—Capital £100. To carry on the business of manufacturers of and dealers in all kinds of health food products, chemists, druggists, etc. First directors are to be appointed. Solicitors: Gordon Dadds & Co., 80 Brook Street, London, W.1.

ORBRO PRODUCTS, LTD. (P.C.)—Capital £100. To carry on the business of manufacturers of and dealers in soap and washing materials, perfumes, etc. Frederick Hornett and Ernest E. Hornett, directors. R.O.: Manor Way Farm, Gooseley Lane, Barking Bye-pass Road, Barking.

RAYDANT CHEMICAL CO., (DARLINGTON) (P.C.)—Capital £2,500. To carry on the business of manufacturers and repairers of and whole and retail dealers in hair-waving, drying and curling machinery, oils, creams, soaps, cosmetics, etc. Sliufko and Maurice Sliufko, directors. R.O.: 12 High Row, Darlington.

Company News

AYRTON, SAUNDERS & CO., LTD.—Report accounts for the year ended December 31, show available balance on profit and loss account after charging all trade expenses and providing for taxation, as £53,046. The sum of £30,000 is to be transferred to reserve. A dividend of 10 cent., less tax, is recommended on the ordinary shares which absorbs £2,726; £20,320 is carried forward.

LEWIS & PEAT, LTD.—Net profit for 1948 of the parent company, after providing for taxation on all other charges, amounts to £16,673 (against £16,442), and that of subsidiaries, £33,941 (£8,800 making a total of £50,614 (£24,833), less acquisition profits of Durantes, £21,471, leaving £29,143. The sum of £6,619 (nil) goes to reserve for losses on trading contracts. Preference dividends on parent company for two years to June 1944, absorb £18,150. The carry forward of parent company is £16,156 (£17,634), and that of subsidiaries, £15,502 (£13,260).

POTTER & CLARKE, LTD.—The directors recommend no ordinary dividend for 1948, compared with 30 per cent. for 1947. Loss for the year £35,715, less tax recoverable £17,280. The loss of £18,435 compares with a net profit £23,466 for the previous year. The chairman stated that although the sales for the first three months of 1948 were greater than for the corresponding period in 1947, they fell off following the introduction of the State medical service which created a change in demand adverse to the company's business. He adds that losses have now been stopped and that the business is now under control.

BUSINESS CHANGES

BALKWILL & CO. (CHEMISTS), LTD., 5 Bed Row, Tavistock Road, Plymouth, have opened branch pharmacy at 171 Pike Road, Plymton.

MR. W. G. POOLE, M.P.S., has sailed for India to take up a position there as a representative of Evans Medical Supplies (India), Ltd.

MR. E. R. R. CROWE, M.P.S., has acquired Ashbourne Road Pharmacy (corner of Sun Street), Derby, from Mr. J. Clayton Smith, M.B.

HIRST, BROOKE & HIRST, LTD., Sheepscar Woods, Leeds, 7, have appointed Mr. R. E. Drayton representative for South Scotland, Cumberland and Westmorland.

A. E. STANNARD, LTD., Tadworth, Surrey, Fleet, Hampshire, have appointed Mr. M. S. son as their representative for Scotland and W. A. Brotherton representative for London.

J. GOODMAN (CHEMICALS), LTD., manufacturers, Devonshire Works, Chiswick, London W.4, now have the following telephone number Chiswick 6721-24.

THE WEEK IN PARLIAMENT

M. TOM DRIBERG asked the Minister of Food on May 30 what were the ingredients of imitation honey and what was its value as food in comparison with that of real honey. DR. SUMMERSKILL replied that the principal ingredient of imitation honey was invert sugar. It sometimes contained other forms of sugar and might be flavoured, for example, with natural honey. There was no appreciable difference between the food values of imitation honey and natural honey.

MRS. E. MANNING asked the Minister of Food what was the present quantity of sugar made available for allocation on the part of the Ministry of Health to firms in the pharmaceutical trade who commenced business after 1939 or who desired to do so now; and how this quantity was divided between preparations made according to the British Pharmacopoeia or British Pharmaceutical Codex, non-pharmacopoeia preparations and medicinal tablets and lozenges? DR. SUMMERSKILL said the quantity was 500 tons of sugar this year. So far, 157 tons had been released for B.M.C. or B.P.C. preparations, 13 tons for non-pharmacopoeia preparations, and none for pastilles and lozenges.

Census of Distribution

MR. G. H. OLIVER asked the President of the Board of Trade whether the Retail Trade Committee set up by his Department in 1941 had issued a report and whether he had any record of the number of retail shops used in 1939 for trading by druggists, confectioners, stationers, tobacconists, newsagents or any other retail trade, and the number of such shops per head of population. MR. EDWARDS (Parliamentary Secretary to the Board of Trade) replied that the Retail Trade Committee had produced three reports, in October 1941, January 1942 and June 1942. The information asked for in the second part of the question was not available.

Compound E

MR. W. J. BROWN asked the Minister of Health when supplies of Compound E, produced by the Mayo Clinic and stated to provide a cure for arthritis, would be available to the people of this country. MR. BEVAN replied that prolonged research would be found necessary before the efficacy of compound E was known, and to prove manufacturing methods.

LEGAL REPORTS

Committed for Trial.—At Coventry magistrates' court, on May 11, Kenneth Mills, 35 Well Street, Peter B. Smith, 74 Vine Street, and Albert Revell, 117 Kitts Green Road, Birmingham, were charged with being concerned together in charges of stealing or receiving drugs worth £1,300, the property of Wyleys, Ltd., manufacturing chemists, Coventry. Frederick D. E. Barnes, a coloured man, of no fixed address but living in London, was charged with receiving, supplying and having in his possession Dangerous Drugs. Statements alleged to have been made to the police by Mills, Smith and Revell, all of whom had at one time been employed at Messrs. Wyleys, admitted large-scale thefts of cocaine, morphine sulphate, Omnopon ampoules and chloroform. Two London women told the court that they had bought drugs from Barnes. All the defendants were committed for trial at the Warwick Assizes, bail being refused.

Legacy to Teaching Hospital.—Called upon to decide, in the Chancery Division, London, on May 11, whether hospitals were in a position to receive legacies after the National Health Service Act, 1946, had come into operation, Mr. Justice Hartman gave a reserved judgment. The case arose from the will of Mrs. M. A. Kellner who left a one-eighth share of the residue of her estate to the Cancer Research Institute and a similar share to the Royal Cancer Hospital. The judge had to decide (a) whether the right to receive the shares was vested in the Royal Cancer Hospital or the Ministry of Health; and (b) whether the plaintiff in the action (an executor of the will) was required to apply the amounts, or either of them, to the board of governors at the Hospital or to the Ministry, or whether they were undisposed of. The judge said he had read the Act section by section with "a bewilderment that finally ripened into despair" when the conclusion was forced on him that the sections of the Act had been so framed as to leave charitable bequests of the nature in question outside it. When the testatrix died there was in existence a charity identifiable as the object of her bounty and capable of taking the bequest. That charity under Section 78 (1) (c) of the Act had ceased to exist, but the fact could not bring about a lapse. The next of kin had no rights, and the bequest must be dealt with by a scheme to be brought into court by the Attorney General.

MARRIAGE

MORRISON-EARLS.—On June 1, Alfred N. Morrison, M.P.S.N.I., Coleraine Road, Portstewart, co. Londonderry, Northern Ireland, to Mary Earls, Ballynahinch, Belfast.

DEATHS

CHANDLER.—Recently, Mr. Richard Walter Chandler, 6 Churchfield Road, Redfield, Bristol. Mr. Chandler qualified as a chemist and druggist in 1898.

CHAPLIN.—Recently, Mr. Albert Edward Chaplin, Hazelcroft, Church Road, Worle, Weston-super-Mare, aged eighty-seven. Mr. Chaplin qualified as a chemist and druggist in 1892, and was for many years manager of Hodders, Ltd., Totterdown, Bristol.

CLARK.—Suddenly, while on holiday, at the home of her nephew and niece at Whitley Bay, on May 23, Miss Jessie Clark, 3 Mount Vernon, Rawdon, aged seventy-three. Miss Clark retired three years ago after working for over twenty-seven years with W. B. Cartwright, Ltd., Rawdon, Leeds.

COOPER.—On May 24, Mr. John Cooper, Horncastle, Wistaston Road, Sillaston, Ches, aged eighty. Mr. Cooper, who had been for some forty years in business at Reading, qualified as a chemist and druggist in 1892.

DAVIES.—At Cheltenham, recently, Mr. John Fred Davies, aged eighty-nine. Mr. Davies had succeeded his father in business at Hay, Brecknocks. He qualified as a chemist and druggist in 1881.

DYE.—On May 14, Mr. Robert Harold Dye, M.P.S., 53 High Street, Teddington, Middlesex, aged sixty-three.

EDGE.—On May 17, Mr. Alexander Walter Edge, M.P.S., 12 Higher Lane, Whitefield, Manchester, aged sixty. Mr. Edge was registered in 1920 under Section 4 of the Poisons and Pharmacy Act, 1908.

GIBSON.—On June 2, Mr. Alexander Gibson, M.P.S., in business at 380 Dudley Hill Road, Bradford, aged thirty-nine. Mr. Gibson, who was also governing director of G. & F. A. Wilman, Ltd., Bradford, was taken ill at the conclusion of business on June 2, and died shortly after admission to hospital. He qualified in 1931.

LYLE.—On June 4, Mr. John Lyle, M.P.S., Gordon Street, Cowdenbeath, Fifes. Mr. Lyle qualified in 1920.

NYE.—On May 19, Mr. Gerald L. lot Nye, Young Street, Withernsea, formerly of Mill Hill, London, N. Mr. Nye qualified as a chemist and druggist in 1897.

PEACOCK.—On May 20, Mr. Fred Peacock, Ph.C., 384 Wick Road, Hackney, E.9, aged seventy-four. Mr. Peacock qualified as a chemist and druggist in 1900 and passed the Pharmaceutical Chemist examination in 1908.

TOMSON.—On May 21, Mr. Edward Albert Tomson, 10 Old Roar Road, Hastings, formerly of St. Leonards-on-Sea, aged eighty-five. Mr. Tomson qualified as a chemist and druggist in 1897.

WALKER.—On April 23, Miss Maureen Walker, 1213 Pollokshaws Shawlands, Glasgow, S.1, formerly of Liverpool. Miss Walker qualified as a chemist and druggist in 1904.

WILLS

MR. G. RAPER, M.P.S., 51 Montague Hendon, London, N.W.4, left £1,620 (£1,575 net).

MR. J. SMITH, M.P.S., 38 Glasgow Road, Stirlings, left £15,301.

MR. J. A. SHERWIN, M.P.S., 91 Bishop Road, York, left £7,897 (£7,395 net).

MR. C. PHILIP, M.P.S., 184 High Street, London, S.E.20, left £1,237 (£1,186 net).

MR. G. PLATT, M.P.S., 9 Coniston Road, Shore, Blackpool, left £3,192 (£3,117 net).

MR. G. TODD, M.P.S., 2 Chamber Street, Wood, Oldham, Lancs, left £4,462 (£3,867 net).

MR. J. G. FELTWELL, M.P.S., 90 Church Barnes, London, S.W.13, left £9,737 (£9,024 net).

MR. T. WEIR, M.P.S., Capri, Abbey Rhos-on-Sea, Denbighs, left £1,955 (£1,849 net).

MR. J. T. LEITCH, M.P.S., 86 Lonsdale Southend, left £5,840 (£5,421 net).

MR. M. GILROY, M.P.S., 9 Viewforth Terrace, Tranent, East Lothian, left £4,635.

MR. H. WARDROPPER, M.P.S., 12 Brookside, Sunderland, co. Durham, left £4,237 (£4,155 net).

MR. J. HUSTON, 27 Westbourne Gardens, Gow, a director of Frazer & Green, Ltd., Glasgow, left £41,541.

MR. A. E. FARROW, M.P.S., Monksfield, Ling, nr. Maidstone, Kent, left £31,682 (£4,45 net).

MR. A. W. DAISH, Glenridding, Ruff Ormskirk, Lancs, a director of Garsides, chemists, Ormskirk, left £28,714 (£26,940 net).

MR. G. V. GREENWOOD, M.P.S., Upperthorpe, Ham Lane, Pedmore, nr. Stourbridge, Worcestershire, left £58,589 (£42,512 net). He left 35 per cent. of profits of his business to his nephew, Mr. B. Robinson, M.P.S.

MR. W. G. WILLIAMS, M.P.S., The Homes, Mount Road, Werneth Low, Hyde, Ches, formerly of Clarendon Road, Droylesden, and Abercynon, Glamorgans, left £5,359 (£5,287 net).

DEATH OF MR. F. X. MEAGHER

ACEUTICAL chemists in Dublin were to learn on May 30 of the sudden death of Mr. Francis Xavier Meagher, M.P.S.I., one of the best known and most highly esteemed members of the profession in Ireland, aged forty-seven. Born in Dublin, Mr. Meagher was educated at Clongowes Wood College, and entered pharmacy as an apprentice in Graham's Medical

Westmoreland Street, Dublin. After sitting in October 1924 as a licentiate of the Pharmaceutical Society of Ireland, he served for a time on the staff of Lester's Pharmacy, Cork, and as master of Leonard's Medical Hall, and Row, Dublin, before opening own pharmacy at 10 Upper Baggott Street, Dublin, in 1929. There he built up one of the leading city practices. In addition to his retail interests, Mr. Meagher associated in the foundation of Rice, & Co., Ltd., Dublin, and Steel Products, Ltd., Carlow, and a founder of the Dublin Drug Co. Few men took keener interest in the advancement of Irish pharmaceutical interests. For many years he was a member of the Committee of the Irish Drug Association, whose president he was in 1942-43. At Lower Baggott Street he had been a valued member of the Pharmaceutical Council for the six years. On the social side he had gained a high reputation as an after-dinner speaker. At all times he showed special interest in the welfare of the young people in the profession and was a staunch promoter of the Rugby Club (of which he was the first president) and sporting organisations. His charitable activities were manifold. He was a founder-member and first president of the Macnamara Branch, St. Joseph's Young Priests' Society, and treasurer of the Chemists' Conference of the St. Vincent de Paul Society, which flourished under his influence. Mr. Meagher is survived by his widow and five children.

The funeral from St. Mary's Church, Edington Road, Dublin, to Glasnevin



Cemetery, on June 1, the congregation included representatives of pharmacy and of the wholesale and manufacturing drug trade in Dublin, together with many from the legal, medical and other professions. The Council of the Pharmaceutical Society was represented by its president (Mr. P. A. Brady), vice-president (Mr. T. C. Scott), treasurer (Mr. J. Gleeson) and registrar (Mr. James G. Coleman). The Irish Drug Association was represented by members of its Committee, headed by Messrs. J. J. Roche (president), D. Woulfe (vice-president) and B. R. Smith (secretary). The religious, social and sporting organisations in pharmacy with which the late Mr. Meagher was associated were all represented.

Others present included Mr. James J. Kerr (a former registrar of the Society), Mr. D. J. O'Connell, Mr. and Mrs. A. D. Davidson, Mr. and Mrs. S. O'Farrell, Messrs. D. J. Nugent, Ph.C., A. C. Hennessy, M. J. Mullan, Ph.C., Armagh, A. F. Roche, Ph.C., Dermot Glavey, T. J. Burke, Ph.C., M. J. O'Higgins, T.D., Joseph O'Reilly, Ph.C., Mrs. C. O'Reilly Leahy, Ph.C., Professor George O'Brien, U.C.D., District Justice M. Hannan and Mrs. Hannan, Messrs. F. J. Robinson and S. J. Savage (Hayes, Conyngham & Robinson, Ltd.), Mr. Davitt Walsh, Ph.C., and Mrs. Walsh, Messrs. C. A. Roche and J. W. Kissane (Chemists' Rugby Club), Miss Cora Gaffney (Camogie Club), Messrs. John Roche (Chemists' Gaelic Athletic Association Club), D. J. Bridgeman, C. S. O'Connor, A. F. Collins, Ph.C., James A. O'Rourke, Ph.C., Hugh P. Corrigan, Ph.C., D. Duffy, Michael Costello, Ph.C., E. T. McCarron and John Holland, Mr. and Mrs. P. C. Cahill, Messrs. H. G. Smith, G. C. O'Neill, Ph.C., Lyall G. Smith and Frank J. Roche, Dr. Robert O'Meara, Dr. and Mrs. Spain, Messrs. D. J. Murphy, Ph.C., Joseph Lynch, Ph.C., Colonel and Mrs. Lillis, Messrs. D. J. Reddy, Ph.C., K. Banks, Ph.C., T. Gleeson, Ph.C., Miss Joan McNulty (St. Joseph's Young Priests' Society), Dr. Eoin Dowling, Messrs. Michael Binchy, J. A. Cunningham, T. B. O'Sullivan, Dr. and Mrs. Fagan, Messrs. Gerald O'Connor, Ph.C., Joseph Smyth, P. Fahey and P. McAuliffe (Chemists' Golfing Society), M. Nicell, Ph.C., Shane O'Neill, T. R. Bourke, Ph.C., J. V. McKeever, Ph.C., Dr. and Mrs. T. A. Bouchier Hayes, Messrs. P. G. Redmond, Ph.C., John J. Byrnes, Ph.C., Donal O'Sullivan, Ph.C., and J. K. Carville, Ph.C.

Medical Spectrographic Unit. — The Medical Research Council has established at the London Hospital a spectrographic research unit. The unit will be concerned primarily with absorption spectrophotometry applied to biological problems of medical interest.

PERSONALITIES

MR. WALTER DEACON, C.B.E., M.P.S., has been re-elected an alderman for the borough of Bridgwater, and MR. W. J. LEWIS, M.P.S., an alderman of the Portsmouth City Council.

MR. ALFRED BOOTH, M.C., M.P.S., the newly-elected president of the Bolton Pharmaceutical Association, is managing chemist to the Bolton Co-operative Society, Ltd. Mr. Booth qualified in 1917 after serving as a captain in the 17th London Regiment in the 1914-18 war, in which he was awarded the Military Cross. During the 1938-45 war, Mr. Booth undertook police work, in the capacity of a sergeant, and was also in charge of Air Raid Precautions for his Society.

MR. MILO TURNER, M.P.S., who was returned to the Tamworth borough council in the recent elections, has been made an alderman of the borough, and re-appointed chairman of the public health committee—a position he has held for eleven years. Mr. Turner has a record of seventeen-and-a-half years' uninterrupted public service.

MR. CHARLES HOLMES, secretary of the Salisbury (Southern Rhodesia) Chemists' Association and vice-president of the Pharmaceutical Society of Southern Rhodesia, is visiting his family home at Carrickfergus, co. Antrim, Northern Ireland, for the first time since leaving that country for Southern Rhodesia eleven years ago. Mr. Holmes, who qualified as a pharmacist in Northern Ireland in 1937, owns a pharmacy in Salisbury, and hopes to take two assistants back with him. He returns on June 15.

PROFESSOR H. P. HIMSWORTH has been elected to the post of secretary of the Medical Research Council, from October 1. He will succeed Sir Edward Mellanby, F.R.S., who retires on that date. Professor H. P. Himsworth, who is director of the Medical Unit, University College, London, has published work on, among other sub-

jects, diabetes, liver disease, and the role in thyrotoxicosis. He was responsible for initiating the study of T.N.T. poisoning in man by feeding the compound.

DR. R. A. E. GALLEY (of the Agricultural Research Council), DR. ISAAC LEITCH (Director, Commonwealth Institute of Animal Nutrition), SIR WILLIAM (Director, Rothamsted Experimental Station), and DR. F. N. WOODWARD (Director, Scottish Seaweed Research Association), are among a number of scientists who have been invited to represent the Government at the United Nations Scientific Conference on the Conservation and Utilisation of Resources, which is held at Lake Success, New York, August 17 to September 6, 1949.

MR. N. A. NICHOLLS, M.P.S., who recently elected to a second year of office as chairman of the Tunbridge Wells Branch of the Pharmaceutical Society, has been in business in Grosvenor Road, Tunbridge Wells, since 1935. In that year he purchased the business of Sells, chemists, a pharmacy he had managed since 1922. Mr. Nicholls is vice-chairman of the local branch of the National Pharmaceutical Union, the local secretary of the Proprietary and Trade Association. His apprenticeship was served with Mr. R. P. Tow, High Wycombe, Bucks, and he qualified in 1911. He then joined the staff of the Chapel Street, Belgrave Square, London, branch of Savory & Moore, Ltd, being demobilised after four years' service as a despatch-rider in the 1914-18 war. He rejoined Savory & Moore, Ltd., and served with the company prior to settling in Tunbridge Wells. During the 1939-45 war Mr. Nicholls served as an air-raid warden, later, as a lieutenant in the Home Guard. A hobby, woodworking, has been pursued to good account professionally for, in the period 1936-37, he refitted his shop, signing and making the counter, shelves and other wooden fittings, himself.



LEICESTER INDUSTRIES EXHIBITION

There were a number of exhibits of interest to pharmacists at the Leicester and Leicestershire Industries Exhibition, held at Leicester May 19-28. JOHN RICHARDSON & CO. (LEICESTER), LTD., manufacturers of chemists, Leicester, showed tablets, drugs, pharmaceutical chemicals and ointments and their own packed lines. A



of John Richardson & Co. (Leicester). Inset: The Duke of Gloucester, photographed at the stand.

y of surgical instruments and hospital equipment included sterilisers, radiotreat lamps and veterinary surgeons' equipment including an anaesthetic mask for horse or cow, artificial insemination sets and "pot foster-mothers" for pigs (D-shaped stone containers with milk-bottle teats attached all round).

Careers on Careers

an exhibit organised by the LEICESTER COLLEGES OF ART AND TECHNOLOGY graphs and brochures describing the Leicester School of Pharmacy were shown. The principal of the College of Technology supplied information on the pharmaceutical education available in Leicester. The section was linked with the City of Leicester Youth Employment Bureau which gives information on training for careers. CLARKES BOXES, LTD., Mansfield, Leics, showed boxes and cartons including ampoule boxes designed to allow the ampoules to stand upright when the box is open. Boxes for tubes of ointments, collapsible cartons, etc., were also shown.

EEMAN TAYLOR MACHINES, LTD., Leicester, showed stainless steel tanks and equipment; the company undertakes to design apparatus for particular purposes.

DUPLEX, LTD., Leicester, showed sterilising equipment for hospitals, and copper storage tanks. LEICESTER PHOTO COMPANY, LTD., Leicester, had a display of aerial photographs and drew attention to their developing, printing and enlarging service. Examples of colour printing displayed by the LEICESTER MASTER PRINTERS AND ALLIED TRADES ASSOCIATION included showcards for well known pharmaceutical products. AMOA CHEMICAL COMPANY, LTD., Hinckley, Leics, featured emulsions of all kinds for use in the textile and engineering industries, and purified types for cosmetic purposes. Detergents, a liquid shampoo and disinfectants were also shown.

The opening ceremony was performed by H.R.H. The Duke of Gloucester.

C. & D. DISPENSING PRICE LIST

THE drug index figure for May was 174.9. The following changes which took place during May should be noted:—

Cost	<i>Due allowance has been made for purchase tax where chargeable</i>	Dispensing price		
		4 oz. s. d.	1 oz. s. d.	1 dr. s. d.
60 lb.	Acid ricinoleic ..	2 20	8 0	1 ½
66 oz.	Benzocain ..	— 9	8 1	7
215 lb.	Bismuth carbonas	7 92	4 0	4
26 oz.	Cardamomum sem. pulv. ..	— 3	9 0	7
51 lb.	Cupri sulphas. exsicc. ..	1 110	7 0	1
136 lb.	Decoct. senegæ conc. ..	5 01	4 0	2 ½
72 lb.	Ext. sennæ liq. ..	2 90	9 0	2
45 lb.	Glycerin. acid. boric. ..	2 20	8 0	1 ½
19 oz.	Kino pulv. ..	— 2 10	0 0	5
23 lb.	Liq. Ferri perchlor. ft. ..	1 20	4 0	1
82 oz.	Menthol. ..	—	—	2 0
90 lb.	Ol. amygdale ..	3 30	11 0	2
36 dr.	Ol. lavand. Ang.	—	—	5 3
123 lb.	Piper. alb. pulv.	4 41	2 0	2
96 lb.	Piper. nigrum pulv. ..	3 50	11 0	2
78 oz.	Procain hydro- chlor. S.I. (4)	—	—	1 10
72 gal.	Spirit methylatus 64 o.p. ..	pint	1 4	—
66 gal.	Spirit methylatus indust... ..	pint	1 2	—
24 oz.	Urethanum ..	— 3	6 0	6

TRADE NOTES

Show Material. — Cellusan Co., Ltd., 227 Essex Road, London, N.1, announce that showcards are available for Cellusan soluble sanitary towels.

Intercommunicating Telephones. — E. Shipton & Co., Ltd., Ferndown, Northwood Hills, Northwood, Middlesex, invite inquiries about their Interchief system of communicating telephones.

Leather Finger-stalls. — M. J. Fecher, Ltd., 121 High Street, Slough, Bucks, are the suppliers of Auto-tie (elastic wrist-fastening) leather and Tiny Tot children's finger stalls.

Waving Kit Price Reduced. — Gillette Industries, Ltd. (Toni Division), Great West Road, Brentford, announce a reduction in the retail price of Toni De Luxe home permanent kits.

Dispensing Pack. — Granville, Wood & Co., Ltd., Ascot Street, Oldham, Lancs, have introduced an 80-oz. pack of aluminium hydroxide gel and are also supplying tablets aluminium hydroxide in containers of fifty.

Change of Product Name. — The Anglo-French Drug Co., Ltd., 11 Guilford Street, London, W.C.1, state that the name Di-cardine has been given to their preparation of digitoxin and aminophylline hitherto known as Digophyllin, A.F.D.

Discontinued. — British Chemicals & Biologicals, Ltd., 43 Regent Street, Loughborough, state that both Liquor Pancre-

aticus and Liquor Pepticus (Benger) have been discontinued and that warehouse supplies are exhausted.

Beverage Clouding Agent. — Polar Schwarz (England), Ltd., 50 Great Cambridge Road, Enfield, Middlesex, have introduced Cloudificator C.L.140, a stable clouding agent in varying conditions of temperature, etc., for use in the manufacture of cloudy beverages.

Extension to Range. — Pharmaceutical Specialities (May & Baker), Ltd., Dagenham, announce that Phenergan bromethazine hydrochloride, already available in containers of 25 and 500 0.01 gm. sugar-coated tablets, is now available in containers of 25 and 500 0.01 gm. sugar-coated tablets.

Booklet for Photographers. — The Fountain Press, 46 Chancery Lane, London W.C.2, are publishers of a booklet "Camera Tips for Everyone" (a successor to "Camera Tips for Beginners," which proved an outstanding success in 1948) sale to photographer customers. A descriptive leaflet is available.

Methionine Tablets. — The British Drug Houses, Ltd., Graham Street, City Road, London, N.1, are issuing DL-methionine (designated Methionine B.D.H.) in tablets each containing 0.25 gm. of the amino acid, packed in bottles of fifty and 250. The drug is indicated in toxic hepatitis, chronic protein deficiency hepatitis, etc.



New Perfume Series. — C. (England), Ltd., Coty House, Stratford Place, London, W.1, have introduced a new floral perfume Muguet des Bois, illustrated alongside. A full range of toilet accessories in the perfume also available.

Bulbs. — Relian Rubber Co., Ltd., 88 Lots Road, London, S.W.10, are offering seamless moulded rubber bulbs with or without metal valve.

Container Collection.—Glaxo Laboratories, Ltd., Greenford, have extended their earned Fiberites scheme (see *C. & D.*, 8.II.143) to include empty Minadex up winchesters. A cash payment of pence will be made in respect of each chester container. This scheme does apply to Northern Ireland or to the same north of Scotland.

Show Material.—T. F. Bristow & Co., Ltd., Boston Manor Road, Brentford, Middlesex, have produced a new showcard for their range of baby products (ap powder and cream) on which a sample of each can be displayed. The wcard will be made available to pharmacists through the company's representatives, or direct.

New Pack and Product.—R. Demuth, Ltd., Farnham, Surrey, announce that their product Frozoclone is now presented in an improved green pack with a newly-signed label. A kindred product, Frozender (solidified old English lavender water), is now issued in a pale blue container. Show material is available for both products.

Non-drip Measures.—Gaskell & Chambers, Ltd., Dale End Works, Birmingham, announce that they have acquired the Non-Drip Measure Co., Ltd., Ellison Works, Danbrook Road, Streatham, London, S.W.16 the suppliers of among other things, special measures for hospitals, manufacturers, etc., for delivering accurate quantities of essences, disinfectants, and like.

Fruit-preserving Demonstrations.—A rosan demonstration kitchen was recently opened by Porosan, Ltd., 4 Warwick Court, High Holborn, London, W.C.2. The company is now arranging on dealers' premises demonstrations of the rosan method of fruit bottling and invites who stock the covers and would be interested in putting on such a demonstration are invited to write to the principal, Porosan Institute, Ltd., at the address given.

Chemical Products Lists.—A "Vademecum of Medical Products with Therapeutic Index, 1949," is available from EVANS MEDICAL SUPPLIES, LTD., Liverpool and London. The products are arranged alphabetically in columns with space for notes, following a six-page therapeutic index.—KAYLENE, LTD., Waterloo Road, London, N.W.2, have issued a twelve-

page booklet, "Chemical Products," giving details of the various chemicals manufactured by the company.—The April 1949 price list of WHIFFEN & SONS, LTD., Carnwath Road, Fulham, London, S.W.6, is now available.

Showcard and Discounts.—Evans Medical Supplies, Ltd., Speke, Liverpool, 19, have issued a new showcard (illustrated) for Evans health salt. The card measures 9 x 6 in. and is printed on aluminium in full colour; it is fitted with hanger and strut. During May and June the company are also offering a 5 per cent. window display discount for minimum orders of six dozen 4-oz. Evans health salt, and a similar discount for minimum orders of one gross (in one delivery) Evans Blue Cross baby powder.

Sodium-free Condiment.—Neo-Selarom has been introduced by Bayer Products, Ltd., Africa House, Kingsway, W.C.2, to replace Selarom salt-free condiment. The new product differs from the old in that sodium has been eliminated. Neo-Selarom contains potassium and ammonium chlorides, potassium and calcium formates, and magnesium citrate. It has an agreeable salty flavour and may be added to foods during or before cooking and as seasoning at the table. If common salt is not completely withdrawn from the diet it may be mixed with Neo-Selarom in the desired proportion. The product is available in bottles of 2 and 8 oz.

A PHARMACIST'S ANTHOLOGY

And this white-bearded sage who squeezes now
The berried plant, is Phoibos' son of fame,
Asclepios, whom my radiant brother taught
The doctrine of each herb and flower and root,
To know their secret' virtue and express
The saving soul of all Oh cheer,
Divine presenter of the healing rod,
Thy snake, with ardent throat and lulling eye,
Twines his litha spires around! I say, much cheer!
Proceed thou with thy wisest pharmacies!

From "Artemis Prologizes," by Robert Browning.



ADVERTISING CASE BEFORE STATUTORY COMMITTEE

THE Statutory Committee of the Pharmaceutical Society, whose decision was briefly recorded last week (p. 725), met on June 1 to consider the case adjourned from October 7, 1947, of Boots Pure Drug Co., Ltd., and its associated companies, summoned to appear before the Committee on a charge of advertising dispensing services, in respect of which notices of inquiry had been served upon Mr. John Boyd (a director), Mr. Donald Edward Sparshott, a director, Boots Cash Chemists (Southern), Ltd., and upon Boots Cash Chemists (Southern), Ltd. Sir Valentine Holmes, K.C., and the Hon. T. G. Roche, Counsel, appeared for Messrs. Boots and associated companies. Mr. H. Glyn-Jones, K.C., and Mr. T. Dewar, Counsel, appeared on behalf of the Council of the Pharmaceutical Society of Great Britain.

THE CHAIRMAN called on Mr. Glyn-Jones to deal with the question under head 2 of a letter sent to both parties by the secretary of the committee.

Issues "Narrowed Down"

MR. GLYN-JONES: I should like first to thank your Committee for restoring this case to the list and giving us an opportunity to appear before you. The complaint was heard on October 6 and 7, 1947, and thereafter this Committee adjourned their decision so that discussions might take place between the parties. Those discussions have resulted in narrowing down what one might call the issues between us to one short and simple issue. The Pharmaceutical Society maintain that a pharmacist ought not, in any advertisement which he issues to the public, to make any mention of his dispensing services, the services which he performs in a professional capacity. Messrs. Boots, on the other hand, maintain that a pharmacist who carries on business for the purpose, among other things, of dispensing medicines should be free in his advertisements to the public to say so. Upon that short and simple issue the parties desire the opinion of the Statutory Committee, and they desire it at as early a date as may be convenient. Both feel, however, that it would not be desirable or convenient to ask you to give a decision on the complaint you have heard. After all, it is now some considerable time since the Committee heard the evidence and heard

the argument, and we feel—and I that I may speak for the other part this—that it would be better in every that the decision should be taken up fresh complaint, if it becomes necessary bring the matter forward by way of complaint.

It follows, of course, from what I said that we do not ask the Committee come to a decision upon the complaint they have heard. The names of two gentlemen who are pharmacists and who are officers of the Boots organisation mentioned in the original complaint, they were for technical reasons respondents in the complaint. Their names were mentioned not by reason of anything that the Society held against them personally, but merely because it was thought necessary that someone on behalf of Boots organisation should be joined titular respondent to the complaint.

Previous Proceedings "At an End"

SIR VALENTINE HOLMES: There is little I can add to what my friend has said, all of which, except for one slight point, agree. You asked him, Sir, what answer was to the second question in the letter of May 11, and the answer is that neither party now desires the Committee to proceed to pronounce a decision so that the proceedings which were begun last year may now, I think, be taken to be at an end. The only slight correction that I desire to make in what my friend said to you is this. He said that the parties both desired that there should be in the future a decision on the issue whether a chemist carrying on dispensing services can tell the public by way of advertisement that he is doing so. I have no doubt that the Society desire a decision on that issue, but I am not saying that we desire a decision. Of course, if the Society take the necessary steps, a decision will be given. That may be desirable, but we are not asking for it one way or the other.

About a year ago, when this matter was being considered by you, the suggestion was made that the parties should meet and in fact they have met. There is a suggestion that either party has in a way gone back upon any kind of arrangements made at that meeting. I feel sure that my friend will agree that is so.

E GLYN-JONES: Yes. The value of discussions has been, as I have said, to emerge quite clearly the simple issue I stated, and on which the Society by rate desire a decision to be given me appropriate time.

E CHAIRMAN: Very well, then no need be said about this matter. I just add this, that I do not think this Committee were ever under any

misapprehension as to the position of Mr. Sparshott and Mr. Boyd in this matter. We at any rate knew, and I do not think that anyone had any excuse for not knowing, that they were here merely as formal parties, and any apprehension that anything was being alleged against them as individuals had never any foundation in fact at all.

The proceedings then concluded.

SORTING OF JUNE N.H.S. PRESCRIPTIONS

procedure for sending National Health Service prescriptions for June and subsequent months to the pricing bureaux follows:—

Prescriptions must be sorted into two bundles as follows:—
 Bundle S, containing (a) forms bearing prescriptions endorsed "D.D.A."; (b) forms bearing "urgent" fee prescriptions; (c) forms bearing "special" fee prescriptions (see Drug Tariff, Part II, 4); and (d) forms bearing prescriptions of net ingredient cost of 5s. and over.

Bundle "A," containing only those forms that bear prescriptions of net ingredient cost of under 5s.

Forms in bundle "A" must be tied up in packets of 100 prescriptions, the packets being tied together in one bundle. Where the month's prescriptions exceed 2,000 or 500, prescriptions should be tied in packets of 200 or 500 respectively. The number of prescriptions left over are to be tied in a separate packet and their number declared on the packet. Bundles should be submitted with bundle "S" on top of bundle "A." The number of (a) forms, and (b) the number of prescriptions on the forms, must be counted in both of the bundles.

The two bundles must each be securely labelled (using labels already provided) as:—(a) the letter "S" or the letter "A," respectively; (b) the number of forms in the particular bundle; (c) the number of prescriptions in the particular bundle; and (d) the chemist's stamp.

Chemists are asked to enter on the invoice form the number of forms and of prescriptions in both of the bundles, together with the grand total of forms and prescriptions for the month. Copies of amended invoice form (E.C. 34 Part A 49(2)) are being supplied for use in dealing in June 1949 prescriptions. Chemists are specially requested to keep their copies safely to ensure that they fit for September prescriptions. After

May, the remainder of the copies supplied in January may not be used and should be destroyed.

On form E.C. 38 (claim for payment on account) the total number of prescriptions only for which advance payment is claimed should be entered, as hitherto. The two forms, E.C. 38 and E.C. 34 Part A, in that order, should be placed on top of the two bundles and securely tied in one parcel for transmission to the pricing Bureau.

As failure by a chemist to submit prescriptions in accordance with the above instructions must necessarily result in delay in dealing with other correctly compiled bundles, it has been agreed by the Central National Health Service (Chemist-Contractors) Committee that bundles incorrectly completed should be returned to the chemist for re-sorting before pricing is undertaken. Similarly, unless form E.C. 38, duly completed, is enclosed with the fully sorted and invoiced bundle, it will not be practicable to make an advance payment for the month. As a temporary measure, the amount of the payment on account per prescription is to be, for the June prescriptions onwards until further notice, 90 per cent. (instead of 80 per cent.) of the chemist's average total cost per prescription for January 1949. Commencing with June prescriptions, ingredient payments are to be based on prices calculated to the nearest $\frac{1}{2}$ d. instead of to 0.1d.; clause 11 and other relevant clauses of Part I of the Drug Tariff being issued for May are to be amended accordingly.

Precipitated Calcium Carbonate. — A handsomely-produced stiff-bound 52-page book prepared by John & E. Sturge, Ltd., 1 Wheeley's Road, Birmingham, 15, deals with the origins and uses of the material, describes its properties and tests, gives an account of progress in research, and contains numerous illustrations.

BURROUGH'S

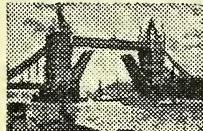
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CLI JUNE 11, 1949 No. 3616

"to consider the practice by which minimum wholesale and retail prices or margins for the resale of goods are fixed by producers, and its effects on supply, distribution and consumption, and to report whether in the light of present conditions, and particularly of the need for the maximum economy and efficiency in the production and distribution of goods, any measures are desirable to prevent or regulate its continuance."

reviews the evidence on the subject submitted to it by about eighty national trade organisations, individual trading companies and representatives of a number of political and social bodies, and makes recommendations to regulate the continuance of control by the producer of fixed wholesale and retail prices which, in common with most other distributive trades, have a direct bearing on prevailing practices in the pharmaceutical, drug and allied trades.

Commencing with an introduction reviewing the growth of "branding," price control and other changes in retail trading, Part I of the report contains sections on (1) support for resale price maintenance, (2) opposition to resale price maintenance, (3) fixed margins and the cost of distribution, (4) maintenance of resale prices by individual manufacturers, (5) collective administration of resale price maintenance and monopolistic arrangements amongst manufacturers, and (6) conclusions and recommendations. Part II of the report is a survey of collectively administered resale price maintenance schemes, giving details of the origin, structure and development of the organisations concerned, and the methods employed by them to enforce price maintenance. Under the heading "Toilet and Medicinal Preparations," which covers eight pages, the Proprietary Articles Trade Association is identified.

It is satisfactory to note that throughout their review of the evidence submitted, the Committee is satisfied that (so far as the drug and allied trades are concerned) the producer (manufacturer, wholesaler, grower, importer, etc.), in fixing his resale prices, has not sought undue profit nor has he been unduly influenced by price-protection organisations in the fixing of such prices. They—the Committee—are satisfied that "the elimination of price competition over the greater part of the distributive trades is not consistent with the

Expert Guidance in Truss-fitting

The first instalment of the series of articles on the fitting of trusses that appeared recently in these columns (followed by others on cognate matters), has begun to flow in that we should furnish the information separately in a booklet. Chemists were quick to realise that these appliances could be ordered on E.C.10 forms under the National Health Service, they would be wise to acquaint themselves as fully as possible with the practical details involved in supplying and fitting them. We were fortunate in securing as author an expert whose experience in the subject has been acquired during many years of handling cases and other kinds of appliances demanding individual measurement, resourcefulness on the part of the fitter, and anatomical knowledge. The result is evident in authoritative content and style of the articles and in the illustrative diagrams. The reprinted articles are now ready as a concise booklet, which is offered at 6d. per copy, post free (one dozen, 1s.; two dozen, 1s. 3d.; fifty or over, 1s. per copy, all post-free). Orders, accompanied by remittances, should be addressed to the Publisher, THE CHEMIST AND DRUGGIST, 28 Essex Street, London, W.C.2.

Control of Resale Prices

A report of the Committee on Resale Price Maintenance (abstracts from which are given on pp. 782-86 of this issue), which was appointed by the Government:

need for the maximum efficiency and economy in production and distribution." The Committee is, however, "concerned to find some solution which would mitigate the harmful effects of resale price maintenance as now in operation and guarantee a substantial degree of flexibility in the distributive structure." In its conclusions the Committee draws a distinction between the fixation and maintenance of resale prices by an individual manufacturer and the administration of collective resale price maintenance schemes on the grounds that "their impact on the economy are, in their opinion, different," and accordingly recommends that individual producers should continue to be permitted to prescribe and enforce resale prices for goods bearing their brands.

On the subject of collective and organised price maintenance schemes the Committee holds that producers are not entitled to obstruct the development of particular methods to trading, to impede distribution of competitive goods or to deprive the public of the benefits of methods of distribution providing for price reductions based on low-cost distribution, or by a policy of sharing profits by way of cash discounts or deferred dividends to customers, and recommends that the principal national trade organisations concerned should be invited to confer with appropriate Government departments to consider the most satisfactory means of ensuring that this policy is carried out. The Committee's final recommendation is that the application of sanctions beyond the remedies open to individual producers should be made an illegal act.

The President of the Board of Trade, Mr. Harold Wilson, informed the House of Commons that the Government accepted the Committee's recommendations and that he would, in the discussions he proposed to have with the organisations concerned, reject discrimination against consumer dividend or discount systems and insist on the public reaping the benefit of low-cost distribution, and in this connection specifically mentioned the attitude adopted towards co-operative societies. Mr. Wilson added that "he hoped for the co-

operation of industry in this matter" but said that failing mutual agreement Government are fully determined to see that the general public shall not suffer from the private restrictions of price competition." How this determination shall be applied if industry fails to reform its practices has not yet been decided. We understand that the representatives of the Proprietary Association and similar trade organisations, will in course be conferring with the Board of Trade on the points raised in the Committee's report and in the statement made by the President of the Board of Trade.

Research Against Rusting

THE report of the Chemical Research Laboratory, Teddington, for 1940, recently published, contains a number of observations of interest to pharmacists and the industry. Of most practical importance, perhaps, is the section by the corrosion metals group — a group, which, as other work, has been investigating the inhibition of metallic corrosion by the use of organic acids. Of the compounds examined, sodium benzoate seems particularly the most useful and readily accessible preventive. In comparative immersion tests, 1.5 per cent. of the compound in distilled water protected turned mild steel discs against rusting for "long periods." Further work is necessary, however, before more accurate statements can be made. Waxed wrapping paper impregnated with sodium benzoate 4.25 per cent. has already found industrial application, the report states. Razor blades and surgical instruments would seem to lend themselves readily to this form of wrapping, and subsequent practical tests have given favourable results. The slight rusting of 14 per cent. chromium stainless steel which occurs in a super-saturated atmosphere in contact with wrapping paper can be prevented by impregnating the paper with sodium benzoate. An attempt to minimise the cost of this way of rust prevention, salts of organic acids, and commercial sodium benzoate, have been tried—with promising results.

NATIONAL PHARMACEUTICAL UNION

INGS of the National Pharmaceutical Executive and of the directors of Chemists' Defence Association, Ltd., held in London on May 25, Mr. J. M. Graham, in the chair. The proceedings ended with the presentation of the past-man's badge by the chairman to Mr.

M. Graham.

H. Holmes was appointed to the *Health Services Committees*.

THE CHAIRMAN congratulated Mr. D. H. Holmes upon his election and Mr. W. J. Ham upon his re-election to the Council of the Pharmaceutical Society. Mr. Ham was also congratulated upon his election as an alderman of the City of London.

Banquet to Mr. Mallinson

A report was received from a special committee appointed to consider arrangements for a banquet to be held in honour of Mr. Mallinson. It was decided to hold the banquet (on a subscription basis) on June 26. Members of the N.P.U. and ladies are to be invited, and the banquet will be held in conjunction with the Conference of N.P.U. Branch Representatives, at which N.P.U. matters in general will be discussed.

THE SECRETARY said that the Ministry had again been urged, but without success, to revoke or modify the Proprietary and Milk Food Order. A letter had been sent from another trade organisation asking for support in urging the soap companies not to re-institute any sales promotional schemes involving free gift schemes or below normal prices. The Executive supported the request in principle and referred the matter to the Fair Trading Service. Forty-one persons who had joined the N.P.U. since the previous meeting of the Executive were formally elected members. Mr. T. Heseltine was re-elected Chairman, Central N.H.S. (Chemists' Contractors) Committee.

It was resolved that the attention of contractors should be again drawn to the Society for endorsing prescriptions for proprietary trusses when measuring fitting had been carried out by the contractor. The Secretary reported that the Ministry of Health had stated that it was not possible at present for the Board of Trade to withdraw the requirement under which a medical certificate must be produced for the supply of certain classes

of surgical belts. The requirement was still necessary to conserve supplies of essential materials.

Ministry and the Shops Act

THE SECRETARY reported that the Ministry of Health hoped to arrange in the near future a meeting between representatives of the Ministry, the Home Office, the Contractors' Committee, and employee pharmacists to discuss Shops Act requirements in relation to obligations towards staff employed on rota duties. Chemist-Contractors' representatives for such a meeting were appointed.

Decimal Pricing

It was agreed to support a proposal, discussed by the Pricing Working Party, that pricing to the nearest 0.1d. should be abandoned and a system substituted under which prices would be calculated to the nearest ½d. up or down.

The Ministry, reported the secretary, proposed to issue to Executive Councils a circular letter that would provide for some relaxation of the Hours-of-Service Scheme to enable chemists who could not obtain qualified deputies to close their premises for one or two weeks per annum subject to arrangements being made with neighbouring chemists to ensure the provision of an adequate pharmaceutical service during such closing. The arrangements were to be subject to the approval of the Hours of Service Committee.

Other N.H.S. matters dealt with by the Committee included the supply of medicines to in-patients in hospitals where no adequate dispensing facilities existed, Tariff pricing, doctors stock orders, the supply of medicines to residents in residential schools and institutions, the position of Part II contractors, the N.H.S. Amendment Bill, and rota service payments.

German Photographic Industry.—A review of British Intelligence Objective Subcommittee and other related reports on the German photographic industry, 1939-45, has been compiled by Mr. W. H. Dimsdale (Ilford, Ltd.) and published as B.I.O.S. Overall Report No. 19 (H.M. Stationery Office, price sixpence). The review deals with all stages in the manufacture of sensitised paper and film, photographic chemicals, etc., and with developments in the Agfacolor and other colour processes.

PHARMACEUTICAL SOCIETY OF GREAT BRITAIN

A MEETING of the Council of the Pharmaceutical Society was held in London on May 31 and June 1, the president (Mr. H. Clement Shaw) in the chair. Apologies for absence were received from Professor Dilling and Mr. C. W. Maplethorpe.

The PRESIDENT welcomed the six re-elected members and Mr. Donald Hudson, the new member, and Mr. D. W. Hudson, in response, said that whilst he fully appreciated that the early months must be spent largely as an observer, he hoped that as and when he acquired the necessary knowledge of the procedure of the committees and of the Council, he would be of some use to the Society and its members.

Election of Officers

The re-election of the president and vice-president were carried as recorded last week (p. 725). The re-election of Mr. W. Spencer Howells as treasurer was proposed by MR. A. R. MELHUISH and seconded by MR. F. G. WELLS. MR. HOWELLS, in thanking the Council, said the treasurership was an office he would not commend to anyone who was seeking general popularity. The treasurer found himself at times called upon to oppose the expenditure of Standing Committees, and on occasions found himself alone. If he attempted to pay a tribute to any of the Society's departments, as he occasionally did, then it became complacent finance! He hoped that the criticisms and rebukes would continue because he felt that they helped to make a good treasurer, and he would continue to do his best in his own way for what he considered were the best interests of the Society with the funds available. Messrs. F. W. Adams and H. N. Linstead were unanimously re-appointed secretaries.

MR. F. W. ADAMS reported that twenty-four persons had been registered as apprentices or students since the previous meeting, making a total of 167 for the year. The Council agreed to restore the names of ten persons to the register, and there were two applications under reciprocity agreements. Mr. Adams pointed out that, under "Time of meeting" in the Standing Orders, the words "The Council shall not meet in August" should be "The Council shall not meet in September," in accordance with previous practice. This was agreed. He also pointed out that, in the first section, reference was made to eight Standing Committees,

but with the appointment of the Eth Committee there were now nine. W. J. TRISTRAM asked how the Eth Committee came to be regarded as Standing Committee. No reference had been made to that when it was appointed and he felt sure that the Council had assumed that it would be a special committee. He moved that it should be regarded as a special committee. MR. A. MELHUISH seconded, and the motion carried.

Benevolent Fund

MR. E. A. BROCKLEHURST reported that £52 had been received from West Glamorgan and £45 from Sangers, Ltd. (Messrs Sangers had undertaken the responsibility for the distribution of a large proportion of the Index of New Remedy files for "Pharmaceutical Journal," and had paid £45 by way of out-of-pocket expenses; that sum had been returned a contribution to the Benevolent Fund.) was agreed to express thanks to Mr. Smith of Messrs. Sangers, for their kind gift.

Food Parcels

MR. BROCKLEHURST informed Mr. Hetime that the 2,000 food parcels for pharmacists which the Victoria sub-branch of the Returned Sailors', Soldiers' and men's Imperial League of Australia arranged to send had been received.

The Council appointed the following the Society's representatives at the forthcoming assembly of the International Pharmaceutical Federation: Mr. F. Adams, Professor H. Brindle, Mr. E. Brocklehurst, Miss M. A. Burr, Mr. J. McNeal, Dr. J. M. Rowson, Mr. Clement Shaw and Professor J. P. Todd.

A letter was received from Miss F. Marzials, offering as a gift to the Society a portrait of her grandfather, the late William Ince, a former president of the Society. The offer was gratefully accepted.

Pharmaceutical Films

A report was given of a meeting held by the Society on May 4 to consider the rôle of the film in pharmaceutical propaganda and education. The recommendation of the meeting that a committee should be formed with certain terms of reference to study the subject was approved by the Council and authorisation was given for facilities to be placed at disposal.

British Examination Resolution

A resolution by the Executive of the British Department of the Society concerning a proposal that the Qualifying examination based on a two-year course should be divided into two parts was considered by the Education Committee. It agreed to consider the suggestion with draft revised syllabuses so soon as these had been received from the expert committees.

The report of the Organisation Committee, presented by Miss M. C. Islip, said that during the past session ninety-nine out of a possible 134 branch balance sheets had been received and that ninety-nine payments had been made, amounting to £3,505. If the full grant at 3s. a head had been paid to every branch the total would have been £4,199.

In April, it was reported, the Society's inspectors and agents had visited 995 authorised sellers, 156 listed sellers, and 32 drug stores and similar traders. Fifteen cases of alleged infringements of the Pharmacy Acts were considered and appropriate action was taken.

The vice-chairman reported that it had been decided not to appeal against a ministerial decision to the effect that the exemption granted to fireworks in the First Schedule to the Poisons Rules applied to the sale of "Pharaoh's serpents" and that the restrictions of the 1936 Act did not apply to the sale of these articles. It was felt that the High Court would come to no other conclusion and that the situation would be reported to the Poisons Board.

Pharmacists and Optical Practice

The qualified supervision given in shops which pharmacists also carried on an optical practice came up for discussion on the number of reports received about irregularities. The vice-chairman expressed the committee's concern, pointing out that such supervision because of the demands of an optical practice could be dealt with only in the same way as other forms of illegality arising out of the absence of pharmacists to supervise transactions in glasses. Correspondence with the Home Office was reported in which attention was drawn to the irregularity of the storage of dangerous drugs on premises which were not registered under the Pharmacy Acts. It was stated that a note on the matter would be published for the information of members.

DARTFORD MEMBERS' NIGHT

PAPERS by members were read at a meeting of the Dartford Branch of the Pharmaceutical Society on May 26. In a paper on "Ointment Bases," Mr. Arnold Axon, B.Pharm., Ph.C., said bases were either protective or penetrative. Protective bases usually consisted of a mixture of paraffins, or were film-producing through the presence of methyl celluloses or alginates. Penetrating bases consisted of natural oils or fats, emulsified bases, or fat-free bases. Vegetable oils or animal fats developed rancidity, and had now been replaced by emulsifying bases such as ointment of wool alcohols and emulsifying ointment, B.P. Fat-free bases consisted of gels made from tragacanth, methyl-cellulose and alginates, or from such silicate gelling agents as bentonite. Several water-soluble poly-ethylene glycol compounds, known as Carbowaxes, produced the most stable fat-free bases. Mr. F. Taylor, B.Sc., Ph.C., described the search for stable emulsifying agents. Simple soaps of the natural fatty acids had first been used, but, owing to their instability and incompatibility, triethanolamine bases had been tried. The higher alcohols, such as cetyl and stearyl alcohols, were more stable, and could be emulsified with sodium lauryl sulphate, as in emulsifying wax, B.P. Changes in pH affected hydrous emulsifying ointment, and further progress towards stability had been made by using the monostearates of polyhydric alcohols, such as glyceryl monostearate. Such substances produced compatible emulsions. Speaking on "Pastilles and Lozenges," Mr. F. B. Drummond said that both preparations were now included in the N.F. Pastilles of menthol and eucalyptol, B.P.C. and N.F., and Brompton cough lozenge, B.P.C. and N.F. were exempt from tax. The official Brompton cough lozenge was brown in colour. "Planning in the Pharmaceutical Industry" was the title of a paper by Mr. J. W. Bowie, who said that owing to the variability of raw materials and conditions in pharmaceutical factories it was impossible to time production as in the motor industry. Control of pharmaceutical material was the prime factor of planning, and an adequate supply of tested raw material must be at the right place at the right time. In a paper on "Pharmaceutical Periodicals" Mr. G. H. Sheard, B.Sc., Ph.C., said that study of pharmaceutical periodicals was essential to maintain professional ability and usefulness.

RESALE PRICE MAINTENANCE REPORT

THE report of the Committee on Resale Price Maintenance (Stationery Office, price 2s. 6d., 122 pp.), which was appointed by the Government in August 1947, was published on June 2. The following points have been abstracted from the report.

Support for Price Maintenance

The Distributor.—It was not unnatural that established retail traders should try to preserve stable trading conditions and in a variety of ways to maintain their position in the distributive system. The distributors principally concerned have been the specialist, and therefore in general the small independent retailers: their efforts have consequently in almost all cases involved joint action and their avowed aims have been to secure for "bona fide" dealers a return commensurate with the service they provide and to preserve the element of craftsmanship in which they clearly take great pride.

The bulk of the evidence which we have received from distributors has been presented to us by associations representing independent traders and it is clear that, at the retail end, the organised pressure for the prescription of minimum prices comes in the main from the specialist shopkeepers. They argue that only the retailer who is an expert is in a position to offer his customers the full range of articles, some of them very slow-selling, within the particular field in which he has chosen to specialise and to give them the benefit of his experience in the form of skilled advice or technical service. They believe also that these facilities cannot be maintained in conditions of acute price competition, in which they claim that it is not always the most useful who survive. These traders have long and bitter memories of cut price wars which, they say, put out of business firms which were of real value to the community but whose value was not recognised by the customer until it was too late.

The Manufacturer.—The advantages which the community derives from the mass production of high quality goods at low-prices can be realised only if the manufacturer is assured that his goods will be distributed throughout the country by a reasonably stable distributive system, backed in appropriate cases by national advertising. It is, of course, in the interests of the manufacturer as well as of the

public that distributive costs should continuously reduced and that new and more efficient methods of distribution should have a chance to develop; nevertheless, at any given moment it is essential for him to know that in the near future (the period will vary from industry to industry) conditions in the distributive trades will be sufficiently stable to allow him to distribute his goods in a steady flow as they come out of his factory.

The Consumer.—These witnesses were able to determine whether fixed retail prices afforded them certain marked advantages. We have already noted preference for branded articles with the guarantee of standard quality; they told us without exception that branded articles should carry a fixed retail price.

Opposition to Price Maintenance

Concrete evidence of dissatisfaction with the system of resale price maintenance was presented to us on behalf of certain large scale multiple retailers. These firms impressed us as being progressive in outlook and differed from many of their competitors in their approach to the changes in the distributive structure to which have referred above. They submitted that the fixation of retail prices by a manufacturer eliminates price competition, the distribution of price-maintained articles and is an improper interference with the distributor's freedom. According to these witnesses the assessment of his market and the calculation of the price which is most suitable in all the circumstances for that market is an essential part of the retailer's function which they have no wish to relinquish.

Costs and Margins

Our consideration of the problem of costs and margins has led us to four main conclusions. In the first place, for most classes of branded product no "ordinary" or "average" distributor exists. Second there is nothing in the nature of the distributive trades which makes it likely that in conditions of free competition the cost of running a shop should always approximate to an average figure. Thirdly, so far as it is a fact that costs do not in practice vary between traders who conduct roughly similar types of business, this may be attributed to the fact that in the absence of price competition "excess" profits are consumed in competition on service.

urthly, distributive margins on price-maintained goods are principally determined not by reference to costs, but by a process of bargaining and by conformity to the demands of organised distributors.

Price Cutting

Price-cutting may be initiated to attract custom from competitors or as a bait to other articles which show a high rate of profit. We have been told that whatever the object of the initial price cut, once it has been made neighbouring retailers generally follow suit so that the new price no longer stands as an advertisement. Hence if the object of the price-cut is to be attained a continuing succession of brands must be offered at a cut-price. It is, we have found, generally agreed that selective price-cutting and the use of well-known proprietary articles as loss-leaders have in the past had many undesirable results; indeed, some of our witnesses who were the strongest opponents of sole price maintenance agreed that manufacturers should be free to take action against distributors who sold their branded products "below cost."

The disruption of trade in popular lines which is brought about by these activities appears to bear particularly heavily on the retailer who, by carrying in addition a wide range of relatively slow selling lines and in some trades by offering skilled technical advice to his customers, provides a service whose value may not be recognised until it has disappeared. Furthermore we see no reason to doubt the validity of the argument advanced by some manufacturers that the uncertainty brought about by prolonged price-cutting may make it difficult and sometimes impossible for them to maintain the quality and continuity of production of their branded goods.

Our conclusions on this matter must not be taken to imply that we share the belief expressed by many of our witnesses that price competition among retailers is undesirable in itself. We are very far from holding this opinion. Price competition is, in our view, an important factor in the growth of that efficiency and economy in the distributive trades to which our terms of reference draw specific attention.

It has been found that certain retailers who bought price-maintained goods in large quantities and on specially favourable terms were faced with the choice either of breaking the manufacturers' condition of sale and selling at "cut" prices or of taking a margin which, expressed as

a percentage of the actual cost of the goods was very high and in fact substantially exceeded the over-riding retail margins under the Order for the goods in question.

Dividends and Discounts

For many years some distributors have, wherever they have been free to do so, made a regular practice of passing on to their customers, by a system of periodical payments in the form of a rebate on total purchases, part of the savings which they have been able to bring about in the costs of distribution. Some traders issue metal discs or stamps to their customers in proportion to the value of their purchases; others invite them to retain their receipts. At stated intervals these discs, stamps, or bills are discounted for cash. The basis of a deferred discount or any similar scheme of this type must clearly be either some genuine economy of cost or an abnormally small profit requirement. The principal exponents of the system of deferred dividends are, of course, the Co-operative Societies, in whose case the basis of the system is that the profits which in a non-co-operative business would be distributed to the shareholders, are divided among the customers in proportion to the value of their purchases.

Standards of Service

The representatives of the women's organisations whom we saw, in particular, agreed that if a customer accepted a lower standard of service for her regular shopping she ought to be compensated by lower prices. We can see no reason why a retailer's right to distribute some of his profits in this way should be restrained or restricted, and we do not consider that a bona-fide exercise of this freedom can imperil the trade of any manufacturer.

We believe, moreover, that the discount system could, with advantage to the public and without endangering any legitimate trading interest, be extended still further to take account of differences in the operating costs of different systems of trading.

Conclusions

Individual Resale Price Maintenance.—We see no reason why a resale price arrangement between the owner or producer of a branded article and his distributors should be regarded as in itself contrary to the public interest. A manufacturer who produces an article for sale under his own brand undertakes some part of the selling function by the mere act of branding; he may (and often does) also incur

the expense, by advertisement, packing and other means, of many of the items which go to make up the "selling costs" of the article. It is clear enough, therefore, that the producer of a branded article has some right to interest himself in the methods by which his article reaches the public and that he is entitled to impose certain conditions on its resale. In so doing, however, he necessarily impinges upon the freedom of other parties to the various transactions and creates an issue which must be determined in the light of the widest public interest. It is certainly reasonable for a manufacturer or wholesaler to refuse to supply a distributor who consistently defaults on his accounts or allows goods to deteriorate on his shelves. A manufacturer may also reasonably refuse to supply a retailer who uses his branded goods as loss-leaders. Nevertheless we regard as an unreasonable restraint of trade any arrangement which imposes restrictions on the resale of particular goods—except such as are necessary for the protection of the proprietor's trade and goodwill in his branded article. This is especially important where the branded article in question is widely known for its quality and reputation. Although other articles may be available which are closely similar or identical so long as they are sold under a different brand customers will not treat them as exactly comparable. To varying extents every brand owner is a monopolist for whose products there is no wholly satisfactory substitute in the customer's eyes.

"Contrary to Public Interest"

It appears to us to be contrary to the public interest for a manufacturer to use his power to cut off supplies in such a way as to obstruct the growth of particular methods of trading, to impede the distribution by another manufacturer of competitive goods or to deprive the public of the benefits of low cost systems of distribution.

Collective Resale Price Maintenance.—The rules of many enforcement associations are widely drawn and the powers assumed are highly arbitrary. It is clear from the evidence which we have received (and indeed it is freely admitted) that the rules of most associations are drawn unnecessarily widely and that the most arbitrary of the powers are rarely, if ever, used. We believe that as a matter of principle it is extremely undesirable to encour-

age any sanction for breach of agreement which is not applied through the due processes of the law. The use of extra-legal sanctions which may deprive a trader of his livelihood is not in our opinion justified. In our view, it is also an unreasonable interference with distributors' freedom. The interest of the producer of branded article in the final disposition of his article relates, in our view, to his own products alone, and we can see no reason why, because a manufacturer has created or produced a branded product of his own, he becomes entitled to complain of the way in which a distributor disposes of the products of another manufacturer. Associations of manufacturers and distributors whose main business is to enforce prescribed retail prices, have, in our opinion, contributed in no small measure to the rigidity which at present exists in the distributive structure and which we believe to be desirable to prevent. We have noted that an association must lay down a clear interpretation of what it considers to be undesirable forms of competition and that this in itself removes a good deal of flexibility from the administration of price-maintenance. This strictness may be said to be to some extent an inevitable consequence of organised, collective enforcement.

Protected Articles

The articles which are "protected" by an association in some cases run in the thousands and may vary enormously in their popularity, purpose and suitability for use as loss-leaders. All must, however, if they are sold subject to the resale conditions of a price-maintenance association, be treated alike and breaches of agreement must in theory at least be punished whether any harm has been done to the particular brand or not. It is true that representatives of the associations have made clear to us, the stop-list is in some trades rarely, if ever, invoked.

It must be recognised also that the regulatory schemes do not by any means always stop at the elimination of price competition. These include attempts to restrict the distribution of particular classes of goods to particular classes of traders, to restrict distributors' purchases to the products of particular manufacturers and to limit the numbers engaged in particular trades or sections of trades. The effect of this system on the distributive structure cannot be precisely calculated, for no one

say positively how it might otherwise be developed. It is scarcely possible doubt, however, that the increase in binding and packing which we assumed at the beginning of our report, combined with the extension of existing associations or the formation of new ones must result in the virtual elimination of price competition in the greater part of the distributive trades of the country. We believe that effects of such an elimination would at any time a most serious matter since hold that, whatever its shortcomings, petition in price provides in these the surest incentive to the reduction cost by improved methods.

In the present economic situation of the country the restriction of price competition has the added disadvantage that competition may be forced into more wasteful channels. The argument that price competition among distributors is harmful to traders and customers alike and that competition in service should be substituted wherever possible was frequently advanced by our trade witnesses. We cannot accept this view: competition in service leads, we are convinced, to the abstraction of a disproportionate amount of the country's limited resources into the distributive trades and penalises those customers who need or desire little service depriving them of any compensatory advantage in price.

Committee's Recommendations

Our inquiry has revealed a conflict between two apparently contradictory aims—the need on the one hand to encourage the development of more economical methods of distribution and the reduction of retail prices and on the other hand to maintain the quality, continuity of production and ready supply to the public of established British brands. We are satisfied that the elimination of price competition in the greater part of the distributive trades is not consistent with the need for maximum efficiency and economy in production and distribution so necessary in the present economic circumstances. In arriving at our conclusions we have drawn distinction between the fixation and maintenance of resale prices by an individual manufacturer and the collective administration of resale price maintenance schemes. The effects upon the public interest of these two methods of maintaining prices and their impact on the economy are, in our opinion, different. We take

the view that the manufacturer of a branded article remains responsible for the quality of the goods sold under his own brand; he cannot, therefore, be indifferent to the terms on which his goods are sold to the public. Our evidence has shown that well-known branded articles are particularly liable to be used as loss-leaders by distributors and we are satisfied that their use in this way has not brought any permanent advantage to manufacturers, distributors or the shopping public as a whole. Resale price maintenance offers a convenient means of protecting brands against misuse by distributors in this or other ways. *We recommend that no action should be taken which would deprive an individual producer of the power to prescribe and enforce resale prices for goods bearing his brand.*

Producers are not, in our opinion, entitled to use resale price maintenance to obstruct the development of particular methods of trading, to impede the distribution by another manufacturer of competitive goods or to deprive the public of the benefits of improvements in distribution. Public policy requires adequate distribution of goods with provision for such price reductions as are justified by low-cost distribution or by a regular policy of distributing surplus profit to the customer. *We recommend that the appropriate Government Departments should invite consultations with the principal national organisations in trade and industry to consider the most satisfactory means of ensuring that this policy is made effective.*

We can find no adequate reason to justify a manufacturer either in interfering with the terms on which the distributor disposes of another manufacturer's goods or in surrendering any part of his interest in the resale prices of goods bearing his brand for this purpose. Collective price maintenance schemes appear to us to have led to the comprehensive regulation of competition in the distributive trades and to have impeded the development of economical methods of trading and prevented the reduction of distributive costs and prices. Associations of traders designed to bring their collective power to bear to maintain their members' prices are, in our view, undesirable. *We therefore recommend that steps be taken to render illegal the application of sanctions which extend beyond the remedies open to an individual producer for any breach of resale price maintenance conditions.*

Government Statement

Following the publication of the report, the President of the Board of Trade (Mr. Harold Wilson) made the following announcement in the House of Commons on Thursday, June 2. "The report, which is unanimous, reaches two main conclusions. First, no action should be taken which would deprive an individual producer of the power to prescribe and enforce resale prices for goods bearing his brand, providing this power is not used to obstruct the development of particular methods of trading, to impede distribution by another manufacturer of competitive goods, or to deprive the public of improvements in distribution. Secondly, steps should be taken to render illegal the application of sanctions which extend beyond the remedies open to an individual producer for any breach of resale price maintenance conditions. The Government has considered these conclusions and proposes to take the following action upon them. In consultation with the Ministers concerned I shall invite the principal trade organisations involved to consider the most satisfactory means of ensuring that price maintenance by individual producers shall not injure the interests of the consumer. In these discussions, I shall make it clear that discriminatory restrictions against consumer dividend or discount systems employed by the co-operative societies and others must be abolished, and that the public must be allowed to reap the benefit of low-cost methods of distribution (in particular self-service shops) by way of reduced prices.

"The Committee's second main recommendation, for the abolition of collective resale price maintenance, is based on evidence of the existence of a widespread system of trade association controls, whose scope, complexity and cumulative restrictive effects may surprise even those with long experience in the distributive trades. This evidence should convince manufacturers and traders that their own interests, as well as those of the country, will be best served by freeing distribution from the many self-imposed restrictions and controls described in the report. I hope indeed that in the next few months we shall see industry itself taking steps to this end. I must make clear, however, that, although we have every reason to hope for the co-operation of industry in this matter, the Government are fully determined to ensure that the general public shall not suffer from the restrictions of price competition."

ROYAL SOCIETY EXHIBITION

THE annual conversazione of the Royal Society, held at the Society's London headquarters, on May 26, was the occasion for an exhibition designed to promote interest in scientific research. Among the exhibits were several of pharmaceutical importance. Dr. E. Lester Smith (of Boots Laboratories, Ltd.), for example, was sent to explain an exhibit devoted to the preparation and microbiological assay of vitamin B₁₂, and there were illustrations of stages in the purification of live trachoma virus. An exhibit illustrated the use of damp silica with n-butyl or propyl alcohol, or by adsorption chromatography, alumina and charcoal. A sample of red crystalline vitamin B₁₂—the most potent vitamin (or hormone) known—was examined, and another exhibit illustrated the microbiological assay of the vitamin by the cup-plate and papergram methods. The methods make use of species of *Lactobacillus*, the plates showing zones of bacterial growth due to vitamin B₁₂ and related factors.

Workers from the National Institute of Medical Research showed radiograms demonstrating the effect of vitamin D deficiency on the South African clawed frog (an animal which, like children but unlike rats, must be supplied with vitamin D and calcium for normal bone formation). Other workers of the Medical Research Council showed electron micrographs of influenza viruses adsorbed on the membranes of fowl red cells.

New developments in microscopy represented by a simple appliance requiring the use of a special lens—obtaining phase contrast. For a large illuminating annulus is placed in front of the microscope lamp, and the substage condenser is caused to throw an image of the annulus below the object. At the conjugate focus of the image, a plane in the back focal plane of the objective is placed a phase plate. The method was devised by Dr. J. R. Baker and colleagues of the department of Zoology, Oxford. Mr. J. Dyson (of the Associated Electrical Industries Research Laboratory) demonstrated a method of increasing the working distance of a conventional microscope.

Among other exhibits were large single crystals of alkali halides and other compounds used in infra-red optical apparatus (by Adam Hilger, Ltd.), and highly coloured fluorescent compounds isolated from aphids by Professor A. R. Todd, F.R.S.

MALTA AND ITS DRUG TRADE

THE Maltese archipelago (Malta, Gozo (Għaudex), Kemmuna, Kemmunett and Filfla) lies about sixty miles from Sicily and 180 miles from the African mainland. Only the first three islands are inhabited. The area of Malta is about 100 sq. miles and that of Gozo is 16. Valetta, the capital, has a population of 18,700; its suburbs (Sliema to the north and Hamrun on the south) have populations of 24,300 and 17,000 respectively.

The total population of the Maltese Islands (the last census was on June 14, 1946) is 305,991. Malta is in the sterling zone and there are no exchange difficulties as its currency denomination is the same as in the United Kingdom. There is a small paper currency issue in circulation which is interchangeable at par with Bank of England notes. After July 20, however, the Bank of England pound and ten shilling notes will not be legal tender in the Islands; exchange of such notes will be subject to the payment of a commission up to the tender of a minimum quantity.

Pharmacy Regulations

The licensing and functions of the apothecary and of pharmacies in Malta are governed by regulations issued from time to time. These statutory laws, administered by the Medical and Health Department, conform more or less to similar enactments existing in the United Kingdom in the public health services. An apothecary may have charge of and be responsible for more than one shop. In his absence an assistant, not necessarily a licensed apothecary, may run the shop, but only a qualified apothecary may dispense prescriptions containing poisonous preparations. There are in Malta and Gozo about forty-four chemists' shops or privately owned dispensaries. These are scattered throughout the towns and villages, the majority abounding in the more populous districts. Medical practitioners and specialists patronise a particular dispensary. In addition, Government medical officers practise in public clinics in about forty localities, and local patients are treated and receive medicines free of charge. Government hospitals and public clinics are stocked from a central dépôt for which the Medical and Health Department is responsible. Medicines and other goods are supplied by public tender.

The more important importers of drugs, pharmaceutical chemicals and products, sanitary appliances, cosmetics and toilet requisites number about thirty. A few of these large importers also own retail shops as well as acting as distributors to the trade. In the three months ended September 30, 1948, imports into Malta of "drugs, chemicals and apothecaries' wares," which excludes spirituous preparations, were valued at £29,271. The United Kingdom supplied the bulk with a value of £25,456. In the twelve months ending at the same date, total exports were valued £135,949, of which the U.K. supplied £120,688. There is a Commonwealth preference tariff of 15 per cent. *ad valorem* (general rate, 25 per cent.).

No changes in the rates of duty are contemplated at present on drugs and pharmaceuticals, but a substitution is proposed in the heading so as to render it more specific. The present classification "drugs, chemicals and apothecaries' wares" is to read "apothecaries' wares, such as bandages, surgical dressings, cotton wool, etc., drugs, chemicals intended for pharmaceutical purposes, patent and proprietary medicines, anaesthetics, and all other medicinal preparations (other than those classified under medicinal spirits)."

Import licences are required for all commercial goods. Advertising matter is admitted free of duty on certain conditions. No special regulations are in force with regard to packing and marking beyond what is required by conventional usage. Samples are exempt from duty if of no commercial value. Commercial travellers do not require a licence or an entry permit for a stay of short duration.

Patents are accepted for registration for a duration of fourteen years subject to annuity payments on a rising scale after the fourth year (fee: £8 on first application with complete specification). Registration is also obtainable for Trade Marks for a duration of fourteen years renewable for similar periods (fees: 10s. on applications for each class, £1 for registrations and £2 for renewals). The English practice of classification is followed.

Classification of Diseases. — An "International Statistical Classification of Diseases, Injuries and Causes of Death," to be published shortly by the World Health Organisation, will be available through H.M. Stationery Office,

CORRESPONDENCE

Tax and Profit

SIR,—I have just been calculating a few percentage profits on turnover, to show how purchase tax brings it down. For instance a brand of films which are supposed to show 30 per cent. on turnover actually give only 20 per cent. Most toilet proprietaries show little more than 14 per cent. Even the most liberal of proprietary medicines do not give more than 20 per cent., the majority giving less.

VERITAS.

Relative Velocities

SIR,—Granting that prescription pricing is an involved process, and that pharmacists must patiently bear the delay in payment, sustained to an extent by the initial payment, what possible justification can exist for the payment of fees for rotatory duties to be delayed for some two months and more? It would seem that prompt action is forever to be reserved for cases of complaint against us by members of the public, which seem to call forth a zealous one would never otherwise suspect.

Stoke.

STATIM.

Fantasy

SIR,—I was recently browsing over the contents of the "Pharmaceutical Journal and Transactions" of 1868-69, and I must have found the reading unexpectedly absorbing, as I read until the wee small hours and fell asleep in my chair. When I awoke I found that the chair at the other side of the fireplace was occupied, and that I was being addressed by a gentleman, who though bearded, and somewhat oddly dressed, appeared to be my junior by several years. "You know, Mr. Bell," he was saying, "I think pharmacy has a future now that the Act has been passed. We owe a lot to Mr. Sandford and I am pleased to see that he has got the Society to conduct its own examinations rather than have them conducted under the Medical Council. Did you notice that letter complaining that some chemists were selling patent medicines to small shopkeepers for resale in single doses? I hope the Society does something about that, otherwise these people will be buying 'direct,' and we shall lose a lot of good business." I picked up my Journal again and said "Here is a man, Giles, who seems to have got something. He says, 'Dispensing has in consequence become a much

more critical duty than it was in the good old days . . . The operations of modern dispensing cannot be mixed up with bustling miscellaneous trade. It is impossible to expect accuracy from a dispenser subject to interruptions from customs passing in and out!" "Well," remarked my visitor, "now we have the ball at our feet I think we should manage to get an adequate fee for our services and it will be possible to have the dispensing done in place set apart for the purpose and conducted by a separate staff." We discussed many things including "An apology in Latin" by Joseph Ince, and a leader by the editor on the duty of the dispenser to become expert in the reading of handwriting, with which I heartily disagreed. I must have dozed off again in the middle of "The Introduction of Cinchona to the Island of Jamaica." When I awoke I was alone. Either I had visited the past or the past had visited me. One thing I am certain, and that is, I don't seem to have progressed a lot in last eighty years. We look like losing our examining rôle to the University. The ice cream merchant sells aspirin, syrup of and iodine. Dispensing is still done, particularly on Sundays, between "spells" on the counter, and really legible prescriptions are the exception.

R. E. BELL.

Conditions, Present and Future

SIR,—Each generation of pharmacists has had some justification for laying part at least of its troubles at the door of the previous generation. I would like to warn those of the present generation who are being tempted by the big money offered by the multiples and "co-ops" that they are cashing-in on their own futures and those of succeeding generations. At the moment it is difficult for a private owner to compete for the services of a qualified assistant, and equally difficult to purchase business that has any attraction for the big concerns. The time may come when a board of directors employing the greatest number of pharmacists will be in position to dictate the entire policy of the Society in its own interests. I would advise how far "professional status" and a university course and degree will carry if our ultimate end is a choice of service with a store or in a Government department.

Anstruther.

R. S. WHITELAW.

TRADE REPORT

t quotations for pharmaceutical chemicals represent the prices for wholesale quantities of standard quality. Prices of crude drugs and essential oils vary as to brand or grade.

Essex Street, W.C.2, June 8

The home market for PHARMACEUTICAL FINE CHEMICALS continues quiet and dry. Distillers of ALCOHOL have announced reductions in prices of from 1s. 2d. to 1s. 2½d. per gall., and, as a result of lower cost of spirit, makers of ETHER have reduced prices of all grades by two-pence per lb., with effect from June 1. Other price movements during the past week have included an increase of a half-penny per lb. in the rate for EXSICCATED LUM CARBONATE, B.P.; an increase of ½d. per lb. in the prices of SACCHARATED N PHOSPHATE, B.P.; and three-pence per lb. in PRECIPITATED FERRIC OXIDE (RED), C. A moderate demand is reported for DE DRUGS for export but home trade remains at a low level. Prices are without material change. MENTHOL continues firm with Brazilian produce on spot at 60s. per lb., duty paid. Chinese thol is difficult to locate on the spot and there are no forward offers of this material. Pará COPAIBA BALSAM is firm, with spot quotations for B.P. material at 6s. per lb.; it is understood that supplies are difficult to procure from origin. There are large supplies of CASCARA RADA on the spot and holders are anxious to make headway with a report from indicating a lower price level. The market for BUCHU is steady, but the d at origin is easier.

Business in ESSENTIAL OILS has been Chinese STAR ANISE is firmer. SPAN-SPIKE LAVENDER and LAVANDIN quotations are lower. Prices of other oils are without material alteration on the week. There has been a good inquiry for PALMA-A which is difficult to find on the spot.

S. Drug and Chemical Report

New York, June 3

An unsettled tone is reported to have developed in RUTIN, following the entry of several new producers in the market. Against the last prices quoted by manufacturers, which ranged from 12 to 14½d. per gm., there are reports of offers as low as 7½ cents per gm. The CRUDE DRUGS market is reported as fully steady, regarding prices, despite the current demand. MENTHOL continues firm; dealers were reported asking as much as \$10.80 per lb., though a price of \$10.25 still quoted in some directions. The bases of the increase in quotations, despite small demand, are expectations of the going off of supplies from the Far East—the smaller crop in Brazil. A larger one in 1949 of domestic botanical drugs, either with lower rates being offered importers, indicate still further declines in market quotations. Stocks carried over from

last year are being reduced in line with new-crop expectations. TRAGACANTH was reported in somewhat greater demand during the past week, in line with developments abroad, while Chinese items all showed firmness. RHUBARB is in rather tight supply here and Cape ALOES are being watched in view of reports of the exhaustion of prime material supplies in South Africa. CASCARA SAGRADA and BELLADONNA LEAVES were shaded in prices during the week. Offerings of Carnauba Wax from Brazil are small and the New York market is firm. Dealers report that the improved tone of the ESSENTIAL OILS market, which started to develop some weeks ago, has been maintained. The price of Californian distilled ORANGE, however, was reduced by 40 to 60 cents per lb.—to 60 cents per lb. on the inside; expressed material was unaltered, however. PEPPERMINT prices were also reduced—by five cents per lb. to \$3.65 per lb. West Indian LIME OIL continues in tight supply, with no relief expected for about five or six weeks.

Pharmaceutical Chemicals

ETHER.—All grades have been reduced by twopence per lb. from June 1 throughout the scales. New scales are as follows: SOLVENT, B.P., 1 ton, 1s. 10½d.; 10 cwt., 1s. 11½d.; 5 cwt., 2s. 0½d.; smaller quantities, from 2s. 1½d. to 2s. 6d. per lb. ANÆSTHETIC, B.P., 1 ton, 2s. 5½d.; 10 cwt., 2s. 6½d.; 5 cwt., 2s. 7½d.; 1 cwt., 2s. 8d.; smaller quantities, from 2s. 9½d. per lb. TECHNICAL is 1½d. per lb. less than solvent ether. The foregoing prices are for ethers packed in winchesters; in carboys or drums prices are 1½d. per lb. less.

HYPOPHOSPHOROUS ACID.—In winchesters prices are around 6s. 2d. per lb.; in carboys, 5s. 10d. per lb. asked.

LACTATES.—Current quotations are: CALCIUM, 2s. 2½d. to 2s. 6½d.; CALCIUM SODIUM, 3s. 5d. to 3s. 9d. per lb. LACTIC ACID, B.P., is 3s. 3d. per lb. in carboys, and from 3s. 4½d. to 3s. 10d. in winchesters.

MAGNESIUM HYDROXIDE, B.P.C.—Makers' price for 1-cwt. lots is 2s. 11d. per lb.

MAGNESIUM OXIDE (B.P. LEVIS).—Prices for the home trade (per lb.) are as follows: Containers in brackets, 28 lb. to 1 cwt., 3s. 5d. (1-lb.); 3s. 4d. (2-lb.); 3s. 3½d. (4-lb.); 3s. 2½d. (7-lb.); 3s. 2d. (14-lb.); 3s. 1d. (28-lb.) per lb. Larger quantities range from 2s. 4½d. to 2s. 6d. per lb. in 28-lb. packages, carriage paid.

MAGNESIUM TRISILICATE (B.P.)—Prices (per lb.) in the home trade are unchanged. Containers in brackets, 28 lb. to 1 cwt., 4s. 4d. (1-lb.); 4s. 3d. (2-lb.); 4s. 2½d.

(4-lb.) ; 4s. 1½d. (7-lb.) ; 4s. 1d. (14-lb.) ; 4s. (28-lb.) per lb. Larger quantities range from 3s. 2d. to 3s. 4d. per lb. in 28-lb. packages, carriage paid.

MERCURY SALTS.—Prices for the home trade are as follows : AMMONIUM CHLORIDE, B.P., powder, from 8s. 2d. (1-cwt. lots) to 8s. 10d. (7-lb.) per lb.; lump, 8s. to 8s. 8d. BICHLORIDE, B.P., powder, 6s. 9d. to 7s. 5d. per lb.; lump, 7s. 3d. to 7s. 11d. CALOMEL, B.P., 8s. 2d. to 8s. 10d. per lb. RED OXIDE, B.P.C., and YELLOW OXIDE, B.P., from 8s. 8d. to 9s. 4d. per lb.

METHYL SALICYLATE.—Current rates are as follows : Winchester quarts, 2s. 2½d. per lb. ; 56 lb. in demijohns, 2s. 1d. ; 1 cwt. in demijohns or carboys, 2s. 0½d. ; 5 cwt. All prices are net.

METOL.—Steady. Prices per lb. are : 10 cwt., 19s. ; 5 cwt., 19s. 6d. ; 1 cwt., 20s. ; 28 lb., 21s. ; 14 lb., 23s. ; 7 lb., 24s. Carriage paid in the United Kingdom.

PANCREATIN.—Price of B.P. material is from 13s. 6d. to 16s. 6d. per lb., according to quantity.

PEPTONE.—Importers' quotations are from 13s. to 15s. per lb., as to quantity.

PHENACETIN.—Prices range from 5s. to 6s. per lb., according to quantity.

PHENAZONE.—Quotations for British-made and imported material range from 22s. 6d. to 25s. per lb.

PHENOBARBITONE.—Home-trade prices are unchanged at from 35s. per lb. upwards, according to quantity.

PIPERAZINE.—Current prices from 4s. 6d. to 4s. 9d. per oz., as to quantity.

POTASSIUM ACETATE.—Fine granular is 2s. 1½d. per lb. in 1-cwt. lots.

QUININE.—Steady. Makers' rates (per oz.) to home-trade distributors are given below; additional charges must be added for repacking, etc. ALKALOID, from 5s. to 5s. 6d. ; ACETYLSALICYLATE, 6s. 3d. to 6s. 9d. ; BISULPHITE, 3s. 7d. to 4s. 1d. ; DIHYDROBROMIDE and DIHYDROCHLORIDE, 4s. 11d. to 5s. 5d. ; FORMATE, 5s. 9d. to 6s. 3d. ; GLYCEROPHOSPHATE and PHOSPHATE, 5s. 5d. to 5s. 11d. ; HYDROBROMIDE and HYDROCHLORIDE, 4s. 6d. to 5s. ; SALICYLATE, 4s. 8d. to 5s. 2d. ; SULPHATE, 4s. to 4s. 6d. ; QUININE AND UREA HYDROCHLORIDE is quoted from 4s. 10d. to 5s. 4d.

RESORCIN.—Current prices range from 11s. to 11s. 6d. per lb.; MONOACETATE is from 14s. 6d. to 17s. 6d. per lb., according to quality.

SILVER COMPOUNDS.—Home-trade prices, in bulk packing, of PROTEIN, B.P., range from 30s. 6d. to 37s. per lb. VITELLIN, 20 per cent., is 55s. to 63s. per lb.; 30 per cent., 72s. 6d. to 82s. 6d. per lb., according to quantity. Additional charges are made for smaller packings.

k-STROPHANTHIN.—Makers' quotations are unchanged at about 25s. per gm.

SULPHOCARBOLATES.—Prices of S or ZINC salts, crystal and powder, a per lb. for 1-cwt. lots and 5s. 3d. for

TANNIC ACID.—Current quotation B.P., levis, ex ether, are from 8s. 6d.

TEREBENE.—Quotations from make pharmaceutical quality (B.P. 1932) 3s. 2d. per lb. in carboys and from 3s. 2d. per lb. in winchesters.

TERPINEOL.—Prices for B.P. grad from 2s. 9d. to 3s. per lb.

VALERIANATES.—Makers' rates p are as follows : AMMONIUM, 1s. 37s. 6d. ; 7 lb., 38s. ; 1 lb., 39s. p AMYL, 14 lb., 23s. 6d. ; 7 lb., 25s. ; 26s. per lb. CAFFEINE, 14 lb., 105s. ; 107s. 6d. ; 1 lb., 110s. per lb. CAU 14 lb., 33s. ; 7 lb., 34s. ; 1 lb., 34s. 6 lb. ETHYL, 14 lb., 32s. 6d. ; 7 lb., 1 lb., 34s. per lb. IRON, 14 lb., 53s. ; 54s. 6d. ; 1 lb., 55s. 6d. per lb. MEN 14 lb., 57s. 6d. ; 7 lb., 58s. ; 1 lb., 59 lb. METHYL, 14 lb., 32s. 6d. ; 7 lb., 1 lb., 34s. per lb. QUININE (B.P.C. oz., 12s. ; 50 oz., 12s. 6d. ; 20 oz., 15 per oz. ZINC, 14 lb., 53s. ; 7 lb., 54

Methylated Spirits

METHYLATORS announce reduced rates gall. with effect from June 1, as follow : Industrial methylated spirit: Stu 61 o.p., 500 gall. and over, in one del 3s. 4d. ; 100 gall. and under 500 3s. 6d. ; 30 gall. and under 100 3s. 8d. ; 10 gall. and under 30 3s. 10d. ; 5 gall. and under 10 gall. 4 Strength 64 o.p., ½d. per gall. ; 66 (B.P.), 1d. ; 68 o.p., 1½d. ; and 74 ½d. more than above rates. Tank v delivery : One halfpenny per gall. of price—minimum 500 gall. For indu methylated spirit of standard toilet q prices are 2d. per gall. above fore rates.

Pyridinised industrial methylated s Strength 61 o.p., 500 gall. and over, i delivery, 3s. 6d. ; 100 gall. and unde gall. 3s. 8d. ; 30 gall. and under 100 3s. 10d. ; 10 gall. and under 30 gall. 5 gall. and under 10 gall., 4s. 3d. Str 64 o.p., ½d. per gall. more than fore rates.

Mineralised methylated spirits: Str 61 o.p., in one delivery, 100 gall. and 500 gall., 3s. 10d. ; 30 gall. and unde gall., 4s. ; 10 gall. and under 30 4s. 2d. ; 10 gall. and under 30 gall., 4s. 5 gall. and under 10 gall., 4s. 5d. Str 64 o.p., ½d. per gall. more than fore rates.

Methylated resin finish is 3d. per over, and methylated shellac finish, 1s gall. over the prices for pyridinised m lated spirit.

Terms : Delivered free and carriage on returned empties; cash one month 2½ per cent.; packages charged, credit full on return.

Crude Drugs

BAR.—A small inquiry only. Kobé strip 13s. 6d. to 15s. 9d. per lb., according to quality. South African powder, in tins 20s. per lb., spot.

LOES.—Prime Cape is steady at 115s. cwt. on the spot; shipment, 105s.. Curacao is quoted at 185s. per cwt. on the spot and Socotrine at 170s.

SAFETIDA.—A fair inquiry but business small. Persian block on spot is steady prices from £14 10s. to £24 per cwt., according to grade.

ALSAMIS.—Canada is offering at about 7s. per lb., on spot; to come forward, 6d. Pará *Copaiba*, B.P., 6s. per lb., on the spot. San Salvador *Peru*, 4s. 8d. lb., duty paid. *Tolu*, spot 9s. 9d. per shipment, 9s. per lb., c.i.f.

ASCARA SAGRADA.—A dull market. Spot quotations are from 170s. to 180s. per cwt. peel is offered from origin at the current of 140s. per cwt., duty paid.

ENTIAN.—Holders' ideas of value vary in an average quotation for French material of good quality on the spot is per cwt.

IM ACACIA.—Kordofan cleaned sorts, on the spot, steady at 61s. per cwt.; shipment, 58s., c.i.f. Bleached No. 1, 125s.; to arrive, 115s., c.i.f. *Talha*, on 45s. per cwt.; forward shipment, 6d. per cwt., c.i.f.

LAP.—Vera Cruz, spot, 2s. 6d. to 3s. b. as to test. (10 to 15 per cent. resin). Cilian (13 per cent.), 1s. 6d.

ENTHOL.—Firm. A good shipment is reported but little available. Spot quotations for Brazilian material are maintained at 60s. per lb. Chinese is difficult and on spot with buyers at 74s. but sellers; no shipment offers are being at present.

IX YOMICA.—Cochin on spot is quoted 36s. per cwt.; at origin, quotations washed and garbled material are at c.i.f. Mangalore is 34s. per cwt., spot.

LIBANUM.—Steady. Fair drop is off at 150s., peas at 190s., fair garbs, 125s., and siftings at 80s. per cwt.

RANGE PEEL.—Limited inquiry comes. Bitter quarters on spot, 1s. 3d. per duty paid, and 1s. 1d. in bond. Thin-Tripoli, 1s. 3d. per lb., spot.

RRIS.—Florentine root on the spot is rated at 115s. per cwt.

APAIN.—East African, on the spot, is rated at 14s. per lb.; Ceylon brown, rated at 11s. per lb., spot.

IMENTO.—Sellers on spot at 1s. 2d. per to arrive, 119s. per cwt., c.i.f.

DODOPHYLLUM.—Indian (*emodi*) is on at from 285s. to 310s. per cwt., except as to resin content; American (*pell-m*), 250s. to 260s., duty paid.

RHUBARB.—Steady. Chinese rough-round, is about 5s. to 5s. 3d. per lb., duty paid. A moderate request reported.

SANDARAC.—Spot quotations are at 5s. 6d. per lb.; to arrive, 5s. 4d., c.i.f.

SARSAPARILLA.—Jamaica native red, on the spot, is offered at 2s. to 2s. 2d. per lb.; Jamaican grey, 3s. 6d., spot.

SENEGA.—Root on spot is valued at 7s. 6d. per lb.; shipment 7s., c.i.f.

STROPHANTHUS.—Kombé, 100 per cent., on the spot, is from 11s. 3d. per lb.

TURMERIC.—Madras finger is steady from 107s. 6d. to 112s. 6d. per cwt., spot; June shipment, 95s., c.i.f.

VALERIAN.—Belgian natural is offering at 1s. 7d. to 1s. 8d. per lb., spot; cut and cleaned, 1s. 9d. per lb.

Essential and Expressed Oils

ALMOND.—Only a small inquiry reported for sweet oil, B.P., which is offering on the spot at from 4s. to 4s. 6d. per lb. Bitter oil is quoted at from 27s. 6d. to 60s. per lb. as to grade.

ANISE.—Higher prices are reported for Chinese star oil which is now quoted at from 5s. 6d. to 6s. per lb., spot, for oil in drums and upwards from 6s. 6d. per lb. in tins in cases. June-July shipment (drums) is 5s. 9d. per lb., c.i.f., with not much offering.

CAJUPUT.—Easier. B.P. grade is offering at from 19s. to 20s. per lb., spot.

EUCALYPTUS.—Spot quotations for 70-75 per cent. (B.P.) are from 2s. 9d. to 3s. per lb. for drums and up to 3s. 6d. for smalls.

LAVENDER.—French, 38-40 per cent., on spot, is quoted at from 14s. to 16s. per lb.; 40-42 per cent., 15s. to 17s. Spanish spike is from 7s. 3d. per lb., spot.

LAVANDIN.—Spot quotations are lower at from 6s. to 7s. per lb.

LEMONGRASS.—Spot offers are at about 7s. 3d. to 7s. 9d. per lb.

ORANGE.—West African sweet on the spot is offered at about 6s. 6d. per lb.

PALMAROSA.—Difficult to find on the spot; nominal value is from 32s. 6d. to 35s. per lb. Forward offers are from 31s. 6d. to 32s., c.i.f.

PEPPERMINT.—English-distilled "Mitcham" oil is offered at 200s. per lb.

PIMENTO BERRY.—English-distilled oil, from 55s. to 65s. per lb. and upwards as to quantity and grade.

PINE.—*Pumilionis*, about 16s. to 17s. per lb., spot; *sylvestris*, from 8s. 6d. to 10s.

PINE NEEDLE.—Supplies on spot are offered at 12s. 6d. to 15s. per lb., for first-grade oil.

ROSEMARY.—Spanish on spot is offered at 6s. to 7s. 6d. per lb., as to quantity.

TRADE MARKS

- (From the "Trade Marks Journal," May 25)
- "BUTISOL"; by McNeil Laboratories Inc., Philadelphia; 659,297. "RAVENSHILL" in circle device including raven; by H. T. Phazey, Ltd., Birmingham; B664,073. "BETACEBRIN"; "TUINAL," "SECONAL SODIUM" and "LEXTRON FERROUS"; by Eli Lilly & Co., Indianapolis; 668,872-73 and 668-876-77. "ATRAPHOS"; by Magyar Gyogyszer Reszvny Tarssag, Budapest; 670,740. "PERPARINE"; by "Chinois" Gyogyszer Es Vogyszeti Termek Gyára Részvénnytársaság, Ujpest; 670,832. "NEOTHYL"; by J. F. MacFarlan & Co., Elstree; 671,459. "RHUEU-MEDOL"; by William Pearson, Ltd., London, S.W.1; 671,818. "CREMOTRESAMIDE"; by Sharp & Dohme, Ltd., Hoddesdon; 672,439. "JINTIES"; by Hough, Hoseason & Co., Ltd., Manchester; 677,752. For pharmaceutical preparations (5).
 - "CALGONITE"; by Albright & Wilson, Ltd., Oldbury; 673,043. For detergents (3).
 - "FAX"; by the Wellcome Foundation, Ltd., London, N.W.1; 664,935. For liniments (5).
 - "PURKIT"; by Parkinsons, Ltd., Burnley; 670,280. For veterinary products (5).
 - "BARTOSALT"; by Bartosan-Vet, Gravesend; 672,547. For mineral salts for addition to feeding mashers for poultry (5).
 - "KALSODOXA"; by Westminster Laboratories, Ltd., London, N.W.1; 673,234. For all goods (5).
 - "MAID MARIAN"; by J. B. Lewis & Sons, Ltd., Nottingham; 673,349. For menstruation appliances and underclothing (5).
 - "GLENNROSS"; by Glenross Laboratories, Ltd., London, W.1; B670,139. For dental appliances (10).
 - "TAILORED LIPS"; by Charles Allen Mureau, Calabasas; 673,426. For brushes for applying lip rouge (21).
 - "GAYDEX"; by A. Cover & Co., Ltd., Manchester; 669,122. For napkins (25).
 - "PROTENUM"; by Mead Johnson & Co., Evansville; 661,148. For preparations, in powder form composed of non-fat milk solids, calcium caseinate, carbohydrate and flavourings, for use as ingredients in foods (29).
- (From the "Trade Marks Journal," June 1)
- "TURKDEAN"; by Agro Chemical Co., Ltd., London, S.W.1; B670,597. For stimulants for plants (1); for weed-killing preparations (5).
 - "CARPILONE"; by May & Baker, Ltd., Dagenham; 671,103. "ISOLAMENT" in distinctive lettering; by the Guaranteed Sanitation Co., London, N.1; 672,346. For all goods (1).
 - "BUTEX"; by British Industrial Solvents, Ltd., London, W.1; 674,064. For industrial solvents (1).
 - "OUTDOOR GIRL"; by Crystal Products Co., Ltd., Surbiton; 657,693. "GALLIA"; by Gallia, Ltd., London, W.1; 663,069. "DIORAMA"; by Parfums Christian Dior, Paris, 666,004. For non-medicated toilet preparations (3).
 - "KINRAY"; by Reddish Chemical Co., Ltd., Stockport; 669,719. For detergents (3).

- "MIRLIP"; by Alfred Lustig-Lindt, Paris; 668,193. For lipstick cases of metal or rigid plastic incorporating a mirror (3).
- "JONCOL"; by John, London, W.1; 668,303. Non-medicated toilet preparations used in waving (3).

COMING EVENTS

Wednesday, June 15

SCOTTISH DEPARTMENT, PHARMACEUTICAL SOCIETY, GREAT BRITAIN, 36 York Place, Edinburgh 2.30 p.m. Annual meeting. Discussions on "Problem of the Unqualified Dispenser in Pharmacy" (introduced by Mr. A. A. Meldrum) on "Branch Organisation in Scotland." Statement on the National Health Service by F. W. M. Bennett (chairman, Pharmaceutical Standing Committee (Scotland)).

DARTFORD BRANCH, PHARMACEUTICAL SOCIETY, at Wellcome Chemical Works, Dartford, meet at works entrance at 2.30 p.m. Tea provided.

EDINBURGH CHEMISTS' GOLF CLUB. Fixture Bruntifield Links, for E.C. trophy and V prize.

NORTHUMBERLAND AND DURHAM CHEMISTS' GOLF SOCIETY. Fixture at Seaton Carew for John and Johnson cup and Bleasdale tankard.

Thursday, June 16

DARTFORD BRANCH, PHARMACEUTICAL SOCIETY, to Wellcome Chemical Works (arrangement for Wednesday, above).

HARROW BRANCH, PHARMACEUTICAL SOCIETY, Hall, Baptist Church, College Road, Harrow 7.30 p.m. Annual meeting. Miss D. M. Jefferis on "The National Association of Women Pharmacists," and Mr. R. H. Rowson on "Position of the Pharmacist in the National Health Service."

NORTH-WEST MIDDLESEX BRANCH, SOCIALIST MEDICAL ASSOCIATION, Town Hall, Wembley, at 8 p.m. Conference on "The Problem of Chronic Sick."

Saturday, June 18

COMMERCIAL TRAVELLERS' BENEVOLENT INSTITUTION, 48 Frederick's Place, Old Jewry, London, E. at 12 noon. Half-yearly court of governors.

Sunday, June 19

LONDON CHEMISTS' GOLFING SOCIETY. Fixture West Surrey Golf Club (Telephone: Godalming 278).

WIMBLEDON PHARMACISTS' ASSOCIATION is arranging a visit to the Ovaltine factory and farm, King's Langley, on Wednesday, June 22; departs from Wimbledon Town Hall at 2 p.m. (cost al 6s. each). Applications to Mr. H. J. Newitt, Woodlands Avenue, Worcester Park, Surrey.

NOTTINGHAM BRANCH, PHARMACEUTICAL SOCIETY is organising a visit to the Chesterfield factory, Robinson & Sons, Ltd., on Thursday, June 23, leaving Nottingham at 2 p.m. Applications (remittance of 7s. 6d. per person) to Mr. W. Newbold, 2 Chapel Bar, Nottingham.

SHEFFIELD UNIVERSITY is organising a course of eight lectures and demonstrations in pharmacy, pharmacology to be given in the University, Western Bank, on Thursday evenings from October. Lecturers include Mr. H. J. Benzie, Ph.C., members of the University's department of pharmacology and therapeutics. Particulars from The Director of Extramural Studies, The University, Sheffield, 10.

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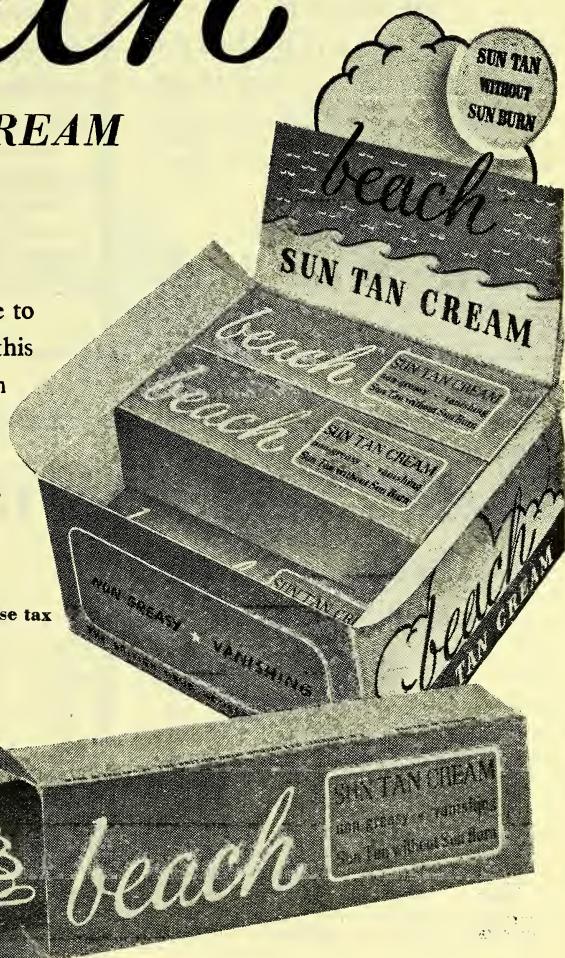
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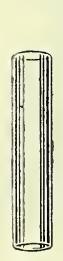
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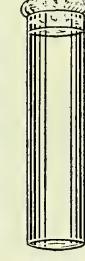
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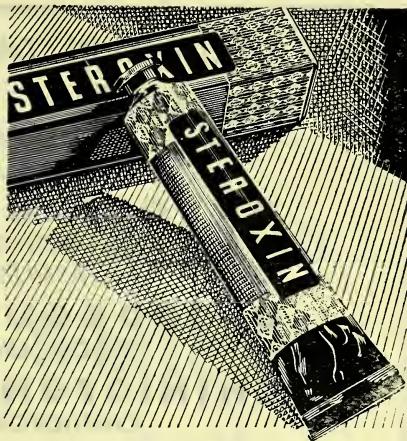
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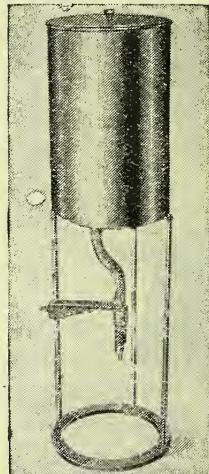
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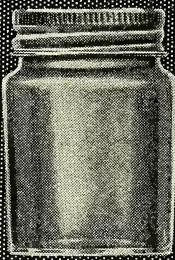
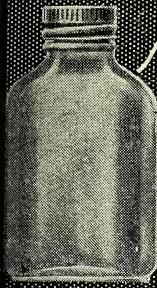
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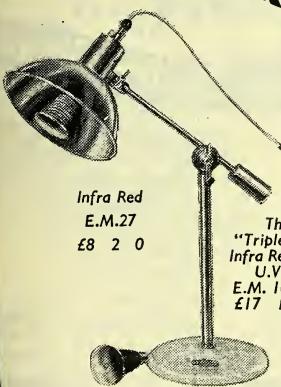
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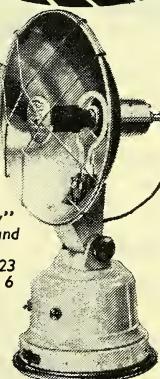
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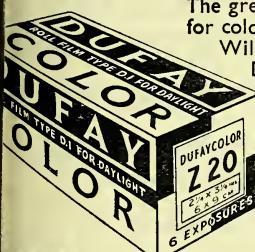
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BY
ADVERTISING**

WILVATEX
TOILET ROLL
Enquiries invited

**RETAIL
PRICE 1/2**

J. WILLIAMS (LEEDS) LTD.
Jaywil House, 8 Meadow Lane, Leeds, II

Owing to constructional alterations on a large scale, we are hereby forced to offer at less than manufacturers' prices the following goods

10 gross TAMPAX. (1/9 size)	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	£7 - 4 - 0
24,000 Rolls Cotton Wadding. 5" x 6 yd. approx. 2 oz.	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	24/- per
24,000 Nu-Hesive. Self adhesive bandages. 3" x 5 yd.	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	48/- per
11,000 Nu-Hesive. Self adhesive bandages. 2" x 5 yd.	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	36/- per
10,000 Pkts. Cotton Wool Pads. 50 in a pkt. For removal of liquid vesicant and application of Ointments and Beauty preparations	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	36/- gros.
2,500 Plaster of Paris Bandages. 9"	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	72/- per
18,000 Tins (4 oz.) Sprinkler top. Foot Powder	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	48/- per
500 gross pkts. Gauze. (containing two 3 yd. pieces. Doubly wrapped. For surgical use)	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	36/- per
300 gross 3" Close Wove Compressed Bandages	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	24/- per
600 N/P Instrument Sterilizers. 10" x 4" x 2 1/2" complete with spirit stoves	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	10/- each
5,030 Boric Acid Ointment. 4 oz. jars. U.S.P. Quality	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	72/- per
3,000 Boxes Sulfanilamide Crystalline each containing 12 pkts. sterile shaker, 5 grams. each. U.S.P. Quality	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	72/- per
700 doz. Adhesive Plaster. 1" x 5 yd.	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	72/- per
3,000 Boxes Iodum Potassium Iodide, each containing 10 tubes. U.S.P. Quality	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	72/- per
36,000 Carlisle Dressings. Small.	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	12/- per
60,000 Pkts. Mikroklene. Compound Germicidal Rinse. 3.36 oz. pkts. Suitable for disinfecting Crockery, etc.	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	18/- per
40 doz. Bottles DuBarry Talcum Powder. War Time pack. 3/9 size	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	2/- per
5,000 Carlisle Dressings, in climate proof container containing one First Aid Dressing and shaker packet of Sulfanilamide Crystalline	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	24/- per

AND LARGE STOCKS OF SURGICAL DRESSINGS

All the above goods are of the finest surgical quality by leading American Makers
400 Bottles Perfume. "Rock Beach" Genuine French perfume by Pino de Nice. Price in Par
Our price £2 per bottle to clear

Cash with Order.—Money back guarantee if not completely satisfied.—All Goods Carriage Free
SAMPLES ON APPLICATION

L. FELLERMAN & SONS LTD., 31 RIDLEY ROAD, DALSTON, E.8

For the alleviation of
**RHEUMATIC AND
MUSCULAR PAINS**

The BUXTON RUBBING BOTTLE provides the continuous warmth essential to the relief of Nerve and Muscular pains. It is of assistance in the treatment of RHEUMATISM, LUMBAGO, SCIATICA, SPRAINS, STIFF JOINTS, UNBROKEN CHILBLAINS, Etc.

The BUXTON RUBBING BOTTLE
Prepared by
BRADDOCK & BAGSHAW
LTD. OLDHAM

Distributed by

FEMEX LTD.
VICTORIA HOUSE, VICTORIA STREET, OLDHAM





PLANNED PARENTHOOD

GYNOMIN

TRADE MARK

a scientifically balanced antiseptic and deodorant contraceptive

- 1. Spermicidally efficient and clean in application.
- 2. Non-irritant and harmless to health.
- 3. Does not upset the vaginal pH value.
- 4. Free from fatty substances.
- 5. Keeps perfectly in tropical climates.
- 6. Prescribed extensively by the Medical Profession.

REGULAR MEDICAL PROPAGANDA · LIBERAL DISCOUNTS TO
THE TRADE · LITERATURE AND SHOWCARDS UPON REQUEST

Order from your wholesaler. Write for Special Terms.



COATES & COOPER LTD

PYRAMID WORKS, WEST DRAYTON, MIDDX.

Our publicity will bring new customers to your pharmacy

WALLACE BRAND



**TABLETS
INE CHEMICALS
HARMACEUTICALS
AMPOULES**

**EXPORT
ENQUIRIES INVITED**

WALLACE (Pharmaceutical Products) LTD

**198 Finchley Road
LONDON, N.W.3**

Telephone :
AM 7627

Cables :
WALLACOL, LONDON

Always supply

Menex

FOR WOMEN WHO PREFER

*Soluble
TOWELS*

Pre-stretched, detachable loops,
waterproof backs

ROBINSON & SONS LTD. CHESTERFIELD & LONDON

also makers of the famous

MENE

— popular for over 50 years

PROMOL

JUNIOR MOTH RINGS

CONTAIN DEADLY D.D.T.

PROMOL MOTH RINGS JUNIOR SIZE are now doubly efficient by compounding Naphthalene with Paradichlorbenzenum and D.D.T. The first two, powerful moth repellents, evaporate gradually, leaving the deadly D.D.T. as fine powder which *kills insects by contact*, thus giving an extra protection. Tell your customers this for **SURE SALES**.

Twice as efficient as before—twice as saleable. 8 rings for 4d.

Attractive red, white and blue display carton. Enquiries invited.



PROMEDICO PRODUCTS LTD., 21/22 Turle Road, London, N.4

**Send Your
Enquiries
NOW!**

**DIRTY WORK
TO BE DONE?**

THE BEST BARRIER PREPARATION

ROZALEX

**IT STOPS DIRT FROM
GETTING INTO YOUR SKIN**

ALSO ROZALEX OINTMENT

Rozalex Ltd., 10 Norfolk Street, Manchester 1

DYANESI
FADELESS DYE

2½d. STOCKING (except Black) 20/- g.
4d. CURTAIN & COLD WATER 32/- g.
(including Black Stocking) Order Dyes
Shade Cards from our Agents
Gt. Britain: W. B. Cartwright Ltd., Rawdon, Le.
N. Ireland: T. McMullan & Co., Ltd., 42 Vict.
St., Belfast. Eire: May Roberts (Ireland) Ltd.,
Grand Canal Quay, Dublin, C.6.

**.. MANOIDS
.. NEVROIDS
URICURE TABLE
OCCASIONAL PILLS**

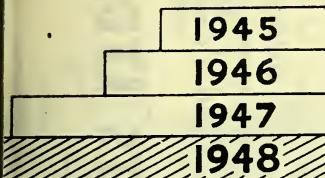
THE ACTON PILL & TABLET Co. Ltd.
ASH VALE, SURREY
Manufacturers of Sundries Houses

SECTO

EXTRA POWER.

D.D.T.

A BEST SELLER FOR 42 YEARS and increasing each year



EXTRA POWER brings in **EXTRA SALES**
with **EXTRA PROFITS**

A strong advertising campaign is included in the
1949 SALES PLAN.

IT PAYS TO DISPLAY SECTO

CAL LIMITED • MANUFACTURING CHEMISTS • BLACKBURN



IF YOU HAVE
RATS
GIVE
THEM A
BISCUIT
... but make
sure it's a
VEXTERM RAT
BISCUIT, no harm-
ful to pets, human beings or farm-
yard stock, but death to rats and
mice. Clean, safe and easy to handle.
From Chemists, Ironmongers and
Stores everywhere. Price 1/6 & 5/9

VEXTERM
READY-BAITED
RAT BISCUITS

Agriculture and Fisheries Licence No. 10184

Manufactured by

ISH RODENT EXTERMINATOR CO. LTD.
TS BOTTOM • FARNBOROUGH KENT
Phone: FARNBOROUGH 849

**SAVE
TIME...**



Seal your packages
this **QUICK, EASY WAY**

An inch or two of self-adhesive
Transotape, a flick of the finger...
and your package is sealed cleanly,
smartly and securely. **Transotape** mends,
strengthens and protects. It's pilfer-
proof. You can have it *printed*—and
what a good advertisement! You can
write on it. In colours to identify
poisons and special drugs. Economical
... you get 2,592 inches on a roll.

PAYS TO SELL'

Ask about **Transotape Mini-rolls** for
selling to your customers. Every home
a potential user. In lovely colours,
180 inches to the roll.



puts **EXTRA profit**

on your turnover

Samples and prices gladly

John Gosheron & Co Ltd Gayford Road London W12
(Chemist Service Section)

PM 17/49 Britain's Tapographical Specialists since 1909

SUNRA GLASS

AT LAST!

A moderately priced
sunglass with the
“expensive” look

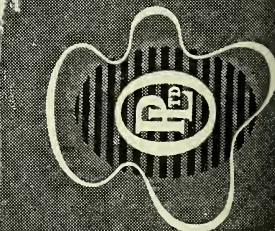
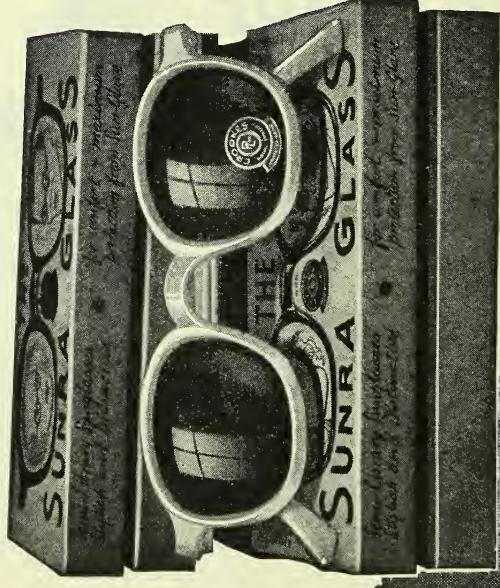
RETAILS AT

3s. 6d.

(In two colour box)

Scientifically styled for men and women. Comfortable saddle bridge in two popular fittings.

Available in attractive colours: opaque, transparent and pearl, from your usual wholesaler. There are twelve other models of sunspecs from which to choose which retail from 1s. 0d.



370-372 STATION ROAD, FOREST GATE,
LONDON, E.7. —
ENGLAND

Telephones: MARlond 1766 & 1550

RUBBER PRODUCTS

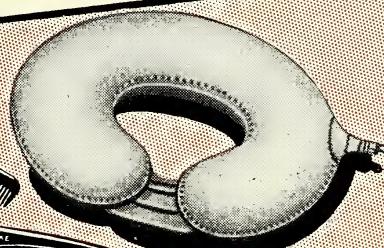
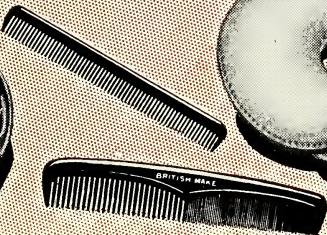
HOT WATER BOTTLES - AIR BEDS
AIR CUSHIONS - WATER BEDS
NURSING APRONS - WATERPROOF
SHEETING - VULCANITE COMBS
BED PANS - HOSPITAL EQUIPMENT
ETC.

MANUFACTURERS

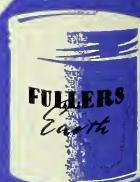
THE NORTH BRITISH
RUBBER CO. LTD.

EDINBURGH · LONDON
AND BRANCHES

ORDER THROUGH YOUR WHOLESALER



For many pharmaceuticals . . .



MONO *Containers*

Salts, crystals, unguents and creams, and many patent foods—all depend upon freshness for consistent sales.

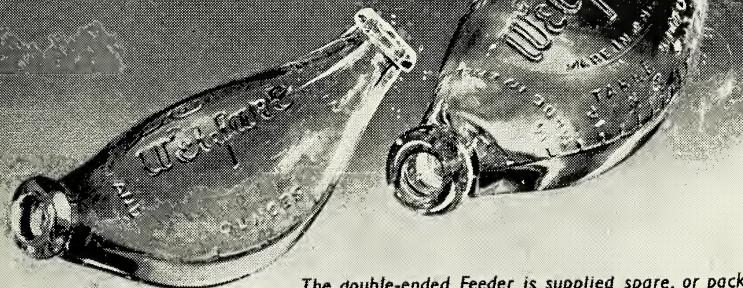
Mono waxed paper cartons are hygienic, moisture-proof and preserve the contents in perfect condition. Available with tapered or cylindrical sides and screw or disc lids with printed designs that avoid labelling problems. Enquire for details and samples.



MONO CONTAINERS LTD • CUMBERLAND AVENUE • PARK ROYAL • LONDON • N.W. 10

Infants Feeding Bottles -
Upright & Double-ended

another  product



The double-ended Feeder is supplied spare, or packed in carton with Teat, Valve and Brush,
the Upright Feeder, spare only.
Our quality and workmanship is
unrivalled, having specialised
in the production of Feeding
Bottles for over 100 years.

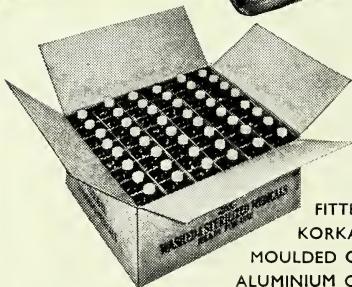
WOOD BROTHERS

GLASS CO LTD OF BARNSLEY IN YORKSHIRE

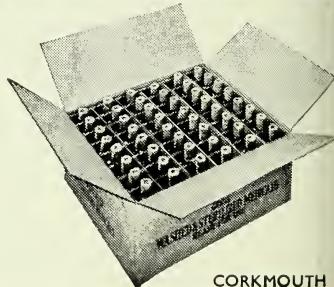
H A M E R S O F F I N E G L A S S W A R E S I N C E 1828

*The
Complete Service*

WASHED AND
STERILIZED
READY FOR USE



FITTED
KORKALITE,
MOULDED OR
ALUMINIUM CAPS



UGB

**UNITED GLASS BOTTLE
MANUFACTURERS LTD**

8 LEICESTER STREET, W.C.2

Tel: GERRARD 8611 (15 Lines) Grams: UNGLABOMAN, LESQUARE, LOND

MOUNTLESS MOTHERS ARE SAYING



...that's what I want!

... A harmless preparation
that saves labour ... no boiling,
no scrubbing or tubbing, will deo-
dorise and wash nappies overnight . . .
that won't harm my Baby or my "wash" . . .

Keep me a Carton every week!



-AND THAT'S WHY

... there are liberal supplies and gen-
erous trade terms. Attractive display
matter and the backing of powerful
National Advertising.

NAPPI-WITE
REGD.

PILES UP PROFITS!

— and for supplies today to NAPPI-WITE LTD. 17 CONDUIT ST., LONDON, W.I.



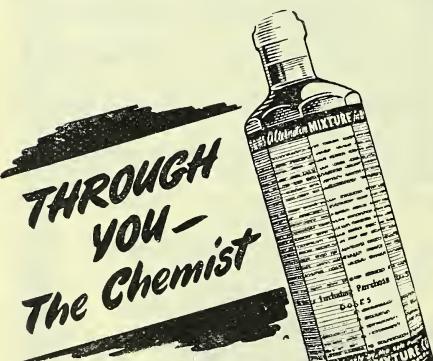
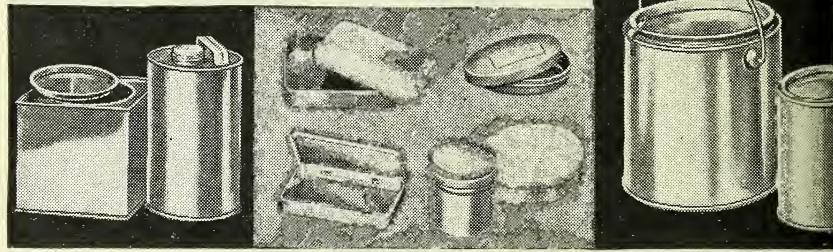
Thinking of Containers...

Why not ask us for
illustrated leaflets and quotations?

Phone:
HOP 0516
(6 lines)



Percenta Ltd., Percenta House, 130/2 Tooley Street, London, S.E.1



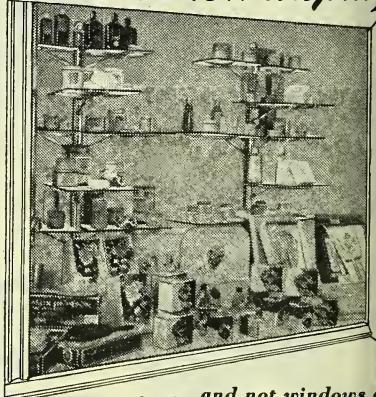
is going an increasing volume of Benbow's. Additional advertising and new show material are creating a bigger demand for our product. Meet this demand for BENBOW'S DOG MIXTURE, famous for over 100 years as the original and reliable liquid conditioner for all breeds—Stocks available now from wholesalers.

Showcards and folders on request to:-

BENBOW'S
DOG MIXTURE

(Dept. C. & D.) 10 STATION ROAD, SHORTLANDS, KENT.

*Windows To-day
need HOKON displays*



... and not windows alone
The gleaming chromium of HOKON display Fittings, with their glistening glass shelves, instantly adapt to varying heights and re-arrangements are an investment which will yield big dividends in goodwill and in service.

Let us send you fullest particulars on these, the latest development in Fittings.

HOKON

CHURCH & CO (Fittings)
16 The Oracle Minster St., R.D.

Announcing
Special BONUS TERMS

for



Now - to 30th. Sept. '49

- ★ *Full 33½% profit if you display Keating's Powder*
- ★ *Minimum retail order 30/- net*

N.B. THIS OFFER DOES NOT APPLY TO SCOTLAND OR N. IRELAND

order only from :—

EUCRYL LTD., SOUTHAMPTON

Appointed Agents to Thos. Keating Ltd

"Rod-Antu"

kills RATS and MICE

and can be recommended with every confidence

**It is the latest developed Rodenticide
giving amazing results**

**2 grains are sufficient to kill a
fully grown rat**

**1/6 and 5/- per tin, subject to 33½%
discount less and extra 10% on orders
of 3 doz. small size or 1 doz. large size**

Display material and technical literature available

RODMILL CHEMICAL CO. LTD.
49 St. Anne Street, Liverpool 3



PREMIER ROL. FILMS

**8 EXPOSURE PANCHROMAT.
FILMS (30° SCH)**

**AVAILABLE
FROM
STOCK**

SIZES P.20, P.62, P.27, P.16

**PREMIER PHOTOGRAPHIC SUPPLY CO.
67 CALEDONIAN ROAD · KING'S CROSS · LONDON, N.I
Tel : Terminus 5085**

INTRODUCING

another Winning Line:—

GIVES THE HOUSEWIFE

ALL SHE WANTS

in a Disinfectant



- 1—For ALL HOUSEHOLD PURPOSES
- 2—PLEASANT AROMA
(Pine Tree Fragrance)
- 3—Powerful in action
- 4—Most Economical in use
- 5—Non-Poisonous

ALL these points are combined in

SANITAS PINE

DISINFECTANT

SANITAS PINE Disinfectant is going to be an easy seller and steady "repeater."

SANITAS CO., LTD., 51 Clapham Road, London, S.W.9

Now available

NEW, IMPROVED ARRID

over 8d. profit
for you on every
jar you sell!
Retail price 2/5
including
purchase tax

—the cream deodorant
which also stops perspiration

WOMEN are clamouring in the shops for Arrid—the world's biggest-selling deodorant which also stops perspiration. Advertising is being increased, and with a national campaign running, the demand is something terrific!

Arrid sells on sight, and you make over 8d. on every jar. Easy, quick profits, and satisfied customers who'll come in for other goods! You be well advised to stock up without delay.

ORDER ARRID NOW!

Details of special terms for ARRID, Carter's Little Liver Pills, and other products from THOMAS MARNS LTD., 2 CAXTON STREET, LONDON, S.W.1

NOW BEING ADVERTISED TO THE PUBLIC

for the first time in this Country

Antiphlogistine



HUMAN AND
VETERINARY

*Extra discount on
minimum order for £5.*

on the
P.A.T.A.

**THE DENVER
CHEMICAL
MFG. CO.**

12 Carlisle Road, London, N.W.9

“SURCO”
RELIABLE
ELASTIC HOSIE
SEAMED AND SEAMLESS

For special garments to measure we give the best possible service

SURGICAL BELTS
TRUSSES AND SUNDRIES

50 years' service of
everything Surgical

SURGICAL HOSIERY CO. LTD.

Russell Street - NOTTINGHAM
Telephone No. 75903 Telegrams: Surgical

Brighter Future . . .

There is good news for our customers at last. An increase in deliveries of raw material means that some increase in supplies will be available to our stockists in the months ahead. As is our usual policy the benefits of this increased production will be passed on in the form of a reduction in price. Stanex and Andrex toilet tissues and Stanex paper handkerchiefs are effected by this price change and our revised price list appears below.

In the meantime we are most grateful to our old customers and to the hundreds of potential-customers for their patience and understanding of our unique and most difficult position.

T. ANDREW MILLS' PRODUCTS include:

		RETAIL PRICE (incl. Pur. Tax)
ANDREX	The softest Toilet Tissue—made entirely of the purest materials.	1/0d. per roll
ANDROL	A glazed paper of high quality	1/1½d. , , ,
STANEX		1½d. , , ,
MARVO		9½d. , , ,
SAMARITAN		8d. , , ,
ANDREX PAPER KITCHEN TOWELS (Now free of Purchase Tax)		1/9d. , , ,
STANEX PAPER HANDKERCHIEFS (Now free of Purchase Tax)	(per packet of 40 handkerchiefs) Reduced prices operate from May 2nd	6d.

Wholesale only:

T. ANDREW MILLS LTD.

TELEPHONE :
KSWOOD 1014-5-6

WALTHAMSTOW, E.17

THIS
SUMMERS
BEST
SELLER



Cox's

Inventors
of the
first
D.D.T.
flypapers

introduce
THE
NEW
ARTISTIC COLOURED

D.D.T. PARROT

GUARANTEED 100% IMPREGNATED
EACH CAN KILL 10,000 FLIES

**ORDER
NOW**

retail 4¹/₂ D
each

Also
Cox's
Original
Flypaper
3d

JAMES COX & CO.
(Manufacturing Chemist)

368 Northolt Road
S. Harrow, Middx.
Tel: BYron 4326

F. H. STEELE & Co. Ltd.

Manufacturing Chemists
BLACKROCK • DUBLIN

Now offer wide range of
MEDICATED PASTILLES
LOZENGES • TABLETS
CORDIALS & SQUASHES
CHEWING GUM (including
non-medicated) CHEMISTS'
CONFECTIONERY AND
TOILETRIES

Specially made and attractively
packed for chemist trade only

All products of highest standard
manufactured under ideal conditions

EXPORT TRADE ENQUIRIES INVITED

Phone: Dublin 83610 Grams: 'Destil, Blac

A GRAND
COUNTER ATTRACTION

- and FREE!



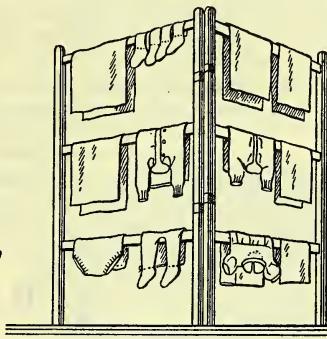
This attractive Outer comes folded every dozen. Give your wholesaler a trial order for this all-year preventive remedy for Hay Fever, Catarrh—backed by national advertising! Besorbon sells on sight! Put it on your counter!

B E S O R B O N

Kemsales Ltd., 20 Eastcheap, London EC4

COOPERS NEW DETERGENT SPECIALLY MADE FOR NURSERY USE

*family trade comes
back to your counter!*



Here is a new line for chemists and one with a big future — the first detergent specially formulated and packed for nursery use. Coopers Nursery Maid solves the nappy problem — and is perfect for party frocks too. It does all baby laundry and children's washing easily . . . better . . . leaving every garment spotlessly pure, soft, pliable, and healthy — completely free from any trace of alkali or irritating hardness.

Coopers Nursery Maid is essentially the chemist's line. The chemist supplies the nursery list. The chemist knows the families in his town. Coopers Nursery Maid — the

outstanding synthetic detergent of modern science — brings back to your hands the income available from a very large and profitable section of the household market in laundry products.

*Supplied in 4-oz. packets in cases of 3-dozen.
Retail price, 10d. Trade price 22/6d. per 3-dozen.
6-dozen quantities carriage paid. Order an initial stock now.
First-class display showcard and advertising material available.*

COOPERS nursery maid

COOPERS kitchen maid LIQUID DETERGENT

for kitchen and sink use, glass, china, cutlery, silver etc. this preparation is superior to powder products. Supplied in 20-oz. bottles in cases of 1-dozen. Retail price 2/3d. Trade price 20/3d. per dozen. Add an initial 1-dozen case to your Nursery Maid order.



COOPER, McDougall & ROBERTSON LTD., BERKHAMSTED, HERTS.

Here are the Johnson twins with DOUBLE sales appeal

Johnson's Baby Powder — that you know so well as a consistent seller — now has a twin — Johnson's Baby Lotion ! It sets mothers rejoicing and babies cooing all over the world.

Johnson's Baby Lotion makes nappy changing easier — cleaner — quicker. It was first introduced in hospitals and baby clinics to protect babies' tender skin and prevent nappy rash. You can recommend it for sunburn, windburn, chapping and skin irritations.

To every mother who buys Baby Powder, sell her Baby Lotion, too. They'll appreciate these twin aids in baby care, and you make twin sales where you made only one before.



Johnson's { **BABY LOTION**
for quicker, soothing nappy changing
BABY POWDER
for sweet and gentle, happy bathing

JOHNSON & JOHNSON (GT. BRITAIN) LTD · SLOUGH AND GARGRIVE

THE OLDEST SPECIALISTS IN THE TRADE...ESTABLISHED 1768

Tablets & Pills

PACKED OR BULK

Our up-to-date equipment
enables us to quote the lowest
possible prices.
Special formulæ our speciality.
All standard, official and semi-
official products promptly
supplied.

CASTLE HUSKISSON LTD
 MANUFACTURING CHEMISTS
 SWINTON WORKS, MOON STREET, ISLINGTON
 LONDON, N.I.

'ZAC-ly right!

For Baby — for Mother — for You — ZAC Baby Cream and ZAC "Lullaby" Baby Powder are exactly right. Right for Baby's delicate skin. Right for Mother who wants the best at moderate price. And right for YOU because these two lines are first-class "peaters"; show you excellent profit (particularly when ordered with other H. H. & Co. packed pharmaceuticals); and are consistently backed by both National and local advertising.

Nationally Advertised

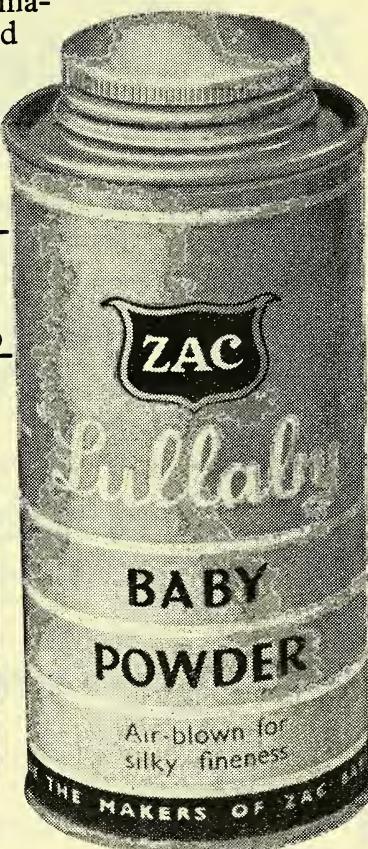
Successful advertisements for ZAC Baby products are currently appearing in all the leading Women's weekly, fortnightly and monthly magazines. Steadily increasing sales are certain. How are your stocks?

Retails at
1/5
(inc. tax)



Retails at
1/6
(inc. tax)

2/6
Double quantity.



HOUGH, HOSEASON & CO. LTD.
TLAS LABORATORIES . MANCHESTER, 19

Fennings

FAMOUS FOR OVER 80 YEARS

SULPHUR POWDERS

*The Safe Corrective -
WIDELY ADVERTISED -
ORDER NOW -
AN EVERYDAY "SELLER"*

ALFRED FENNINGS, HORSHAM, SUSSEX.
(formerly of Cowes I.O.W.)



PATTINSON'S MAGNESIA

GUARANTEED B.P. QUALITY

Mag. Carb. Levis. Mag. Carb. Pond.
Mag. Oxide Levis. Mag. Oxide Pond.
Mag. Trisilicate.
Mag. Hydrate. Mist. Mag. Hydrox.

Supplied through all wholesalers
by the sole manufacturers :

The WASHINGTON CHEMICAL
CO. LTD.

A MEMBER OF THE
TURNER & NEWALL ORGANISATION.

WASHINGTON
CO. DURHAM

London Office:
Everite House, 59½, Southwark St., S.E.1
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15, Pollard St. East, Manchester, 10

ALWAYS IN DEMAND

Beaulah's

MALTED MILK

PACKED IN ONE
POPULAR SIZE

2/6



J. & J. BEAULAH LTD
BOSTON, LINCS.

**Why
summer means
more
'Freezone' sales**



NOW THAT THE DAYS are lengthening and people are longer of-doors, there will be more feet—and more corns! The new, sales-compelling Freezone advertising campaign—carrying all through the Spring and Summer in national and provincial papers—will be having its effect. These advertisements are specially designed to catch the eye of corn cutters. More people will be asking for FREEZONE CORN REMOVER—the amazing collodion preparation that removes corns—roots and all!—easily and painlessly.

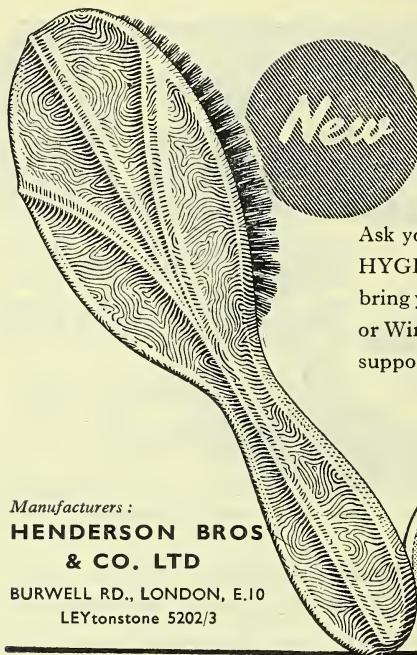
Make sure of your share of these increased sales by displaying FREEZONE prominently in your windows and on your counters.

Remember, every Freezone bottle you sell brings you at least 4½d. profit—on the most favourable terms your profit is as much as 6½d. per bottle! Freezone Corn Remover retails at 1/- 10½d. Trade Price 13/6d. per doz. P.T. 4/6d. per doz.

Freezone can be included with other I.C.C. lines to qualify for Co-operation Discounts of 12½% on orders of £10 and over, 10% on orders of £5 and over.

**BE READY TO SELL
MORE
Freezone
REGD. TRADE MARK
CORN REMOVER**

INTERNATIONAL CHEMICAL CO. LTD., CHENIES STREET, LONDON, W.C.1



See the Hugex brushes.

Ask your wholesaler to show you the attractive HYGEX rubber-cushioned brushes, now available to bring you extra business. In extra-stiff Bristle, Nylon or Wire (in plastic back). These new brushes will be supported, as before, by nation-wide advertising.

Place your order as soon as possible with your usual wholesaler.

Manufacturers :
**HENDERSON BROS.
& CO. LTD**
BURWELL RD., LONDON, E.10
LEYtonstone 5202/3

Hugex

NOW IN FULL SUPPLY

THERE is no further need for us to ration chemists' supplies of Radian β —the liniment with a difference—because restrictions on essential materials have eased. You can now order your supplies of Radian β and be sure of prompt delivery. If you have not done so already, send for the attractive "sell-on-sight" display material and particulars of our extremely generous trade terms.

★ Brings pain-easing ASPIRIN direct to bruise or sprain—swiftly relieves rheumatic aches and joint pains—is non-oily and non-staining—makes an effective inhalant and alleviates insect bites immediately and effectively.

Radian β can now be supplied in bulk (1 lb. size and 5 lb. Winchesters) for dispensing purposes, free of purchase tax.

Professional sample and literature on request.

RADIAN β
A PRODUCT OF

THE RADIOL COMPANY
78, UPPER RICHMOND RD, LONDON S.W.15

Distributor for Midland area: JOHN KNOX (Stoke-on-Trent) LTD.
Distributor for S. Western area: J. R. GIBBS Ltd., Manor Ave., Paignton
Other areas from Local Wholesalers or direct from London.





This Durban factory is ready to serve you

The ban on imported consumer goods into South Africa adds further value to the services offered to manufacturers by

FASSETT & JOHNSON LTD.

This fine factory recently built in Durban offers unrivalled facilities to British manufacturers now denied this valuable market.

The familiarity with local labour and with sources of raw material that has been built up by FASSETT & JOHNSON over many years of trading in the territory, gives them an experience that is now more than ever valuable to the manufacturer anxious to remain in or to enter this market.

In addition to full facilities for manufacturing British Proprietary products, and toilet preparations, FASSETT & JOHNSON offer, if required, a marketing service covering the Union and the Rhodesias. We invite enquiries which will be treated in confidence.

FASSETT & JOHNSON LTD.,

86, CLERKENWELL ROAD, LONDON, E.C.1. Clerkenwell 2336

Branch Head Office: FASSETT & JOHNSON LTD., 72/80, SMITH STREET, DURBAN.
Also at Cape Town; Johannesburg; Port Elizabeth; and Bulawayo, Rhodesia.

MISCELLANEOUS OPPORTUNITIES

Why not advertise

by means of GIFTS to your business friends and potential customers. We can offer you a wide range of GIFT Lines and Novelties such as . . .

DIARIES, BLOTTERS, CIGARETTE-CASES, PROPELLING PENCILS, NOTE BOOKS, RULERS, ETC. . .

Let us know your requirements, and ask for our Catalogue.

RICHARD HOCHFELD (LONDON) LTD.

28 Archway Road, London, N.19

Telephone : ARCHway 4388 (2 lines)

TRANSPARENT BAGS
FLAT BOTTOM and GUSSET PLAIN and PRINTED

Please send your enquiries to :

F. W. CROOKES & SONS LTD.
Wharncliffe Works, Green Lane, Sheffield
who have now installed the MOST MODERN MANUFACTURING PLANT for TRANSPARENT BAG MAKING

OPTICIANS !!

514 Frames 90/- per dozen

524 Frames 105/- per dozen

Available now!

Orders to :—Sheaf Pharmaceuticals Ltd.
40 South Street, Sheffield, 2

PURE OLIVE OIL BRITISH PHARMACOPÆIA GRADE

available for prompt dispatch

at 37/6d. per gall.

or in 5 gall. containers

at 35/- per gall. carr. paid

ORDERS TO :

E. COOPER, Distributing Consultant
N.W. Region, National Bank Buildings, 7th Floor
24 Fenwick Street, Liverpool, 2

DEPILATORY GLOVES
(Hair-removing discs)

In three grades, fine, medium, coarse, boxed six dozen all the same grade.

Minimum 1 gross . . . @ 30/- carriage paid,
plus Purchase Tax

BANCROFT & PARTNERS LTD.
17 Victoria Street, London, S.W.1
Telephone: ABBEY 2095/6

Standard Saccharin Tablets IN PACKETS 100

up to 5 gross at 62/- per gross

" " 5 " 61/- " "

" " 10 " 60/- " "

100 gross lots, price on request

Post free, cash with order.

T. H. WALTON & CO., LTD., BATH

OPTICAL TUITION

For the S.M.C., B.O.A., I.C.O.,
and N.A.O. DIPLOMA Examinations

Particulars :—

C. A. SCURR, F.S.M.C., F.B.O.A., F.N.C.,
D. Opt., F.C.O., M.I.E.E.
50 HIGH STREET, BARNET, LONDON

MOSANS PESSARI

15/- per doz. boxes
any wholesaler

S.T. I. SUN TAN POWDER

Bottles. $\frac{1}{2}$ oz. powder to 2 ozs. water. Applied with wadding and gives the admired GOLDEN BROWN Skin Tint with smooth matt finish.

orders appreciated. 7 lbs. lots at 2/9 lb. post

Mates 23x2 oz. bottles

CHEMICAL MNFG. LABORATORY LTD., DRAKE

WORKS, TAVISTOCK, DEVON (Tavistock)

Quality First

is the watchword of our

D & P SERVICE

The essential attribute of Quality is equally matched by our Speed of Delivery (Messenger or Post)

BROADSTAIRS PHOTO WORKS LTD.
VICTORIA ROAD • RAMSGATE

KLEENKIL D.D.T. FLYCIDE**• MOST EFFECTIVE • MOST PROFITABLE**

Showcard, Window Stickers and Leaflets to increase your Sales—Dead Stock replaced free each Season.

Write for **THE KLEENKIL II KENTON COMPANY** HARROW, MIDDLESEX.

JUNE II, 1949

Chemist & Druggist SUPPLEMENT

HEAD OFFICE: 28 ESSEX STREET, STRAND, LONDON, W.C.2

Telephone: Central 6565 (10 lines)

Classified Advertisements must be prepaid.

Telegrams: "Chemicus, Strand, London"
For rates see sectional headings

Irish Friends — the well-known house of Orridge & Company have decided!

In response to numerous enquiries from Irish Friends we, the well-known house of Orridge and Company have decided to extend our organisation to Pharmacists in both Eire and Northern Ireland. We are now undertaking Stocktaking for a number of Chemists and are anxious that it should be generally known that this arduous task can now be left in the capable hands of a firm who have conducted such work for over a century. It is also our intention to establish a department which will deal exclusively with the sale of businesses and we shall be very pleased to give advice on all points appertaining to Sale and Purchase. Enquiries on both matters are invited to which immediate [attention will be given.

184 STRAND • LONDON • W.C.2

Telephone: TEMPLE BAR 9212/3—6340

Telegrams: Orridgchem Estrand, London

36 Cannon St., Birmingham, 2. Phone: Midland 6547

Branch Offices: 77 High St., Shirley, Southampton.

Phone: Southampton 71708

ESTABLISHED OVER A CENTURY

BUSINESSES FOR DISPOSAL

words 8/6 (minimum) then 3d. per word. Box 2/-

AIN, wonderful chance for someone, herbalistic stores in main street position, seven rooms, shop, warehouse, yard, stock fixtures, goodwill, with guaranteed living. Great scope for improvement. Rent £100 year ex. long lease. For sale £2,500 or near offer. Immediate possession. Ring Bedford 5430.

G STORE AND HERBAL business, Essex, 12 London. Old established. Opportunity for sale. Price £1,500, s.a.v. Detached bungalow, accommodation, space garage, long garden. Sold £2,500. Box 6/345.

SALE.—Pharmacy with Optical business in port Residential district. Owner retiring. In excellent condition. Double-fronted. Oak fixtures in shop and optical room. Active living accommodation.—Further particulars from C. H. Mellor, Potts & Co., Barclays Chambers, Stalybridge.

UFACTURERS of perfumery and toilet preparations. Established 14 years. Well-known and trade mark, valuable connections leading to home and export. Excellent popular range. Sale owing to expiration of factory lease. Good opportunity for high-class firm to increase business by entering lower-priced field under different but established name. Goodwill £2,000, and fittings £2,000, useful stock about £2,500. To near offer. Principals only Box 6/354.

BUSINESSES WANTED

36 words 8/6 (minimum) then 3d. per word. Box 2/-

URGENTLY REQUIRED: Sound business with adequate staff, including qualified or unqualified dispenser. Showing nett profit over £1,000. Accommodation and garden essential. Southern half England preferred. Good price paid right business. Strict confidence observed. Banker's reference. Write or phone (Brendon 260), N. Packwood, Brendon Rectory, Lynton, Devon.

APPOINTMENTS

2/6 per line (12 lines = 1"). Box 2/-

ST. MARGARET'S HOSPITAL, EPPING LOCUM required for two weeks from September 5th to September 24th. Salary 10 guineas per week. Applications to the Superintendent.

ST. MARY'S HOSPITAL, LONDON, W.2

Applications are invited for the following appointments:—SENIOR ASSISTANT PHARMACIST. Three years' hospital experience essential. Salary scale £415-£490, according to experience. ASSISTANT PHARMACIST, salary scale £370-£450, according to experience. Both appointments carry additional fees for extra duties. Lunch and tea provided when on duty. Applications, with copies of testimonials, to be sent to the Chief Pharmacist.

The Bridge
Walsall, nr. Birmingham
Phone : Walsall 5948
28 Rigby Buildings, 4 Aytoun St.
Manchester 1
Phone : Central 0877
141 Bath St., Glasgow
Phone : Douglas 3168

ERNEST J. GEORGE & CO.

Chemists' Transfer Agents, Stocktakers
and Valuers

329 HIGH HOLBORN LONDON, W.C.1

Phone : Hol. 7406/7 and 2397

South Coast Representative

G. Loxton Grinstead, M.I.

"Edweina," Oaklands Av.

Saltdean, nr. Brighton, Su

Phone : Rottingdean 8233

"YOU CAN TRUST GEORGE"

If you are considering the possible sale of your business and come to us for advice, you can rely upon receiving an opinion based entirely as to what is best in YOUR interests.

The firm of E. J. George & Co., has been built upon the confidence which pharmacists have been able to place in our transactions over a period of many years.

Our charges for stocktaking and valuations are economic and are costed on a basis consistent with the high standards we endeavour to maintain. Ruskin has written "there is hardly anything in this world that someone cannot make a little worse and sell a little cheaper; those who consider price only are this man's lawful prey."

"YOU CAN TRUST GEORGE"

OFFICIAL VALUERS TO THE N.P.U. BUSINESS PURCHASE FUND

Appointments—Continued

THE CHEMIST AND DRUGGIST EDITORIAL STAFF

There is a vacancy for a pharmacist as a sub-editor on the staff of *The Chemist and Druggist*. Journalistic or publicity experience desirable but not essential. The work is interesting and varied, and the position is permanent, progressive and pensionable. Applications, stating qualifications and experience, should be addressed to the Staff Director, Morgan Bros. (Publishers), Ltd. 28 Essex St., Strand, London, W.C.2.

BRADFORD ROYAL INFIRMARY (498 BEDS)

ASSISTANT PHARMACIST required. Salary within J.N.C. Scale, i.e., £370-£450 per annum, according to experience and qualifications. Superannuable post subject to medical examination. Applications, stating experience, qualifications, etc., together with three names for reference to be forwarded to the undersigned as soon as possible.

H. TRUSSON,

Secretary,
Bradford "A" Group H.M.C.

HILL END HOSPITAL & CLINIC, ST. ALBANS, HERTS

PHARMACIST (locum tenens), male or female, for 9 weeks from the beginning of July. Salary 10 guineas per week. Apply, stating full particulars of experience, to Medical Superintendent, Hill End Hospital & Clinic, St. Albans, Herts.

**EAST HAM MEMORIAL HOSPITAL,
SHREWSBURY ROAD, LONDON, E.7**
LOCUM DISPENSER (qualified) required. Full or part-time for two weeks from June 20.

BRITISH ELECTRICITY AUTHORITY

EASTERN DIVISION

Applications are invited for the following appointment:—

ASSISTANT CHEMIST—Cliff Quay Generating Station, Ipswich. Salary in accordance with N.J.B. Schedule. Grade 9. Class (£493-£514 p.a.)

Applicants must have had a sound technical and practical training followed by experience in similar appointments in a modern generating station.

The salary is in accordance with the at present operating but may be subject to negotiation through the medium of the Board.

The appointment will be superannuated under the conditions of the Scheme or Regulations to be made under the provisions of the Electricity Act, 1947.

Forms of application may be obtained from the Divisional Controller, British Electricity Authority, Eastern Division, Northmet House, Southgate, N.14, to whom completed applications should be sent to arrive not later than June 20, 1949. Envelopes should be addressed to "Assistant Chemist, Cliff Quay."

W. N. C. CLINCH,
Controller

Northmet House,
Southgate, N.14.

THE HOSPITALS FOR DISEASES OF THE CHEST

THE LONDON CHEST HOSPITAL,
VICTORIA PARK, E.2
LOCUM PHARMACIST IN CHARGE required for Monday, 29th August, to Saturday, 10th September, inclusive. There is one assistant. Salary £10 10s. per week, with luncheon and tea. Apply with full particulars to Secretary.

DARTFORD HOSPITAL MANAGEMENT COMMITTEE

Applications are invited from Registered Pharmacists for the following appointments:—
ASSISTANT PHARMACIST. At The West Hospital. Salary £370-£450 a year. Accommodation can be provided for a female worker.

ASSISTANT PHARMACIST. At The Southern Hospital. Salary £370-£450 a year. Accommodation can be provided for a male or female worker.

C. conditions of service.

Applications, with full particulars and the names of two persons to whom reference may be made, should be sent to the Secretary, Dartford Hospital Management Committee, Room No. 59, The Bow Arrow Hospital, Dartford, Kent.

FORD AND BARKING GROUP HOSPITAL MANAGEMENT COMMITTEE.

ASSISTANT PHARMACIST.

Applications are invited for the post of Assistant Pharmacist at King George Hospital, Eastern Avenue, Ilford, Essex. Salary in accordance with J.N.C. (Hospital Staffs) scale. Clinical experience not essential, but such experience taken into consideration for determining commencing salary.

The position is subject to National Health Service (Superannuation) Regulations and the person appointed will be required to pass a medical examination.

Applications, stating age and previous experience, together with copies of any recent testimonials should be sent to the Secretary, Ilford and Barking Group Hospital Management Committee, King George Hospital, Eastern Avenue, Ilford, Essex, as soon as possible.

READING AND DISTRICT HOSPITAL MANAGEMENT COMMITTEE

Royal BERKSHIRE HOSPITAL, READING. Applications are invited from persons holding certificate of the Society of Apothecaries for the post of ASSISTANT IN DISPENSING, commencing salary £270-£320, with the J.N.C. scale, according to experience. Applications, stating age and experience, together with names of two recent testimonials, to be sent to Administrative Officer, Royal Berkshire Hospital, Reading.

DARTFORD HOSPITAL MANAGEMENT COMMITTEE

PHARMACIST-IN-CHARGE (Locum) required immediately for holiday relief duties at the hospital in Dartford, Kent, during the summer. Salary £12 12s. a week, plus expenses. Living accommodation, for which a reasonable charge would be made, can be provided. Applications, stating age, qualifications, experience, and the names of two persons to whom reference may be made should be sent to the Secretary, Dartford Hospital Management Committee, Room No. 59, The Bow Arrow Hospital, Dartford.

DORKING & REDHILL COUNTY HOSPITALS

LOCUM PHARMACIST required for 10 weeks commencing 4th July. Salary £10 10s. per week. Apply to Chief Pharmacist, Room 45, Redhill County Hospital, Earlswood Common, Redhill, Surrey.

MEDWAY & GRAVESEND HOSPITAL MANAGEMENT COMMITTEE ST. BARTHolemew's HOSPITAL, ROCHESTER

PHARMACIST required. Applications are invited from qualified persons, preferably M.P.S., with Hospital experience for the post of Assistant Pharmacist at the above Hospital. Whole-time or part-time post will be considered. Salary in accordance with approved J.N.C. scales, the Hospital has 200 beds for acute medical and surgical cases with a large specialised Consulting Out-Patients' Department and offers excellent experience in a busy dispensary. Present staff one Pharmacist and one Dispensing Assistant. Applications stating age, qualifications and experience to be forwarded to the undersigned as soon as possible.

T. RHODES, Secretary.
c/o St. Bart's Hospital, Rochester.

KENT AND CANTERBURY HOSPITAL, CANTERBURY

Applications are invited for the post of—
(a) SENIOR ASSISTANT PHARMACIST; or
(b) ASSISTANT PHARMACIST, for the Group Pharmacy situated at the Kent and Canterbury Hospital, Canterbury. Salary Scales (a) £415 x £15 p.a. to £490; and (b) £320 x 4 of £15 and 1 of £20 p.a. to a maximum of £400. In addition certain payments may accrue in respect of special duties involving about three hours extra work each week.

Applications from duly registered pharmacists should be forwarded to the undersigned within 14 days of the publication of this advertisement. Further information concerning duties will be forwarded on request.

J. F. KENT, Secretary,
Canterbury Group H.M.C.,
St. Martin's Hospital, Canterbury.

THE UNITED LEEDS HOSPITALS. THE GENERAL INFIRMARY AT LEEDS.

Applications are invited for the appointment of ASSISTANT PHARMACIST. Salary commencing at £350 p.a., plus meals when on duty, and with additional payment for standing by duty. The remuneration payable is subject to adjustment in the light of scales to be made known by the Minister of Health. National Health superannuation scheme in force. Night and week-end duty will be worked in rotation. Previous hospital experience not essential. Applications, stating age, sex and experience, together with the names of not more than three referees, must be sent to the undersigned as soon as possible.

S. CLAYTON FRYERS,
Secretary to the Board.

NORTH MIDDLESEX HOSPITAL, EDMONTON, N.18.

FIRST ASSISTANT PHARMACIST

Applications are invited from registered Pharmacists for the position of FIRST ASSISTANT PHARMACIST at this Hospital. Applicants should have not less than three years' hospital experience after Qualification. Non-Resident. Salary £415 p.a. rising by five annual increments of £15 to £490 p.a.

Applications, stating age, qualifications and experience with copies of testimonials to the Secretary, as soon as possible.

**KING'S COLLEGE HOSPITAL GROUP,
DENMARK HILL, S.E.5**

ASSISTANT PHARMACIST

Applications are invited for this position. Salary and hours in accordance with the J.N.C. Scale. Superannuation scheme in force. The appointment is subject to passing a medical examination. Applications, with details of age and experience, should be sent to the Pharmacist at above address.

WEST PARK HOSPITAL, EPSOM

ASSISTANT PHARMACIST. Applications are invited for the appointment of Assistant Pharmacist. Whole time; hours of duty 39 per week, no Sunday duty. Salary is in accordance with J.N.C. (Hospital Staffs), viz. £370 rising by four annual increments of £15 and one of £20 to a maximum of £450 p.a. Newly qualified Pharmacists considered, either sex. Accommodation available for single persons if required, at very reasonable cost. Social and recreation facilities available. The appointment is subject to the National Health Service (Superannuation) Regulations 1947. Applications stating age, qualifications, experience and names and addresses of two referees should be sent to Physician Superintendent, West Park Hospital, Epsom, Surrey.

Vacancies advertised are restricted to persons or employments excepted from the provisions of the Control of Engagements Order, 1947.

SITUATIONS OPEN

36 words 8/6 (minimum) then 3d. per word. Box 2/-

RETAIL (HOME)

AN UNEQUALLED OPPORTUNITY. Unqualified with centrally situated premises (Staffs, suburban), population 9,000, requires M.P.S., either sex, or Chemist-Optician desirous of eventual part ownership. Great scope, immediate interest or profit-sharing basis if desired, every assistance; disabled considered. Box 6/301.

BACUP. Qualified assistant (lady or gentleman) required for central pharmacy. Comfortable working conditions. Application with references to A. E. Barton, M.P.S., 3 St. James' St., Bacup.

CROYDON AREA. Qualified assistant required for light duties dispensing and counter with short hours. Position suitable for elderly applicant. Telephone Addiscombe 1149.

CHANNEL ISLES. Young qualified pharmacist, married or contemplating marriage in the near future, required as senior assistant. Good salary and unfurnished flat with prospects (detailed in correspondence), in good-class progressive pharmacy. Photo and references. C. M. Stone, 39 Bath St., Jersey.

CHOICE OF SUITABLE ACCOMMODATION (if required) on appointment. Qualified persons, male and female, are required to manage attractive Pharmacies in south-east and south-west districts of London. Positions are available offering salary from £550 to £650 per annum, plus generous commission. Engagements are permanent and progressive and include entry into superannuation scheme. Apply, giving full particulars to the Staff Manager, Royal Arsenal Co-operative Chemists, Ltd., 113 Powis St., Woolwich, S.E.18.

DISPENSER, qualified, required as assistant buyer for modern drug department of Surrey store. Training given in management and buying to suitable applicant. Excellent opportunity for dispenser with initiative desiring scope for advancement. Apply Staff Controller, Bentalls of Kingston.

EASTBOURNE. Qualified Assistant required (male or female) for high-class dispensing business. Reply with full particulars to H. R. Browne (Chemists), Ltd., 44 Cornfield Rd., Eastbourne.

CHEMIST AND OPTICIAN

on C.P.C. list; must be keen refractivist, and willing to help in macy. Stage age, experience and salary req'd. G. E. Chapman, 166 Church Lane, Smet Birmingham.

DERBY. Urgently required, experienced optician to control busy practice. Latest ment in use (Greens—B.R.U.—T.I.B., etc.) spacious premises. Ample supporting staff. enency with superannuation. Applications, full particulars, including salary required, tetary, Derby Co-operative Provident S Ltd., Albion St., Derby.

EXCELLENT OPPORTUNITY for young q optician on C.P.C. list to take control o stantial practice. Premises about to be vacate 21 years' lease; Birmingham-Wolverhampton Box A/9.

EXCEPTIONAL OPPORTUNITY. managers offered chemist (experienced or recently qu willing work hard. £10 weekly plus 25% profit as commission. S.E.18 area. Phone 2554.

EXPERIENCED COSMETIC, assistant require large branch in busy Thames Valley town. Box A/206.

GREAT HORTON Industrial Society, Ltd., applications from Male or Female Pharmacists to manage an established branch. Permanency provided. Employees' superannuation s. Salary to be negotiated. Written application age, experience and qualifications, to dressed to the Secretary-Manager, Reg Office, 686, Great Horton Rd., Bradford.

ILFORD. Experienced lady assistant requi take charge of small drug store. Phone IL for interview or write Box 6/359.

LADY, EXPERIENCED, take charge chemist metric counter, Central London. Progressiv Apply "A" Box A/209.

LONDON, N. Lady assistant (unqualified) v Dispensing experience essential. Comf berth, no Sunday or holiday duty. Please stating age, experience and salary requi Dow Brothers, 433 Green Lanes, Harringay.

MANCHESTER. Qualified manager urgent required. Comfortable position. Assistance em Good salary and commission. No Sunday day duties. Apply, giving usual particulars Wharton, 37 North Rd., Longsight, Man. 12. Phone Rus 4801.

MANCHESTER (Southern suburb). Pharmaci or gentleman) required for an old-establishmen ness with good-class dispensing. Permanen genial position for suitable person. No Sun extra duties. In reply please state full part including salary required to Box 6/243.

PHARMACIST (lady or gentleman) requi assist in dispensary of city business. Com position with good salary. House avail moderate rental. Successful applicant will quired to participate in staff superan scheme. Applications, by letter only, to Cornish, Mills & Mills (Chemists), Ltd., 8 St., Bath.

PHARMACIST TO TAKE CHARGE branch in West London. Good living accommodation. "L," 146 Holborn, E.C.1.

PHARMACIST REQUIRED to manage branch West End of London. Hours 9.6. Light sing. Minimum salary and commission £ weekly. Position permanent. Prospects excel person possessing salesmanship. No living modation. Write, giving brief particulars instance, to Box 6/350.

PHOTOGRAPHIC MANAGER required for graphic department of chemist's shop. Preferred but not essential. This position of excellent opportunity in a progressive po highest salary to applicant with initiative a enterprise. Jacobs, 27 Granby St., Leicester.

Situations Open—Continued

HED MANAGER required, lady or gentleman for old-established family business. Dispensing, and window dressing. Permanency. Please experience and salary required. Sharpe's Chemists, Ltd., 39 High St., Thornton Hough.

HED ASSISTANT, male or female, for Cleaning department. Dispensing with supervisory control duties during absence of supervisor. Rota duties shared. Hours 9 a.m. to Half day 1 p.m. State salary required. dispensing assistant. Apply Co-operative Ltd., Ashton-under-Lyne.

HED ASSISTANT required, male or female, dispensing. Good salary. Suburban area, half-day Saturday. Also required, unassisted. Apoth. Hall Certificate an advantage. Will await right assistants. Wickham'sies, Ltd., 244 Bath Rd., Cheltenham.

HED CHEMIST as manager. Clapham. comfortable position. Salary and share of permanency. Box 6/353.

HED CHEMIST and druggist (either sex), permanent, required for family and residence in Southampton. No Sunday work, giving all details and requirements, to L. C. Ltd., Obelisk Rd., Woolston, Southampton.

HED MANAGER (Welsh speaking) wanted for good-class country town business. salary and commission, no late duty, full particulars to Davies, Medical Hall, Sul, Cardiganshire. Phone 65.

AL : Assistant required (qualified or unqualified) at East Coast resort. Up-to-date shop. salary. Permanency could be arranged. desirous of working during vacation also offered.—Apply, with full details, Shewell, 10 Lane, Purley, Surrey.

ENTD PHARMACIST, fully qualified, as departmental manager. Industrial trade, and progressive position. Co-operative salary. Applications in writing, giving full details to the Secretary, Denaby Main Colliery Society, Ltd., Doncaster Rd., Denaby Nr. Doncaster, Yorks.

ALIFIED assistants required immediately (or female). Counter and dispensing. High-pharmacy, good salary, permanency. Chavon Ltd., Hereford.

ALIFIED man required immediately. Must be experienced in dispensing and counter. Good and garden, no half-day duty.—D. L. 63 Whitehorse Road, West Croydon. Tho.

LOCUMS WANTED

SHIRE. Locum pharmacist required for firm for any part or all of period June to September. Please state fullest particulars, inexperience, age and salary expected, to 49 Daisy Lane, Blackburn.

urgently required, South-West London, one for 2 weeks, and other dates following, supporting staff. Apply to Mr. R. S. 30 High St., Sutton, Surrey. Phone Vigilant 6/346.

CASTLE-UPON-TYNE Co-operative Society, require Pharmacists (male or female) as from August 1—for three weeks. No rota duties. Dispensing only. Adequate and supporting staff. Saturday half-day. State dates available and terms required to Superintendent Chemist, Newcastle Co-operative, Ltd., 117 Newgate St., Newcastle-upon-Tyne, 1.

ACIST REQUIRED, lady or gentleman as for two weeks commencing Monday, August 1st. Chemists (Edmonton), Ltd., 15 Terrace, Chingford Hatch, E.4. Phone horne 2474.

TIMOTHY WHITES & TAYLORS require pharmacists, male or female, for locum duty—short or long term periods. Good salary and expenses. Adequate supporting staff. Apply to: Mr. A. D. Douglas, M.P.S., Allen House, 70 Vauxhall Bridge Road, London, S.W.1.

WHOLESALE

A FIRM OF INTERNATIONAL repute marketing proprietary products have vacancies for technical factory managers preferably with chemical or pharmaceutical qualifications. Immediate vacancy in India, initially for three years, to be reviewed at end of that period with view to extension or alternative employment in the United Kingdom or elsewhere. Vacancies in factories overseas other than in India pending. Further details as regards these posts, salary, leave, etc., at interview. Write, giving fullest details of age, salary and experience, to Box A/204.

AN OLD-ESTABLISHED London house require a young qualified assistant chemist, capable of conducting routine analysis of products and supervision of poisons. Write, giving full particulars of age, experience and salary required. Box A/213.

AN ESTABLISHED firm of Manufacturing Chemists in London, with a large home and export trade, require a Sales Manager, preferably with pharmaceutical qualifications. A man of executive ability is sought with a good knowledge of the trade, particularly sales development, the control of representatives, etc. The post carries a good salary and offers a permanent career to a man capable of undertaking increasing responsibilities. Please reply giving age and details of experience—which will be treated in the strictest confidence—to Box A/6.

ASSISTANT REQUIRED for analytical department by manufacturing chemists in North London. Salary according to experience. Box A/203.

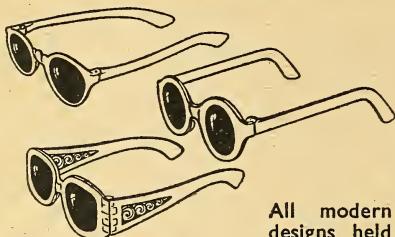
ASSISTANT SALES MANAGER required as personal assistant to managing director of U.K. distributors, marketing and selling wide range of nationally advertised pharmaceutical, toilet and allied products. Age between 30 and 35 years. Sales (preferably on management side) and advertising (preferably agency) experience essential. Must be well educated, able to deal with smaller clients, a good letter writer and have executive ability. Permanent progressive post. Remuneration according to qualifications but applicants must state their own ideas as to commencing salary. Box A/216.

ASSISTANT WORKS MANAGER with organising ability and initiative required by South London manufacturing chemists. Excellent prospects. Box 6/346.

ATTRACTIVE OPPORTUNITY for young, preferably qualified pharmacist to represent well-known ethical house in Kent, Sussex, Hampshire. Desirable some experience in calling on doctors, hospitals and chemists. Full details, in confidence, to Box A/202.

EXECUTIVE VACANCY. Organisation of world wide importance specialising in surgical dressings and baby products requires a really live executive. Chief qualifications, knowledge of up-to-date advertising and marketing problems, together with sales promotion. Age 30/40. Commencing salary £1,000 per annum, with excellent prospects. Brief particulars in first instance, to Box No. CD128, L.P.E., 110 St. Martin's Lane, London, W.C.2.

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Situations Open—Continued

FAIRMOUNT OLD-ESTABLISHED COMPANY selling large range of pharmaceutical, surgical and chemists' sundries, requires additional representatives with first-class selling records and established connection with chemists. Applications will be considered for certain territories in the near future and others on a long term policy, but candidates must fulfil the above requirements and give exact information regarding age (preferably not over 40) previous appointments, products handled, territories worked, and remuneration. Excellent opportunity for energetic representatives desiring permanent appointments with leading house in the trade. Salary, commission and expenses. Car supplied. Apply Box A/212.

LONDON PHARMACEUTICAL HOUSE has vacancies for Medical/Trade Representatives for (a) South-Western Counties; (b) The Midlands; (c) North-Eastern Counties, residing in (a) Bristol; (b) Birmingham; (c) Newcastle-on-Tyne. Pharmaceutical experience an advantage but not essential. Progressive salary and full expenses. Pension. Write in first instance to Box A/5.

LEADING SURGICAL rubber manufacturers require energetic representative (part time) in Scotland. Write, stating age, experience, etc., to Box F.772, c/o Streets, 110 Old Broad Street, E.C.2.

LEADING TOILET BRUSH manufacturers require representatives for Home Counties and East Coast, and for South-East England. Good connection with retail and wholesale trade essential. Other non-clashing lines not objected to. Full details to Box 6/356.

MANUFACTURING CHEMISTS require experienced process workers for drug laboratory. Applicants should have experience in large scale manufacture of the usual range of galenicals, ointments, etc. Pension scheme in operation. Write, stating age, wage required, details of previous experience, etc., to C.W.S., Ltd., Drug Works, Greenside Lane, Droylsden, Nr. Manchester.

LONDON AREA. Active representative, car required by essence manufacturers. Existing will be handed over. Salary, commission and expenses. Write full particulars to Box

Eucryl Ltd., require for East Anglia an experienced Traveller on a commission basis. Written applications only to Sales Manager, Eucryl Ltd., Southampton.

MIDLANDS AREA. A representative, car and with experience in handling pharmaceutical preparations, is required by well-known house. Excellent prospects are assured for gregarious and conscientious man. Good salaries and commission. Please give full including age. Applications, which will be in strict confidence, should be addressed Managing Director, Box A/211.

NORTHUMBERLAND, Durham, Cumbria Westmorland. Salesman with established connections among chemists and allied outlets and excellent ability required by well-known house having 8 nationally advertised properties, son Age between 35 and 45. Must have at least 5 years' experience, be resident in area and first-class sales record. Own car a temporary vantage. Permanent and progressive post, annual salary, commission and expenses. Annual producing £11,000 p.a. and capable of considerable expansion. Write fully to Box A/205.

PHARMACIST with analytical experience by a London House to take charge of Analytical Laboratory. Write stating age, experience and salary required. Box A/219.

PHARMACIST REQUIRED. Surgical house preferably with knowledge of surgical trade, to drug and sundries' department. Applications, age, qualifications, experience and salary required, to The Medical Supply Association, Holly St., Sheffield, 1.

PILL AND TABLET COATER. Experience of grades of work is required by manufacturers, London area, working 5-day week. Opportunity for suitable applicant. Write, stating age, experience and salary required. Box

PROGRESSIVE MANUFACTURERS of finest medicinal confectionery including pastilles and lozenges, require representatives capable of developing following territories, with quick results: (1) West Country; (2) Wales and Border Counties; (3) Bucks, Beds, Berks, Oxford and Middlesex; (4) East Anglia. Age no barrier providing applicants are energetic with firmly established connections. Permanent positions are available. Doubtless prospects are assured for hardworking, conscientious men. Please indicate method of remuneration preferred. Send fullest particulars in first instance to Sales Director, Box 6/355.

REPRESENTATIVES calling on chemists are offered an attractive, moderate-price of cases for sunglasses, to carry as an advertising line. Generous commission basis. Box 6/356.

REPRESENTATIVE wanted to sell on commission to retail chemists a well advertised proprietary (C.F.)—area Yorkshire—apply in first instance to Box 6/360.

REPRESENTATIVE for the sale of Veterinary products to Veterinary Profession in Kent, Surrey and adjoining counties. Good with expenses and commission. Excellent prospects for man with initiative. Knowledge of Veterinary products essential. Apply Box

Situations Open—Continued

SITUATIVE for the sale of Veterinary practice in Devon, Cornwall and West Counties. Good salary with extra commission. Excellent prospects for initiative. Knowledge of Veterinary essential. Apply Box 6/361.

SITUATIVE required for South London postal call on retail chemists with tablets, pills, lozenges and suppositories. Generous on terms. Apply Box 6/325.

SITUATIVE required calling on doctors and in Essex and Sussex and doctors, hospitals and veterinary surgeons in North and North West Middlesex, Hertfordshire, Buckinghamshire and Essex, for wholesale manufacturing. Reply giving full details, experience, etc., /7.

SITUATIVE REQUIRED for Lancashire, Cheshire, Wales, and also one for the Midlands of Warwick, Worcestershire, Staffs, etc. Applicant to be well introduced amongst chemists, apothecaries, herbal stores, surgical stores, hairdressers, Expenses and commission. Apply Box

SITUATIVES REQUIRED for Eastern Scotland; also London, Surrey, Devon and (applicant must be resident in Surrey), medical and dental professions, by pharmaceutical house of high repute. Must have had experience. Appy stating age, experience required to :—Box A/198.

FREE HOSPITAL, Gray's Inn Rd., W.C.1. A technician required for pharmaceutical duty to take charge of stock control of dressings and assist in compounding pharmaceutical preparations. Commencing salary £315 p.m. Applications should be addressed to Governor.

REPRESENTATIVE required in area, Lancashire and northwards to the Border to carry at toilet article as an additional line. Good on with wholesale and retail toilet trade. Generous commission basis. Box 6/339.

MAKER. Experienced man required, N.W. district (5-day week). Knowledge of making, use of single punch, also rotary Permanency. Write, stating age, experience and salary required. Box A/214.

MANUFACTURERS OF FEEDRITE, the sensational baby feeder, which keeps baby's milk at correct temperature during the entire feed, applications from agents who have first connections with chemists, stores and Co-operative Societies. Payment will be on commission. Only gentlemen with the highest testimonials should apply in writing with full particulars to Messrs. Morley Rogers & Co., 34 Folton St., Mayfair, London, W.1.

IS A GOOD OPENING for a young pharmacist in a small wholesale laboratory for supervision of D.D.A. duties, and to assist in the preparation of essences and allied food products, there is wide scope. Apply Blackwell, So., 54 Moor St., Birmingham.

ERS wanted, calling South Coast to carry on profitable, easy selling lines. Wages commision. Contact Box 6/314.

SITUATIONS WANTED

3/- (minimum) then 1d. per word. Box 1/-

RETAIL (HOME)

(Hons.), F.S.M.C., desires change from Eire and 22 years' experience as manager and/or. Only responsible position or partnership desired. Box 6/349.

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LOCUMS SEEKING ENGAGEMENTS

AUSTRALIAN woman pharmacist, registered, available for summer locums in London or suburbs from June 14. Box 6/344.

WHOLESALE

DIRECTORSHIP desired in proprietary or packed goods company. Advertiser has 28 years' experience of marketing products through the drug and allied trades. Box 6/366.

EXECUTIVE, several years' experience in merchants handling botanical drugs, etc., seeks post of responsibility. Excellent administrative background. Box 6/351.

EX-PUBLIC SCHOOL and university educated representative (31), with 10 years' continuous experience detailing medical, dental and pharmaceutical professions in the North, seeks similar position with house of repute. Not afraid of pioneering work providing products are good. Resident Lancashire. Box 6/365.

FIRST-CLASS REPRESENTATIVE offers excellent connection chemists, departmental stores, London North of Thames and Middlesex. Highest references. Salary, commission expenses. Box 6/357.

REPRESENTATIVE, 25 years' connection in Lancashire, Notts, Derby and Leicestershire, wants packs of metallic paints and powders. Commission basis. Box 6/347.

AGENCIES

36 words 17/6 (minimum) then 4d. per word. Box 2/-

AGENTS with first-class connections with chemists, required to handle a popular six and eight exposure roll film. Attractive discounts and commission. The Panda Film Co. (Wholesale), Ltd., 12 Laings Corner, Mitcham, Surrey.

AGENTS with live connections, doctors, hospitals, chemists, etc., required by manufacturer about to market competitive priced apparatus for ray therapy. Liberal commission, and exclusive districts, to those prepared to make security deposit on demonstration machines. Box 6/358.

MANUFACTURERS' Agents Association (C. & D.), 8 Bream's Bldgs., E.C.4, supplies free lists of agents to manufacturers' seeking representation in all important centres. Membership available to established agents.

AGENCIES WANTED

36 words 8/6 (minimum) then 3d. per word. Box 2/-

AGENT, many years' experience in manufacturing and retail chemists trade, offers representation in the London area. Prepared to set up selling organisation for Northern House on an agreed basis. Box 6/352.

INDIA. Are you satisfactorily represented in India? If not, the advertiser (British) will be in the U.K. during October and November and will be pleased to negotiate Agencies for well-known ethical pharmaceutical products. Box 6/300.

MANESTY TABLET MACHINES

Latest type D.3 (16-punch) Rotary and BB3 (27-punch), the latter fitted with variable speeds; a number of each type for sale, in brand-new condition. Can be seen by appointment. What offers? Box A/208.

BUSINESS OPPORTUNITIES

36 words 17/6 (minimum) then 4d. per word. Box 2/-

LEADING PHARMACEUTICAL chemical manufacturers will undertake manufacture of special compounds to proprietary firms' specifications. Strictest confidence maintained, Box A/201.

MANUFACTURERS of nationally advertised toilet products with sales organisation would be interested in working arrangement or amalgamation with manufacturing chemists in similar position. Object: reducing overheads, increasing profits. Highest references given and required. Principals only, Box A/184.

MANUFACTURING CHEMISTS have facilities and plant available for the manufacture and/or packing of domestic, industrial or toilet products. Bottle, powder and tube filling. Frank Macowal, Ltd., 30 Loughborough St., S.E.1. Reliance 3435.

NATION-WIDE sales organisation with remarkable record of successful merchandising is open to consider one or two lines. Only branded lines offering possibilities of big permanent business are of interest. Box S.551, c/o Erwoods, Ltd., 211 Piccadilly, London, W.1.

FOR SALE

36 words 8/6 (minimum) then 3d. per word. Box 2/-

"ALITE", 150-lb. sifter mixer with elevator and distributor. "Albro" vacuum powder filler. "Pascal" pin-disc mill. S/steel trolley tanks 25/50 gallons. S/steel storage tanks, 12 gallons. "Musgrave" dust extraction plant, etc. Excellent condition. Seen London. Particulars, Box 6/307.

FRENCH PERFUME BOTTLES, Chanel type with ground glass stoppers and elegant upright lancy boxes to fit. Suitable for high-class perfumers packing own perfumes. Sizes $\frac{1}{2}$ -oz., 1-oz. and 2-oz. Manufacturers surplus to clear below cost. Particulars, Box 6/308.

WANTED

36 words 8/6 (minimum) then 3d. per word. Box 2/-

MANUFACTURER desires supplies of glycerine to augment allocation. Offers to Box A/2.

TABLET sugar-coating pan and drier wanted. Particulars to Gale, Baiss & Co., Ltd., 274/6 Ilfordon Rd., S.E.15.

WANTED, 30 grain suppository and 120 grain persimmary moulds. State size, condition and price. J. M. Loveridge, Ltd., 6 Millbrook Rd., Southampton.

MISCELLANEOUS SALES

36 words 17/6 (minimum) then 4d. per word. Box 2/-

RONEO 500 power duplicator; one year old, in perfect order, doing good work. Has been great help to sales. Value new, £105. Offered with 7 lb. of ink at £80 or nearest offer. Buyer will be instructed. Also Ream Model Gestetner, hand operated, in perfect order, £25. Reason for selling, owner installing printing press. Box 6/364.

DI-ETHYL-SULPHATE, 887 lbs. Para-nitro 2,092 lbs. Box A/207.

FOR SALE. No. 3 Manesty Tabletting Machine December 1946. Unused, complete with manufacturers working drawings and tools. Motorised by Brookes 3 h.p. 400 v., 3-phase A.C.ously rated motor. Tablets $1\frac{1}{4}$ in. square, $1\frac{1}{4}$ in. to $2\frac{1}{4}$ in. thick. One 15-Die rotary Tabletting Machine by G. J. Motorised by Maudsley 3 h.p. 230 v. D.C. Wound Motor. Controlled by 200-250 "B" Starter by E.A.C., Ltd. Tablets square from $\frac{1}{2}$ in. to 1 in. thick. Box **SACCHARIN TABLETS**: 550.02 gr. packets envelopes boxed in gross boxes. 5 gross 10 gross, 56/- G.O.D. or cheque with Postage paid. Sample sent on request. 23 St. Kilda's Road, London, N.16.

SACCHARIN TABLETS 550.02 gr. in pa 100 tablets, boxed in 1 gross lots. 1 to 57/- p. gross, 6 to 10 gross at 56/- postage paid. C.W.O. only. Quota larger quantities by return. Tell Product 22-24 Rosemont Rd., London, N.W.3.

VACUUM FLASK. Deluxe pint approx. all body and cups, assorted colours. The white, extra large, hold $\frac{1}{2}$ pint approx. Are fully guaranteed to retain heat and guard against breakages in transit. Retail at 8/11 in 50's, 6/6 each, plus 10/- for carriage, i tea chest, England, Ireland, Scotland, Channel Islands. Free deliveries in London, with order. Kale Bros., 23 St. Kilda's London, N.16.

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2/6 per line (12 lines = 1/-). Box 2/-

IMPORTANT SALE OF SHOP EQUIPMENT. man & Son (est. over 125 years) 2 to Britain (close to G.P.O.), London, E.C. announce an important Sale of Showcases and equipment to take place on Wednesday, 29th at 1 o'clock at their sale rooms as abcluding the complete equipment of three shops (one at Lloyds, Leadenhall St.), co four drug runs with mirror cupboards a lockers with tin lined stock trays and about 100 stoppered bottles of various sizes gilt labels. 10 wall cases varying in length 12 ft. down to 3 ft. 6 in. A 10 ft. 6 in counter with showcase front and showcase plush lined sliding trays pulling out in glass display screens at back. 9 ft. d screen, 2 tallboys, 2 centre cases, numero glass counter, mirrors, display stands, office Ratner safe, together with a number of valuable showcases from Waring & Gillow; a of chemists' sundries, etc. On view 2 days and morning of sale. Catalogues (3d. p. on application Monarch 8501).

RE W. H. PATTEN & R. A. PATTEN—IN RUPTCY. B. Norman & Son will include above sale a motorised trimming machine Pickson Equipment Co., Ltd. A spindle machine, motorised. A motorised wood machine, a small dowelling machine, two of ammonia and sundry other items.

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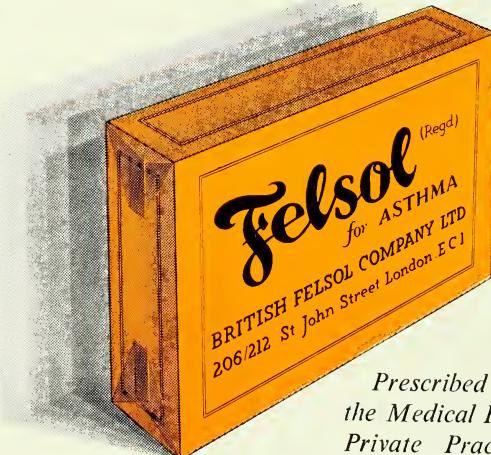
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